

# Business Model Creation Leveraging Open Innovation

## A project based practicum on data analytics & artificial intelligence

Fall Semester 2022 – September – December



Instructors



Overview



Program Objective



Structure & Requirements



Syllabus



Register

## Meet your Instructors

POTHUKUCHI  
MOHANA MURALI  
SUBRAHMANYA  
SARMA

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**Solomon  
Darwin**

Executive Director,  
Garwood Center for  
Corporate  
Innovation

*Topics Taught: Open  
Innovation and  
Business Models for  
Emerging  
Economies*



**Gauthier  
Vasseur**

Executive Director,  
Fisher Center for  
Business Analytics

*Topics Taught: Data  
Analytics & Artificial  
Intelligence*

## Berkeley Innovation Mentors

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**Robert Locke**

President & Chief  
Strategy Officer,  
Phaidra, (Former  
Senior Vice  
President, Johnson  
Controls)



**Surendra  
Chawla**

(Former Senior  
Director at  
Goodyear Tire &  
Rubber Company)



**Jim Spohrer**

Former Director of  
Open Technology,  
IBM; Distinguished  
Scientist at Apple;  
BOD at ISSIP, USA



**Pradeep Iyer**

Former Director at  
Avery Dennison,  
USA

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**Arding Hsu**

Former President &  
CEO of Siemens  
Technology, USA



**Alan Walker**

Vice President  
Marketing &  
Development,  
Kaneka, USA



**Srikanth  
Nandiraju**

Director of  
Engineering,  
Experian, India  
(Former PayPal's  
Head of  
Engineering, USA)



**Brinda Wiita**

Chief Scientific  
Officer at  
ProbioTech; (Former  
Director at Johnson  
& Johnson



**Santokh  
Badesha**

Distinguished  
Scientist, Xerox  
Fellow, and  
Manager Open  
Innovation at Xerox



**Steve Myers**

Former Chief  
Technology Officer  
at Optum



**Charlie Isaacs**

CTO, Customer  
Connection,  
Salesforce



**Swadha Arora**

Program  
Coordinator ,  
Berkeley Open  
Innovation  
Practicum

## Overview

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This is a fun-filled Project Based Practicum that utilizes creative and business talents of energetic students to address innovation challenges of real rural businesses on ground. Students work in

groups of four with Professors and current and former C-level executives of global firms to help structure an innovative business model solution to local businesses or startups where student groups reside. This project-driven practicum combines a good mix of class lectures, interactive discussions with assigned mentors over a period of three and a half months. The online lectures are designed to enhance the student's knowledge about various business models and how innovation works to save and grow a company. Students learn from both successful and failed models to understand why some businesses succeed and some fail. This program consisting of individual (85% contribution) toward group work in doing internet research, field surveys and collecting information for data analysis and formulation of business models. The lectures include an entrepreneurship module to benefit students who desire to start their own innovative companies.

## Program Objective

1. Prepare graduates with practical experience in open innovation consulting to empower local businesses to thrive
2. Create and demonstrate scalable & sustainable business models for struggling businesses as the final deliverable
3. Apply Open Innovation in problem framing and solving through interaction with local & global ecosystem players
4. Empower local businesses to utilize digital technologies and open innovation platforms to access global markets

## Program Structure & Requirements

### Program Structure

A. The first week of the program consists of lectures followed by mentor hours (one hour a week) until the

### Program Requirements:

1. Target Group: Undergraduate degree with basic internet research skills with spoken and written English communication skills -students from

practicum is over on December 15th.

Students are required to read the handouts and cases provided

B. Group Presentation: The project involves making a case for a new business model and incorporation of open innovation solutions to turn the business around. The students are also expected to show how and why the business may need to be restructured to generate revenue under the new model. Specific instructions and layout of the project along with the required deliverables will be handed on the first day of class.

C. Group Project Outline will be provided during the first day of the class to prepare for your final presentation.

Business Administration, Economics, Engineering, are most ideal.

2. Class Limit: The program is limited to a maximum of 100 students per semester.

3. Textbooks: None Required – links to Harvard cases and materials will be provided for optional reading.

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**To: Godavari Institute of Engineering and Technology**

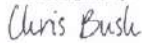
**From: Institute for Business Innovation, Haas School of Business, UC Berkeley**

**Date: 05/11/2023**

**Subject: Business Model Creation Leveraging Open Innovation Program Completion**

This document certifies that the students listed below have completed the Business Model Creation Leveraging Open Innovation Program and each student has electronically received a Certificate of Program Completion with a unique code via our online learning management system. Each student was provided a unique login credential to access and retrieve their certificate. Certificates can be verified using the certificate verifier, <https://fcba.berkeley.edu/certificate-verifier/>.

DocuSigned by:



Chris Bush 402

Executive Director  
Institute for Business Innovation  
Haas School of Business  
University of California - Berkeley

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| Code              | Full Name                               |
|-------------------|-----------------------------------------|
| 1394-167-767-6505 | Sannikanti Nikitha Sri                  |
| 1405-167-767-6736 | Adani Yaswanthi                         |
| 1393-167-767-6862 | Yerramsetti Satya Sai Ganesh            |
| 1396-167-767-6918 | Kodela Kalyani Vishalakshi              |
| 1370-167-767-8381 | K. Shekina Gidyon                       |
| 1371-167-768-0112 | K. Gopi Chand                           |
| 1406-167-768-3201 | K. Udaya Bhaskar Reddy                  |
| 1398-167-768-8334 | Chekurthi Rohith                        |
| 1401-167-768-9444 | M. Hephzibah Jemimah                    |
| 1387-167-765-3451 | Pavansai Nadella                        |
| 1382-167-765-3477 | Manduri Revathi                         |
| 1392-167-765-3552 | Sureddi Kailash Chandra Sn Satya Dev    |
| 1418-167-765-3585 | Kolli Nithin                            |
| 1374-167-765-3672 | Midatha Saranya                         |
| 1353-167-765-3690 | Zehera Sulthana                         |
| 1417-167-765-3733 | Golety Bala Naga Satya Sai              |
| 1389-167-765-3754 | Madhavi Sai Kasi Rainam Devarappu       |
| 1420-167-765-3848 | Gunnam Sree Karthik                     |
| 1351-167-765-3899 | Ch. Tejesh                              |
| 1376-167-765-3979 | Durga Bhavani                           |
| 1350-167-765-4011 | Ch. Vidya Shankar                       |
| 1384-167-765-4113 | Chamarthi Leela Sn Krishna Pavan Murthy |
| 1372-167-765-4364 | D. Mani Sankar                          |
| 1381-167-765-5319 | Aila Karthik                            |
| 1411-167-765-5389 | Anise Chandresh Kumar                   |
| 1419-167-765-6732 | Jetty Bhuvan                            |
| 1412-167-765-6900 | M. Vishai Roy                           |
| 1357-167-766-0882 | B. Navateja                             |
| 1383-167-766-1134 | Jinipe Sanjana                          |
| 1359-167-766-1206 | B. Ganesh Naik                          |
| 1408-167-766-1442 | Milind Poddar                           |
| 1416-167-766-1487 | Animesh Kumar Singh                     |
| 1414-167-766-1531 | Sai Neha Arepu                          |
| 1413-167-766-1550 | Pujani Bhargava Rao                     |
| 1395-167-766-1700 | Rampa Aditya Raghava Koundinya          |
| 1358-167-766-1930 | B. Sai Sudhakara Murthy                 |
| 1386-167-766-2092 | Balla Laxmi Srinivasa Rohith            |
| 1360-167-766-2379 | M. Mamatha Jyothi                       |
| 1410-167-766-2660 | Pasupuleti Vishnu Vardhan               |
| 1402-167-766-3170 | V. Pranay Surya                         |
| 1363-167-766-4952 | Chinnam Neeraja Tulasi                  |
| 1385-167-766-5163 | Matturthi Dinesh Sai Durga              |
| 1397-167-766-5722 | P. Pushkal Ramtej                       |
| 1424-167-766-6691 | Aila Gopichand                          |
| 1422-167-766-6796 | Jatta Ravi Teja                         |
| 1354-167-766-7000 | P. Ganga Bhavani                        |
| 1368-167-766-7980 | Panthangani Jahnavi                     |
| 1373-167-766-9021 | Yerramsetti Govardhan                   |
| 1409-167-766-9055 | Nakkina Madhan Sai                      |
| 1399-167-766-9273 | B. Rohith S S S G Swamy                 |
| 1390-167-767-0031 | Petta Lavanya                           |
| 1400-167-767-1618 | V. Raghu Ram Prasad                     |
| 1358-167-767-3196 | R. Keerthi                              |
| 1415-167-767-4260 | T. K. Charan Babu                       |
| 1403-167-772-8443 | Boodu Vinod Kumar                       |
| 1361-167-772-9345 | G. Hansy                                |
| 1352-167-773-3306 | J. Japhanya Teja                        |
| 1366-167-773-8641 | Gudimetta Lakshmi Prasanna              |
| 1365-167-773-8902 | Pragada Chinnani                        |
| 1388-167-773-9200 | Preetish Madhu                          |
| 1367-167-802-1226 | Suriseti Sowmya                         |
| 1421-167-799-7069 | Panduri Chaitanya                       |
| 1407-167-808-0668 | Kodidela Leelavathi                     |
| 1404-167-824-8843 | K. Chandu                               |
| 1377-167-837-7420 | Mahadevu Chandra Paul                   |
| 1379-167-837-7541 | Paramati Pavan Prakash                  |
| 1423-167-894-6583 | B. Subhash Chandrabose                  |
| 1355-167-937-7170 | Gadde Sai Sravanthi                     |
| 1369-167-976-2540 | K. Lakshmi Lalithya                     |
| 1378-168-009-5303 | N. Visvasa Emmanuel Raj                 |
| 1379-168-009-4391 | Paramati Pavan Prakash                  |
| 1391-168-120-0147 | Pitta Rupesh Sai Teja                   |
| 1375-168-172-4741 | Gundubilli Mamatha                      |
| 1362-168-172-7628 | Godavarthi Bhagya Sridevi               |
| 1364-168-172-7813 | Madem Jeevana Jyothi                    |

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TV. Prasad GIET, Rajahmundry &lt;tvprasad@giet.ac.in&gt;

## List of students for certificates and other items

1 message

TV Prasad GIET, Rajahmundry &lt;tvprasad@giet.ac.in&gt;

Thu, Dec 22, 2022 at 11:37 AM

To: Solomon DARWIN &lt;darwin@haas.berkeley.edu&gt;

Cc: "P Sreeramachandra GIET (A), Rajahmundry" &lt;psr@giet.ac.in&gt;, Sasi varma &lt;sasi@giet.ac.in&gt;

Dear Prof. Darwin,

Good morning to you...

I strongly hope that you are having a great time at Mori.

I am sending this mail to you regarding a few items:

a) List of students who presented their works and are eligible for certification is attached herewith. There are a total of 75. Their names, institution name where they are studying and branch are given for writing on the certificates. The date of conferment of certificate i.e. 17 Dec 2022 and venue as "GIET Institutions, Rajahmundry, AP, India" may please be described on the certificate.

b) A few students who could not complete their work in this batch may please be allowed in the next batch, if they are willing to join. There are about 4-5 of them.

c) We were preparing for the next batch in Jan 2023 and have kept the registration form ready. A few students have asked for it also. But as suggested by you, the next programme may be commenced in the first or second week of Jun 2023 in line with your availability in India during that time. It will be a great thing that you are planning to bring Prof. Gauthier also physically to the GIET Institutions, or at least he presents from the US as last time. With you being here physically, the students will be blessed with a much better personal interaction. Kindly note that during that time, it will be scorching hot in AP.

d) As suggested by you, a request for a hall accommodating dinner by Dr. S. Raj Kumar for 50 medical professionals was taken up with our official. I talked to Dr. Raj Kumar and he was so nice and cordial, and he mentioned that the payment will be made from his side. Dr. Raj Kumar might have talked to the hotel staff and might have got a good discount also.

e) You described incorporating the idea of Mr. Sasi of having technical interventions of the innovation ideas in the curriculum of the next batch. He was looking for the teams to do more technologically to address the pain-points rather than developing just a website, doing digital marketing or playing the role of an aggregator. Your point of how to scale up the entire implementation should also find a place. I add to the suggestion that the following may also be considered for a much brighter programme:

i) More teamwise follow up and assessment. For this, a process flow and checkpoints may be identified so that the assessment processes become very easy. All mentors, your team and we too will know whether the teams have crossed a certain checkpoint at a given point of time or not.

ii) Method of encouraging crossteam interactions 2-3 times. We only had one such interaction and it worked magical.

iii) Procedure of having 2-3 presentations as rehearsals before putting the teams before the jury just as done this time. This time, we had two.

iv) Mentors to give written feedback or at least email it back so that they can be placed in the Project Report of the Team each week. The mentor next week will have a fair idea of what has been done. Teams were presenting the same presentation each week, but hereafter, they should specifically show the value addition done to the work.

v) Imparting knowledge on 1-2 more open business innovation models and how to differentiate between them. In the recent batch, we had only one model and implementation through the Lean Launchpad Model.

f) The process of collecting the media clippings and press releases is in going on and will submit the details to you shortly.

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g) Recording of all the 19 presentations with a good quality camera and audio system done. Soon they will be hosted on YouTube and you will be provided with the links.

h) We are advising these 75 students to update their LinkedIn profile as well as other social media handles with the Berkeley certification, though certificates are not at hand.

Wishing you, your family, the mentors and team at UC Berkeley a merry Christmas and happy New Year 2023 in advance.

Many thanks...

**(Prof. T. V. Prasad)**  
*Director of Quality Assurance*  
**GIET INSTITUTIONS**  
Rajahmundry 533 296  
Andhra Pradesh, India

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 **List of Students for Certificates.pdf**  
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## **GRADUATION CEREMONY OF THE BERKELEY CERTIFICATION PROGRAMME HELD ON 17 DEC 2022 IN GIET CAMPUS**

Prof. Solomon Darwin, Executive Director of Garwood Centre of Business Innovation, UC Berkeley, Mr. K. Sasi Kiran Varma, Vice Chairman of GIET Institutions, Mr. Srikanth Nandiraju, Director of Innovation at Experian, Dr. S. Raj Kumar, President, The Center for Migration Medicine, Hyderabad & Garwood Innovation Fellow, Mr. Y. S. Micheal, Startup Director and Mentor in AP & Telangana, Mr. Serish Gandikota, InnoFrugal Finland, Mrs. Swathi Gandikota, InnoFrugal Finland, Ms. Swadha Arora, Coordinator of this Berkeley Certification Programme, Members from the Press & Media, all the 19 entrepreneurs, parents and student teams attended the Graduation Ceremony held on 17 Dec 2022. The General Manager, all HoDs, Deans, Directors, Vice Principals and Principals of GIET Institutions also graced. Invitees from nearby institutions also graced the occasion.

The programme started with 26 teams of 4 students each, totalling 104 of them in the month of Sep 2022 and at the close there were 75 students comprising 19 teams. Due to the standards of UC Berkeley, certain teams could not make it to this programme, while a few will be given chance to complete their work in the next batch.

When talked of standards, it means mixing many vital elements like 100 percent focus only on practice-based course, all mentors mentoring all students, no written test but an exhaustive but concise presentation of the work done, key eminent personalities adjudicating the work, use of highly effective business models, etc. made this programme a unique one in the entire world. And all these aspects built around the concept of open innovation makes it truly easy and effective.

The jury members had a hectic day on 16 Dec 2022 adjudicating 19 teams. They had also witnessed a mini-exhibition of 12 teams on that day. Based on the discussions held with the teams, the jury members have great appreciation for the quality of work and presentations done by the students. Two teams had exhibited development of technological aid, whereas all other teams used technological intervention for data analysis or marketing. Almost all the teams exhibited development in them in terms of expression skills, networking, negotiation, looking in future, problem solving, etc. all in one go.

The student teams called Visual Pharma, Woodenia, Matsya, Maveesh Public Demand Centre, Tech Do, Anagha, Potteries, Store Botanical, Food Supply (Momos), etc. received great appreciations from all the jury members. Visual Pharma was known for reuse of expired medicines for flora and fauna, Woodenia for supporting the community and art thriving since 3 BCE, Matsya focussed on supply of fresh fish as well as utilizing unused fish, MPDC not only supplies organic fruits and vegetables but also intends to provide services like electrician, plumbers, carpenters, etc. are reasonable costs, Tech Do brought out a device for women safety and was appreciated by all mentors and jury members, Anagha is bringing out sarees and dresses which are painted with organic colours and hand embroidery done on them, Potteries brings out customized clay pots, cooking pots, plates and toys, Store Botanical is involved in supply of indoor and outdoor plants as well as decoration of balconies, Food Supply (Momos) provides various kinds of momos to the people of Rajahmundry. The list does not stop here as other teams are also bringing out various other interesting, innovative and useful services.

Prof. T. V. Prasad, Director of Quality Assurance, GIET Institutions welcomed the jury members and Berkeley team to this grand gala event marking the close of the first batch of the programme on Creating Business Model for Leveraging Innovation and Data Analytics conducted by Prof. Darwin and his team. A dozen mentors, hailing from leading companies on the planet such as IBM, Kaneka, Goodyear, Johnson & Johnson, etc. who mentored the students of GIET Institutions were remembered and thanked for the mentoring.



Mr. Sasi Kiran Varma, Vice Chairman, GIET Institutions who witnessed the presentations by students for the first time, saw all the presentations and expressed his deep satisfaction and mesmerizing quality of work done by most of the student teams. He gave wonderful suggestions to the student teams for future implementations and was highly enthusiastic about taking them to incubating the start-ups.

Prof. Solomon Darwin thanked the GIET Institutions for the hospitality extended and placed on record that the presentation made by the students touched his heart deep. He conveyed his best wishes and blessing to all the students, their parents and entrepreneurs who supported the open innovation system.

Mr. Srikanth Nandiraju highlighted that the presentations were much better than what they saw at Silicon Valley. He was so much overwhelmed with all the presentations that he said now hereafter the GIET as well as the East Godavari should be called "Talent Valley". He further emphasized and wished that the Berkeley team and all the jury members will be glad to see at least one unicorn coming up from this training.

The biggest support came up when Mr. Srikanth announced that a group of eminent entrepreneurs from USA running a fund of USD 5 million for start-ups came to know about this certification programme and are upbeat towards supporting the efforts of GIET Institutions. This news charged the entire environment during the Graduation Ceremony.

Mr. Y. S. Michael drilled down the teams on various aspects of open innovation and was extremely happy to see the progress and expressed his support in mentoring the start-ups at GIET Institutions.

Mr. Serish Gandikota from InnoFrugal, Finland who travels to various nations and helps start-ups in Nordic nations described about how the start-ups are mentored in Finland and how he is involved in mentoring various start-ups in Maharashtra, Goa, Gujarat, etc. He was vocal about the presentations being far beyond the expectations he had and that they were many times far excellent in implementing business innovation.

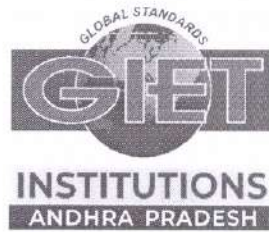
Ms. Swathi Gandikota expressed that she was speechless about the quality of work done by students and congratulated the efforts put up by UC Berkeley and GIET Institutions.

Dr. S. Raj Kumar suggested a number of methods of making things simpler and impacting to the student teams, which were highly appreciated by them. He asked to take up more in the area of health services where technology meets medicine for which he will volunteer his support. He expressed his willingness to support the future programmes of GIET Institutions.

Ms. Swadha Arora, the programme coordinator from UC Berkeley side, was observing the progress of student teams right from day one and mentioned that the presentations were unparalleled and far beyond the expectations. Due to her affinity with the student teams, she was surrounded by the student teams and shared her experiences and received feedback which could be used for upgrading the next programme.

The entrepreneurs who guided the students and beneficiaries of the open innovation model expressed great happiness in their talks and were vocal for their teams. All entrepreneurs benefitted from their student teams have witnessed their businesses grow in the range of 2 to 8 times, which they felt was unimaginable. They also expressed that they learned many new facets of business from these students. Many of them felt that it was magical and could not stop appreciating the Berkeley mentors again and again. The entrepreneurs were conferred a memento in appreciation of their support to the student teams and open innovation.

Dr. P. Sriram Chandra, Professor of CSE, proposed a hearty vote of thanks.



## Thank you so much... Entrepreneur!

We, the GIET Institutions, Rajahmundry, have great pleasure in conferring this memento to you as an entrepreneur for the support extended to our team of students pursuing the certification programme "Creating Business Model for Leveraging Innovation and Data Analytics" by our partner University of California, Berkeley during September - December 2022. We look forward to such support and cooperation in the future.

Conferred on Saturday, 17 December 2022.

A handwritten signature in black ink, appearing to read "Sasi Varma".

K. Sasi Varma  
Vice Chairman, GIET Institutions

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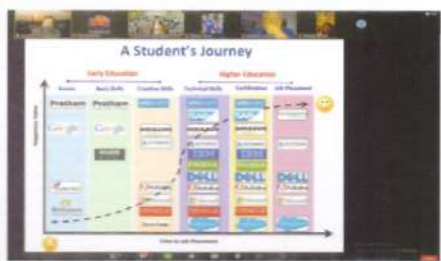
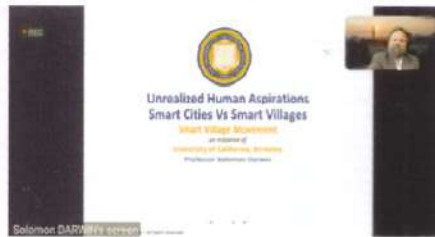


# Cerkeley Mentors



## Deep Learning

Deep Learning can be considered a specialized form of machine learning whereby a model is built to simulate the behavior of the human brain. Neural Networks. It is used to perform predictive tasks such as classification and regression, but due to its complex structure, its applications are much deeper than those of a simple machine learning model.



**Solomon Darwin**  
Executive Director, Garwood Center  
for Corporate Innovation



**Gauthier Vasseur**  
Executive Director, Fisher Center  
for Business Analytics



**Charlie Isaacs**  
CTO, Customer Connection,  
Salesforce



**Surendra Chawla**  
Former Sr. Director at Goodyear  
Tire & Rubber Company



**Jim Spohrer**  
Former Director of Open Tech.,  
IBM; Distinguished Scientist  
at Apple; BOD at ISSIP, USA



**Pradeep Iyer**  
Former Director at  
Avery Dennison, USA



**Arding Hsu**  
Former President & CEO  
of Siemens Technology, USA



**Alan Walker**  
Vice President Marketing &  
Development, Kaneka, USA



**Srikanth Nandiraju**  
Director of Engineering, Experian,  
India (Former PayPal's  
Head of Engineering, USA)



**Brinda Wiita**  
Chief Scientific Officer,  
ProbioTech; (Former Director  
at Johnson & Johnson)



**Santokh Badesha**  
Distinguished Scientist,  
Xerox Fellow, holds 260 patents &  
Manager Open Innovation at Xerox





## SALIENT FEATURES OF THE UNIVERSITY OF CALIFORNIA, BERKELEY (UCB) CERTIFICATION PROGRAMME

- The Godavari Institute of Engineering and Technology (Aut), Rajahmundry has entered into an MoU with University of California, Berkeley (UCB), USA
- UCB is a university ranked in the top 30 universities of the world, the Haas Business School is among the top 10 business schools of the world consistently for many years.
- This is the first time UCB is operating such a certification programme in India.
- The certification programme is built around a) Business Model Creation Leveraging Innovation and b) Data Analytics.
- Tentatively commencing in mid Jan 2023.
- A team size of 4 members is permitted. Multiple teams are welcome.
- Since the total batch size is restricted to 100 students (i.e. 25 teams), early booking is important since the process is first-come-first-served (FCFS) based.
- Half of this number is being opened for students of our nearby institutions.
- Open to students of pharmacy and engineering colleges in and around Rajahmundry who have completed two years of study. Highly useful for MBA and MCA students and all those interested in running their own business.
- Student members must have good communication skills.
- Only one week of lectures followed by weekly interaction with eminent mentors.
- Access to such personalities is as good as impossible. This programme provides you with a personal mentoring directly by them.

Here is the invite for the second batch of Berkeley Certification Programme, which can transform a student into a true entrepreneur. There are limited seats available. Institutions sending even a single batch will be greatly benefited as achieving such a certification for even a single batch is beyond normal reach. Dr. P. Sriram Chandra, Professor (Mob: +91-9949 862 634, email: psr@gieta.ac.in) may be contacted for registrations.



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# GRADUATION CEREMONY

## INVITATION



UNIVERSITY OF CALIFORNIA, BERKELEY

# BerkeleyHaas

GARWOOD CENTER FOR CORPORATE INNOVATION

We have the pleasure in cordially inviting you to the **Graduation Ceremony** of the first batch of Certification Programme on Creating Business Model for Leveraging Innovation and Data Analytics conducted by the **Garwood Centre for Business Innovation, Haas Business School, University of California, Berkeley, USA**. The Ceremony will be held on **17 Dec 2022 at 10:00 a.m. in CEC Seminar Hall**. Join us and the Berkeley team to socialize during Hi-tea in the middle and during lunch.



## ARRANGEMENTS TO BE KEPT IN MIND AND IMPLEMENTED

1. Students should not roam outside unnecessarily. Those who are outside classes and labs should mandatorily be in tuck and shoes. Shirts should be properly buttoned.
2. No groups in open spaces and eat-outs permitted.

### Arrangements to be done on 16 Dec 2022

1. Flower bouquets on arrival at Campus – 9 nos.
2. Mini Exhibition of the Products and Services of Teams at RK Block Guest House; banners/signages, backdrop, brochures/pamphlets, team numbers display, tables, chairs, generator backup, etc. required.
3. Audio system, air conditioning, drinking water, projector, audio system, cleanliness, generator backup, wifi availability, photography and videography, etc. arrangement in VB Seminar Hall and VB Board Room in afternoon
4. All presentations to be loaded on single laptop beforehand to avoid connectivity issues
5. Wifi and generator backup should be available on both days without interruption
6. Transport for bringing delegates from airport to hotel, hotel to campus and campus to hotel are to be done for 7 persons. Two of them will be coming from Hukumpet.
7. Tea and refreshments to be taken care of.
8. Arrangements for dinner at Guest House - All members of Berkeley Team, Jury Members, Vice Chairman, Director QA, GM – 10 nos.

### Arrangements to be done on 17 Dec 2022

1. Transport for bringing delegates from airport to hotel, hotel to campus and campus to hotel are to be done for 7 persons. Two of them will be coming from Hukumpet. After the lunch, they need to be dropped back to their place of stay.
2. Welcome drink for 10 persons in GEC Board Room
3. Audio system, air conditioning, drinking water, projector, audio system, cleanliness, generator backup, wifi availability, photography and videography, etc. arrangement in GEC Seminar Hall, i.e., the venue
4. All presentations to be loaded on single laptop beforehand to avoid connectivity issues
5. Wifi and generator backup should be available on both days without interruption
6. Venue preparation for Graduation Ceremony: adequate greenery, dais decoration, backdrop, deepam, candle, oil, match box, drinking water bottles on dais, chairs, shawls (7 nos. + 3 extra), gift items (7 nos. + 3 extra), flower bouquets (10 nos.), drinking water arrangements for everyone, washroom cleanliness
7. Photographs of student teams with entrepreneur and Berkeley team on the dais and then group photoshoot at Arena to be worked out.
8. Lunch arrangements for 325 persons covering
  - a. Berkeley Team (3), Jury Members (4), Chairman, Vice Chairman, ED, Director QA, GM, All Principals (5), All Vice Principals (6), All Deans/Directors (5) – in GEC Board Room
  - b. Student Teams (84), Entrepreneurs (21+), Parents of Students (70), All HoDs (32), External Invitees (20), dealing faculty members and staff (10) – in GEC Lawns
  - c. Press & Media (65) – in Guest House

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SUBRAHMANYA  
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# GIET INSTITUTIONS

## PROGRAMME SCHEDULE

| Time                         | Description                                                         | Venue                            | Present                                                                                          |
|------------------------------|---------------------------------------------------------------------|----------------------------------|--------------------------------------------------------------------------------------------------|
| <b>Friday, 16 Dec 2022</b>   |                                                                     |                                  |                                                                                                  |
| 1330 h                       | Arrival of Berkeley Team and Jury Members by IndiGo flight 6E7293   |                                  | Dr. Solomon Darwin<br>Mr. Srikanth Nandiraju<br>Mr. Y. S. Micheal<br>Ms. Swadha Arora            |
| 1445 h                       | Travel to Hotel, fresh up<br>Other Jury Members to join             |                                  |                                                                                                  |
|                              |                                                                     |                                  | Mr. Sampath Kumar, IAS<br>Mr. Serish Gandikota<br>Ms. Swati Gandikota<br>Dr. S. Raj Kumar, MD    |
| 1500 h                       | Lunch                                                               | Hotel                            | Vice Chairman, Director QA, GM to join the Berkeley Team and Jury Members                        |
| 1545 h                       | Travel to GIET Campus                                               | VB Block                         | Vice Chairman, Director QA, GM, Principals, Vice Principals, Deans and Directors to receive them |
| 1600 h                       | Brief visit of the Campus                                           | Campus Tour                      |                                                                                                  |
|                              | Mini Exhibition of the Products and Services of Teams               | RK Block Seminar Hall (En route) |                                                                                                  |
| 1645 h                       | Brief talk with the Student Teams                                   | VB Seminar Hall                  | Berkeley Team, Jury Members, Vice Chairman, DQA and Student Teams                                |
| 1700 h                       | Tea Break                                                           | VB Board Room                    |                                                                                                  |
| 1715 h                       | Presentations of the Student Teams; 8 min (5-6 min + 2 min QA) each | VB Board Room                    | Berkeley Team, Jury Members and Student Teams                                                    |
| 1900 h                       | Socializing and Refreshments                                        | VB Board Room                    |                                                                                                  |
| 1915 h                       | Presentations of the Student Teams continues; 8 minutes each        | VB Board Room                    | Berkeley Team, Jury Members and Student Teams                                                    |
| 2030 h                       | Dinner                                                              | Guest House                      | All members of Berkeley Team, Jury Members, Vice Chairman, Director QA, GM                       |
| 2130                         | Return to Hotel                                                     |                                  | Berkeley Team and Jury Members                                                                   |
| <b>Saturday, 17 Dec 2022</b> |                                                                     |                                  |                                                                                                  |
| 0930 h                       | All members starting from Hotel                                     | Hotel                            |                                                                                                  |
| 1000 h                       | Welcome drink                                                       | GEC Board Room                   |                                                                                                  |
| 1000 h                       | Arrival of Press & Media Teams                                      | GEC Seminar Hall                 |                                                                                                  |

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| Time   | Description                                                                                  | Venue                                                                                     | Present                                                                                                                                                                                                                            |
|--------|----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1015 h | Brief Talk by Berkeley Team and Jury Members                                                 | GEC Seminar Hall                                                                          | Berkeley Team, Jury Members, Student Teams, Entrepreneurs Press & Media, Parents of Students, Chairman, Vice Chairman, ED, Director QA, GM, All Principals, All Vice Principals, All Deans/ Directors, All HoDs, External Invitees |
| 1115 h | Tea break/High Tea                                                                           | GEC Board Room and GEC Lawn                                                               |                                                                                                                                                                                                                                    |
| 1130 h | Presentations of the Student Teams' Work by their respective Entrepreneurs; 3+3 minutes each | GEC Seminar Hall                                                                          | Berkeley Team, Jury Members, Student Teams, Entrepreneurs Press & Media, Parents of Students, Chairman, Vice Chairman, ED, Director QA, GM, All Principals, All Vice Principals, All Deans/ Directors, All HoDs, External Invitees |
| 1315 h | Awarding of Certificates/Photo shoot                                                         | GEC Seminar Hall (for student teams and entrepreneurs)<br>Arena in GEC (for group photos) | Berkeley Team, Jury Members, Entrepreneurs and Student Teams                                                                                                                                                                       |
| 1345 h | Press & Media Meet                                                                           | GEC Seminar Hall                                                                          | Berkeley Team, Jury Members and Student Teams, Press & Media                                                                                                                                                                       |
| 1400 h | Lunch                                                                                        | Guest House (Press)<br>GEC Board Room (Dignitaries)<br>GEC Lawn (all others)              | Berkeley Team, Jury Members, Student Teams, Entrepreneurs Press & Media, Parents of Students, Chairman Vice Chairman, ED, Director QA, GM, All Principals, All Vice Principals, All Deans/ Directors, All HoDs, External Invitees  |
| 1500 h | Back to Hotel/Departing for Destination                                                      |                                                                                           | Berkeley Team and Jury Members                                                                                                                                                                                                     |

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**GIET INSTITUTIONS**  
UC Berkeley Certification Programme

Evaluation Sheet of  
Presentations on 06 and 09 Dec 2022 in VB Block Seminar Hall

| Team No. | Line of Business             | Dress (10) | Comm. Skills (10) | English Skills (10) | Business Innov. (25) | Pain Points (10) | Revenue Model (15) | Marketing & Business Growth (10) | Starting & Closing (10) | Total (100) |
|----------|------------------------------|------------|-------------------|---------------------|----------------------|------------------|--------------------|----------------------------------|-------------------------|-------------|
| 2        | Supply fruits and vegetables | 10 9 1/2   | 8 8 1/2           | 7 7 1/2             | 20 19                | 8 6 1/2          | 15 11 1/2          | 7 7 25                           | 8 7 1/2                 |             |
| 420      | Plants Supply                | 10 9 1/2   | 8 8 1/2           | 9 8 1/2             | 22 21                | 8 7              | 13 11 1/2          | 9 8 1/2                          | 8 8                     |             |
| 3        | Fish Supply                  | 10 9 1/2   | 9 9               | 9 9                 | 24 23                | 9 8              | 15 12 1/2          | 9 8 1/2                          | 9 8                     |             |
| 4        | Restaurant                   | 10 9       | 8 7 1/2           | 8 7 1/2             | 20 20                | 6 5 1/2          | 6 8                | 4 5 1/2                          | 8 7 1/2                 | topper      |
| 5        | Women Safety                 | 10 9 1/2   | 9 9               | 9 8 1/2             | 22 21                | 10 8 1/2         | 10 7 1/2           | 8 6 1/2                          | 9 8                     | 1p          |
| 6        | Solar Energy                 | 10 9       | 7 7               | 7 7                 | 12 15                | 5 5              | 8 6 1/2            | 4 4 1/2                          | 7 6 1/2                 | poor.       |
| 9        |                              |            |                   |                     |                      |                  |                    |                                  |                         |             |
| 11       | Showerup for appliances      | 0 3        | 8 7 1/2           | 8 7 1/2             | 16 16 1/2            | 2 3 1/2          | 10 7 1/2           | 8 6 1/2 101.                     | 8 7                     | 1p          |
| 12       | Pharmacy                     | 8 6        | 8 7               | 8 7                 | 22 15                | 7 6              | 10 8               | 6 6 1/2 31                       | 8 7                     | too poor    |
| 13       | Fly Ash Bricks               | 8          | 8                 | 8                   | 22                   | 9                | 12                 | 7 251.                           | 8                       | poor        |
| 14       | General Store                | 10         | 8                 | 8                   | 15                   | 6                | 6                  | 7                                | 8                       | 1p          |
| 15       | Pharmacy                     | 10 9 1/2   | 8 7 1/2           | 8 7 1/2             | 10 13 1/2            | 2 3 1/2          | 6 5 1/2            | 4 4 1/2                          | 8 6 1/2                 |             |
| 16       | Grocery e-commerce Delivery  | 6 6 1/2    | 9 9               | 9 9                 | 22 21                | 9 8              | 10 10              | 8 7 104.                         | 9 8                     | 2x          |



| Team No. | Line of Business            | Dress (10) | Comm. Skills (10) | English Skills (10) | Business Innov. (25) | Pain Points (10) | Revenue Model (15) | Marketing & Business Growth (10) | Starting & Closing (10) | Total (100) |
|----------|-----------------------------|------------|-------------------|---------------------|----------------------|------------------|--------------------|----------------------------------|-------------------------|-------------|
| 18       | Cloth Boutique              | 6 6 1/2    | 6 6 1/2           | 8 7 1/2             | 18 18                | 4 4              | 10 8 1/2           | 5 6                              | 7 6 1/2                 |             |
| 20       |                             |            |                   |                     |                      |                  |                    |                                  |                         |             |
| 21       | Super Market and Food Court | 0 3        | 7 6 1/2           | 7 6 1/2             | 18 18                | 2 3 1/2          | 10 8 1/2           | 8 7                              | 5 5 1/2                 |             |
| 22       | Potteries                   | 9 9        | 8 7 1/2           | 8 7 1/2             | 20 20                | 7 6 1/2          | 10 10 25%          | 8 7 1/2                          | 8 7 1/2                 |             |
| 23       | Food Supply <sup>Home</sup> | 0 3        | 6 6               | 6 6 1/2             | 20 10 1/2            | 9 8              | 12 10 8x           | 9 8                              | 8 7 1/2                 |             |
| 24       | Wooden Works                | 8 8 1/2    | 9 8 1/2           | 9 8 1/2             | 22 21                | 9 8 1/2          | 14 12              | 9 8 1/2                          | 8 8 1/2                 |             |
| 25       | Jewellery                   | 0 4        | 7 7               | 8 7 1/2             | 20 19                | 9 7              | 14 10              | 8 7                              | 8 7 1/2                 |             |
| 26       | Food Court                  | 6 6        | 7 6 1/2           | 7 7                 | 20 19                | 6 5 1/2          | 11 8 1/2           | 8 7                              | 7 6 1/2                 |             |

Evaluator

Signature:

Name:



Dr. G. V. Prasad

**GIET INSTITUTIONS**  
UC Berkeley Certification Programme

Attendance Sheet of  
Presentations by Student Teams on 06 and 09 Dec 2022 in VB Block Board Room

|      | Team No. | Team Leader           | Member 1          | Member 2         | Member 3         |
|------|----------|-----------------------|-------------------|------------------|------------------|
| 9/12 | 1        | <del>S. Saijani</del> | M. Revathi        | Akashit          | Ch. S. Parvathi  |
| 6/12 | 2        | N. RAVANSAI           | Shruti            | D. Anshu         | P. Lavanya       |
| 9/12 | 3        | Y. S. S. Ganesh       | V. Banay Surya    | S. Kailesh       | S. Nikhitha      |
| 9/12 | 4        | R. Aditya Reddy       | Ch. Rohith        | P. Pushkabranti  | K. Kalyani       |
| 6/12 | 5        | V. Raghav Ram         | B. Rohith         | V. Banay Surya   | M. Heptzibah     |
| 9/12 | 6        | K.                    | K. Chaudhary      | B. Vinod Kumar   | A. Yashwanthi    |
|      | 9        |                       |                   |                  |                  |
| 6/12 | 11       | Md. Zehra Gulshan     | Ch. Vidya Shankar | Ch. Tejas        | J. Jephanya Teja |
| 9/12 | 12       | T. Ganga Bhavani      | R. Akrethi        | G. Saisumanthi   |                  |
|      | 13       |                       |                   |                  |                  |
|      | 14       |                       |                   |                  |                  |
| 9/12 | 15       | P. Chinmayi           | Prasanna          | S. Sowmya        |                  |
| 6/12 | 16       | K. Lakshmi Lakshya    | K. Shreya Gidyan  | K. Gopi Chand    | D. Nani Shankar  |
| 9/12 | 18       | <del>V. Mohan</del>   | P. Vinod          | Abhishek Padde   |                  |
| 9/12 | 20       | B. S. Sree            | H. Suresh         |                  |                  |
| 6/12 | 21       | Y. Govardhan          | M. Saranya        | M. Durga bhavani | G. mamatha       |
| 9/12 | 22       | P. Parvathi           | N. Vinay Kumar    | M. U             |                  |
| 9/12 | 23       | A. Chitra             | M. Chitra         |                  |                  |
| 9/12 | 24       | T. K. Charan          | Sai Neha          | Pranav Kumar     | P. Bhargav       |
| 9/12 | 25       | J. Jyoti              | G. Sree Lakshmi   | G. S. S. Sree    | K. Nithin        |
| 6/12 | 26       | J. Ravi Teja          | K. Gopichand      | P. Chaitanya     | B. Subhash Ch    |





TV Prasad GIET, Rajahmundry &lt;tvprasad@giet.ac.in&gt;

## Final details of the students teams and entrepreneurs

1 message

TV Prasad GIET, Rajahmundry &lt;tvprasad@giet.ac.in&gt;

Fri, Nov 25, 2022 at 1:04 PM

To: swadha arora &lt;swadhaarora2599@gmail.com&gt;

Cc: Solomon DARWIN &lt;darwin@haas.berkeley.edu&gt;, Sasi varma &lt;sasi@giet.ac.in&gt;

Dear Ms. Swadha,

I have pleasure in attaching herewith some key details that may be useful for your records and further processing.

a) **List of entrepreneurs** - their address, mobile number, email address, website, etc. You will need these details for verification purposes. The entrepreneur documents such as their aadhaar, PAN, GST registration, entity registration (shop/supplier/service, etc.) are available on the Google Drive at the same link.

b) **Attendance details** - individually of all students during the entire programme.

c) **List of students for certificates** - includes their name, college name, etc. Attention is brought to the last column of the list. It is proposed that the students may be graded into 3 categories, viz., Platinum, Gold and Silver. The proposed grading is **based on their performance, attendance, presentations, involvement in work, etc. Note that this is our broad assessment based on the said criteria.** Please correlate with your assessment outcomes, and the grading may change based on it. There are total of 81 students in all across 21 teams. The journey started with 104 students in 26 teams.

Team 17 has been put on hold. Please consider allowing them in the next batch, in which case, it will be an additional team i.e. 25 + 1.

A review of their presentations will be done on 06 and 09 Dec 2022 in which our dept. imparting soft skills and a senior professor of business studies will also be present. You may also like to join. It will focus on a) update since last presentation on 14 Nov 2022, dress, communication skills, presentation content, and business idea pitching.

We are also in the process of getting the 3-minute talk by entrepreneur (to be prepared by the team leaders) and after approval then get the Telugu version.

Stay arrangements during 14-15 Dec 2022 at Hyderabad are being done, as requested and the details will be communicated shortly.

Have a nice time...

Many thanks...

(Prof. T. V. Prasad)

Director of Quality Assurance

GIET INSTITUTIONS

Rajahmundry 533 296

Andhra Pradesh, India

### 3 attachments

 **List of Entrepreneurs selected by student teams.pdf**  
64K

 **BERKELEY Certification Programme - list for certificates.pdf**  
96K

 **BERKELEY Certification Programme - Attendance.pdf**  
176K



## GIET Institutions

Berkeley Haas Certification Programme Sep-Nov 2022

### List of Entrepreneurs Selected by the Student Teams

| Team no | Entrepreneur name   | Position                                   | Agency/<br>Organization Name         | Address                                                                     | Email id                    | Mobile     | Website                           |
|---------|---------------------|--------------------------------------------|--------------------------------------|-----------------------------------------------------------------------------|-----------------------------|------------|-----------------------------------|
| 1       | Mr. A. Appa Rao     | Proprietor                                 | Aparao Nursery                       | Kadlam, Kadlam Mandal, East Godavari Dist., AP                              | bhaskar9866767388@gmail.com | 9551948888 | --                                |
| 2       | Dr. Shrija Madhu    | Head of Dept., L&D                         | Godavari Institute of Engg. and Tech | Chaitanya Knowledge City, NH-16, Rajahmundry 533296, AP                     | shrija@giel.ac.in           | 9000420541 | https://publicdem andcentre.co.in |
| 3       | Mr. K. Srinu        | Proprietor                                 | Srinu Fishes                         | Shelton Road, Near KIMS Hospital, Rajahmundry 533101, AP                    | --                          | 9550710098 | --                                |
| 4       | Mr. S. Venkatesh    | Proprietor                                 | Green Park Restaurant                | D.no 26-3-3, Before Anand Regency, Jampet Road, Rajahmundry 533103, AP      | --                          | 9912920017 | --                                |
| 5       | Mr. Gangadhar Reddy | Personal Customer Support Asst., Disha Act | AP Police                            | AVA Road, Rajahmundry 533103, AP                                            | espriyurban@gmail.com       | 9849689517 | --                                |
| 6       | Mr. Srinivas Reddy  | Proprietor                                 | Srinivas Reddy Traders               | Beside KAR Hospital, Ground Floor, Canal Road, Anaparthi 533342, AP         | --                          | 9440176148 | --                                |
| 7       |                     |                                            |                                      |                                                                             |                             |            |                                   |
| 8       |                     |                                            |                                      |                                                                             |                             |            |                                   |
| 9       | Mr. Satish Bethina  | Proprietor                                 | Desi Dum Tea                         | Beside Care Hospital, Banjara Hills, Hyderabad, Telangana                   | satishbethina22@gmail.com   | 9480113083 | --                                |
| 10      |                     |                                            |                                      |                                                                             |                             |            |                                   |
| 11      | Mr. Sivaram Krishna | Proprietor                                 | Visishta Enterprises                 | Raja Street, Old Somalamma Temple Rd, Syamala Nagar, Rajahmundry 533103, AP | visishtaentprs@gmail.com    | 9849280684 | --                                |
| 12      | Mr. Marnedi Trinadh | Proprietor                                 | Visual Pharma                        | 23-21-27/A, Lalitha Nagar, Rajahmundry, AP                                  | visualpharma1@gmail.com     | 9032224477 | --                                |
| 13      | Mr. E. Sattibabu    | Proprietor                                 | Vinusharon Flyash Bricks Industry    | Duddukuru, Devarapalli Mandal, PIN 534313, East Godavari Dist, AP           | sattibabuerothu@gmail.com   | 9948384979 | --                                |

| Team no | Entrepreneur name         | Position                        | Agency/<br>Organization Name                    | Address                                                                                               | Email id                                                                       | Mobile     | Website |
|---------|---------------------------|---------------------------------|-------------------------------------------------|-------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|------------|---------|
| 14      | Mr. M. Srinivas           | Proprietor                      | Durga Devi General Store                        | Narendrapuram, Rajanagaram Mandal, East Godavari Dist., AP                                            | <a href="mailto:srinivasmadem23@gmail.com">srinivasmadem23@gmail.com</a>       | 9849054840 | --      |
| 15      | Mr. G. Venkata Subba Rao  | Registered Medical Practitioner | Sri Madhana Gopal Medical Store                 | Ballipadu, Attili Mandal, West Godavari District                                                      | <a href="mailto:babjigarapati@gmail.com">babjigarapati@gmail.com</a>           | 6281192763 | --      |
| 16      | Mr. V. Vishnu Vardhan     | Proprietor                      | Naravathi Enterprises                           | D.No -2-11/1 Madhuranagar Kakinada 533004, AP                                                         | <a href="mailto:naravathi2020@gmail.com">naravathi2020@gmail.com</a>           | 9940259725 | --      |
| 17      | Mr. Santosh               | Proprietor                      | Matharni Dhaba                                  | Murari Village, Beside NH16 Highway, Rajanagaram Mandal, East Godavari Dist., AP                      | ON HOLD                                                                        | 9346148891 | --      |
| 18      | Ms. Indira Priya Darshini | Proprietor                      | Anagha Boutique                                 | 73-18-20, Ground Floor, Sai Towers, AVA Road, Rajahmundry 533103, AP                                  | <a href="mailto:anaghaboutique07@gmail.com">anaghaboutique07@gmail.com</a>     | 7013723422 | --      |
| 19      | ELIMINATED                |                                 |                                                 |                                                                                                       |                                                                                |            |         |
| 20      | Mr. M. Uma Shankar        | Proprietor                      | Uma Shankar Nursery                             | Kadiam, Kadiam Mandal, East Godavari Dist., AP                                                        | <a href="mailto:mendaumashankar259@gmail.com">mendaumashankar259@gmail.com</a> | 8074106763 | --      |
| 21      | Mr. P. Satyanarayana      | Proprietor                      | Sri Sai Enterprises Super Market and Food Court | Bridge County, Diwancheruvu, Rajahmundry 533296, AP                                                   | --                                                                             | 9704008982 | --      |
| 22      | Ms. Srikakulapu Ammulu    | Proprietor                      | Srikakulapu Ammulu Potteries                    | Opp. Dowleswaram Police Station, Kummari Street, Beside PHC, Dowleswaram, Rajahmundry 533125, AP      | --                                                                             | 6304959144 | --      |
| 23      | Mr. G. Satya              | Proprietor                      | Jowos Momos                                     | Near Kambala Cheruvu, Rajahmundry 533106, AP                                                          | --                                                                             | 9464184804 | --      |
| 24      | Ms. Nagalakshmi Matury    | Proprietor                      | Matury Umamaheshwara Rao and Sons               | 8-9-25/5, Vasavi Complex, Vankayala Vari Veedhi, Opp. Gandhi Bomma, Main Road, Rajahmundry 533101, AP | <a href="mailto:bhimaarepu@gmail.com">bhimaarepu@gmail.com</a>                 | 9848389138 | --      |
| 25      | Ms. Madhavi               | General Manager                 | Jetty Jewellers                                 | Main Road, Rajahmundry 533101, AP                                                                     | <a href="mailto:madhumedidi7@gmail.com">madhumedidi7@gmail.com</a>             | 9848685918 | --      |
| 26      | Mr. Ch. Subrahmanyam      | Proprietor                      | Food Court                                      | GIET Campus, Chaitanya Knowledge City, NH-16, Rajahmundry 533296                                      | <a href="mailto:subbumani0407@gmail.com">subbumani0407@gmail.com</a>           | 9010740367 | --      |



*List of students for certificates*

| TEAM NO | DEPT            | PIN        | NAME                                     | STUDENT OF    | INSTITUTION                                                              | CERT TYPE |
|---------|-----------------|------------|------------------------------------------|---------------|--------------------------------------------------------------------------|-----------|
| 1       | CSE(AIIML & CS) | 21555A4201 | ALLA KARTHIK                             | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |                 | 20551A4234 | MANDURI REVATHI                          | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |                 | 20551A4224 | JINJIPE SANJANA                          | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |                 | 20551A4610 | CHAMARTHI LEELA SRI KRISHNA PAVAN MURTHY | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
| 2       | CSE(AIIML & CS) | 20551A4636 | PAVANSAI NADELLA                         | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |                 | 20551A4645 | PREETISH MADHU                           | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |                 | 20551A4615 | MADHAVI SAI KASI RATNAM DEVARAPU         | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |                 | 20551A05A6 | POTLA LAVANYA                            | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
| 3       | CSE(AIIML & CS) | 20551A4639 | PITTA RUPESH SAI TEJA                    | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |                 | 20551A4651 | SUREDDI KAILASH CHANDRA SRI SATYA DEV    | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |                 | 21555A4205 | YERRAMSETTI SATYA SAI GANESH             | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |                 | 20551A4248 | SANNIKANTI NIKITHA SRI                   | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
| 4       | CSE(AIIML & CS) | 20551A4646 | RAMPA ADITYA RAGHAVA KOUNDINYA           | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |                 | 20551A4629 | KODELA KALYANI VISHALAKSHI               | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |                 | 21555A4602 | P.PUSHKAL RAMTEJ                         | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |
|         |                 | 20551A4209 | CHEKURTHI ROHITH                         | B.Tech. (CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |



| TEAM NO | DEPT            | PIN        | NAME                   | STUDENT OF    | INSTITUTION                                                              | CERT TYPE |
|---------|-----------------|------------|------------------------|---------------|--------------------------------------------------------------------------|-----------|
| 5       | ECE             | 20551A04D2 | B.ROHITH S S G SWAMY   | B.Tech. (ECE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |
|         |                 | 20551A0462 | V RAGHU RAM PRASAD     | B.Tech. (ECE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |                 | 20551A0473 | M. HEPHIZIBAH JEMIMAH  | B.Tech. (ECE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |
|         |                 | 20551A04C1 | V PRANAY SURYA         | B.Tech. (ECE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |
| 6       | MCA             | 21551F0012 | BOODU VINOD KUMAR      | M.C.A         | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |                 | 21551F0028 | K.CHANDU               | M.C.A         | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |                 | 21551F0003 | ADARI YASWANTHI        | M.C.A         | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |
|         | MBA             | 21551E0021 | K.UDAYA BHASKAR REDDY  | M.B.A.        | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
| 7       | TEAM ELIMINATED |            |                        |               |                                                                          |           |
| 8       | TEAM ELIMINATED |            |                        |               |                                                                          |           |
| 9       | MBA             | 21551E0004 | BATCHU VAMSI           | M.B.A.        | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |
|         |                 | 21551E0005 | BETHINA SATISH         | M.B.A.        | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         | EEE             | 20551A0261 | MATTA SATYA BHASKAR    | B.Tech.(EEE)  | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |                 | 20551A0248 | PADDALA YOGENDRA NAIDU | B.Tech.(EEE)  | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
| 10      | TEAM ELIMINATED |            |                        |               |                                                                          |           |

| TEAM NO | DEPT       | PIN          | NAME                             | STUDENT OF  | INSTITUTION                                                              | CERT TYPE |
|---------|------------|--------------|----------------------------------|-------------|--------------------------------------------------------------------------|-----------|
| 11      | B PHARMACY | 620166601010 | CH.VIDYA SHANKAR                 | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |            | 620166601009 | CH.TEJESH                        | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |            | 620166601031 | J.JAPHANYA TEJA                  | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |            | 620166601061 | ZEHERA SULTHANA                  | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | P         |
| 12      | B PHARMACY | 620166601076 | P.GANGA BHAVANI                  | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | P         |
|         |            | 620166601017 | GADDE SAI SRAVANTHI              | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |            | 620166601077 | R.KEERTHI                        | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |            | 619166601014 | B.NAVATEJA                       | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | P         |
| 13      | B PHARMACY | 619166601006 | B.SAI SUDHAKARA MURTHY           | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |            | 619166601007 | B.GANESH NAIK                    | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |            | 619166601060 | M.MAMATHA JYOTHI                 | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |            | 620166601023 | G. HANSY                         | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | P         |
| 14      | B PHARMACY | 620166601022 | GODAVARTHI BHAGYA SRIDEVI        | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |            | 620166601011 | CHINNAM NEERAJA TULASI           | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |            | 620166601055 | MADEM JEEVANA JYOTHI             | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |            | 620166602018 | PRAGADA CHINNARI                 | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | P         |
| 15      | B PHARMACY | 620166602004 | GUDIMETLA LAKSHMI PRASANNA       | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |            | 620166602020 | SURISSETTI SOWMYA                | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |            | 621166602016 | PANTHANGANI JAHNAVI              | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |            | 620166602010 | K. LAKSHMI LALITHYA              | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
| 16      | B PHARMACY | 620166602019 | K.SHEKINA GIDYON                 | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |            | 620166602009 | K.GOPI CHAND                     | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |            | 620166601015 | D.MANI SANKAR                    | B.Pharmacy  | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |            | 21551E0006   | CHAKRAVARTHULA KRISHNAMACHARYULU | M.B.A.      | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | HOLD      |
| 17      | MBA        | 21551E0047   | SANABOYINA SAI GANESH            | M.B.A.      | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | HOLD      |
|         |            | 21T91E0011   | RUNJA SANDEEP KUMAR              | M.B.A.      | GIET Engineering College, Rajahmundry, AP                                | HOLD      |
|         |            | 20551A0357   | VUNDAVALLI AKHIL                 | B.Tech.(ME) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | HOLD      |
|         |            |              |                                  |             |                                                                          |           |



| TEAM NO | DEPT            | PIN          | NAME                         | STUDENT OF   | INSTITUTION                                                              | CERT TYPE |
|---------|-----------------|--------------|------------------------------|--------------|--------------------------------------------------------------------------|-----------|
| 18      | CIVIL           | 19551A0113   | KODIDELA LEELAVATHI          | B.Tech.(CE)  | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |
|         |                 | 19551A0118   | MILIND PODDAR                | B.Tech.(CE)  | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         | EEE             | 20555A0235   | NAKKINA MADHAN SAI           | B.Tech.(EEE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |                 | 20555A0236   | PASUPULETI VISHNU VARDHAN    | B.Tech.(EEE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
| 19      | TEAM ELIMINATED |              |                              |              |                                                                          |           |
| 20      | EEE             | 20555A0240   | MATTURTHI DINESH SAI DURGA   | B.Tech.(EEE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |                 | 20555A0241   | BALLA LAXMI SRINIVASA ROHITH | B.Tech.(EEE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |                 | 20555A0260   | VENKAT MOLLETTI              | B.Tech.(EEE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |
|         |                 | 20555A0259   | B.KUMAR NAIDU                | B.Tech.(EEE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
| 21      | B PHARMACY      | 620166601093 | YERRAMSETTI GOVARDHAN        | B.Pharmacy   | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |                 | 620166601060 | MIDATHA SARANYA              | B.Pharmacy   | GIET School of Pharmacy, Rajahmundry, AP, India                          | G         |
|         |                 | 620166601025 | GUNDUBILLI MAMATHA           | B.Pharmacy   | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
|         |                 | 620166601059 | DURGA BHAVANI                | B.Pharmacy   | GIET School of Pharmacy, Rajahmundry, AP, India                          | S         |
| 22      | ECE             | 19T91A0407   | MAHADEVU CHANDRA PAUL        | B.Tech.(ECE) | GIET Engineering College, Rajahmundry, AP                                | G         |
|         | MECH            | 20T91A0311   | N.VISVASA EMMANUEL RAJ       | B.Tech.(ME)  | GIET Engineering College, Rajahmundry, AP                                | G         |
|         |                 | 20T91A0312   | PAMARTI PAVAN PRAKASH        | B.Tech.(ME)  | GIET Engineering College, Rajahmundry, AP                                | P         |
|         | ECE             | 19T91A0437   | GANAPATHIRAJU RAKESH VARMA   | B.Tech.(ECE) | GIET Engineering College, Rajahmundry, AP                                | G         |
| 23      | AME             | 19551A2413   | ARISE CHANDRA KUMAR          | B.Tech.(AME) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         | AME             | 19551A2408   | M.VISHAL ROY                 | B.Tech.(AME) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |

| TEAM NO | DEPT | PIN        | NAME                       | STUDENT OF   | INSTITUTION                                                              | CERT TYPE |
|---------|------|------------|----------------------------|--------------|--------------------------------------------------------------------------|-----------|
| 24      | CSE  | 19551A05C1 | PUJARI BHARGAVARAO         | B.Tech.(CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |      | 19551A05C5 | SAI NEHA AREPU             | B.Tech.(CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |      | 19551A05D4 | T K CHARAN BABU            | B.Tech.(CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |      | 19551A0504 | ANIMESH KUMAR SINGH        | B.Tech.(CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
| 25      | CSE  | 19551A0525 | GOTETY BALA NAGA SATYA SAI | B.Tech.(CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |      | 19551A05A0 | KOLLI NITHIN               | B.Tech.(CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |      | 20551A05I0 | JETTY BHUVAN               | B.Tech.(CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |      | 19551A0585 | GUNNAM SREE KARTHIK        | B.Tech.(CSE) | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
| 26      | MECH | 20555A0345 | PANDURI CHAITANYA          | B.Tech.(ME)  | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | G         |
|         |      | 20555A0330 | JATLA RAVI TEJA            | B.Tech.(ME)  | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | P         |
|         |      | 20555A0365 | B. SUBHASH CHANDRABOSE     | B.Tech.(ME)  | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |
|         |      | 20555A0344 | AILA GOPICHAND             | B.Tech.(ME)  | Godavari Institute of Engineering and Technology, Rajahmundry, AP, India | S         |

PLATINUM CERTIFICATES 27  
 GOLD CERTIFICATES 33  
 SILVER CERTIFICATES 21  
**TOTAL 81**



Attendance

| TEAM NO | DEPT            | PIN        | NAME                                     | 19-Sep-22 | 26-Sep-22 | 03-Oct-22 | 10-Oct-22 | 17-Oct-22 | 24-Oct-22 | 31-Oct-22 | 07-Nov-22 | 14-Nov-22 |
|---------|-----------------|------------|------------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 1       | CSE(AIIML & CS) | 21555A4201 | ALLA KARTHIK                             | P         | P         |           | P         | P         | P         | P         | P         | P         |
|         |                 | 20551A4234 | MANDURI REVATHI                          | P         | P         |           | P         | P         | A         | P         | P         | P         |
|         |                 | 20551A4224 | JINPE SANJANA                            | P         | P         | P         | P         | P         | P         | P         | P         | P         |
|         |                 | 20551A4610 | CHAMARTHI LEELA SRI KRISHNA PAVAN MURTHY | P         | P         |           | A         | P         | P         | P         | A         | P         |
| 2       | CSE(AIIML & CS) | 20551A4636 | PAVANSAI NADELLA                         | P         | P         | P         | P         | P         | P         | P         | P         | P         |
|         |                 | 20551A4645 | PREETISH MADHU                           | P         | A         |           | P         | P         | P         | P         | P         | P         |
|         |                 | 20551A4615 | MADHAVI SAI KASI RATNAM DEVARAPU         | P         | P         |           | P         | P         | A         | P         | P         | P         |
|         |                 | 20551A05A6 | POTLA LAVANYA                            | P         | P         |           | P         | P         | P         | P         | P         | P         |
| 3       | CSE(AIIML & CS) | 20551A4639 | PITTA RUPESH SAI TEJA                    | P         | P         | P         | P         | P         | A         | P         | A         | P         |
|         |                 | 20551A4651 | SUREDDI KAILASH CHANDRA SRI SATYA DEV    | P         | P         |           | A         | P         | P         | P         | P         | P         |
|         |                 | 21555A4205 | YERRAMSETTI SATYA SAI GANESH             | P         | P         |           | P         | P         | P         | P         | P         | P         |
|         |                 | 20551A4248 | SANNIKANTI NIKITHA SRI                   | P         | P         |           | P         | P         | P         | P         | P         | P         |
| 4       | CSE(AIIML & CS) | 20551A4646 | RAMPA ADITYA RAGHAVA KOUNDINYA           | P         | P         | P         | P         | P         | P         | P         | P         | P         |
|         |                 | 20551A4629 | KODELA KALYANI VISHALAKSHI               | P         | P         |           | P         | A         | P         | P         | P         | P         |
|         |                 | 21555A4602 | P.PUSHKAL RAMTEJ                         | P         | P         |           | A         | P         | A         | A         | P         | P         |
|         |                 | 20551A4209 | CHEKURTHI ROHITH                         | P         | P         |           | P         | A         | A         | P         | P         | P         |
| 5       | ECE             | 20551A04D2 | B.ROHITH S S G SWAMY                     | P         | P         |           | A         | P         | A         | P         | P         | P         |
|         |                 | 20551A0462 | V RAGHU RAM PRASAD                       | P         | P         | P         | P         | P         | P         | P         | P         | P         |
|         |                 | 20551A0473 | M. HEPHZIBAH JEMIMAH                     | A         | A         | P         | A         | P         | P         | A         | P         | P         |
|         |                 | 20551A04C1 | V PRANAY SURYA                           | P         | P         |           | P         | P         | P         | P         | P         | P         |
| 6       | MCA             | 21551F0012 | BOODU VINOD KUMAR                        | P         | P         |           | A         | P         | P         | P         | P         | P         |
|         |                 | 21551F0028 | K.CHANDU                                 | P         | P         |           | A         | P         | P         | P         | P         | P         |
|         |                 | 21551F0003 | ADARI YASWANTHI                          | P         | A         |           | A         | P         | A         | P         | P         | P         |
|         |                 | 21551E0021 | K.UDAYA BHASKAR REDDY                    | P         | P         | P         | A         | P         | P         | P         | A         | P         |
| 7       | MCA             | 21551F0015 | CH.VENKATA HARI DURGA SRI SARVANI        | A         | A         |           |           |           |           |           |           |           |
|         |                 | 21551F0023 | J.HARSHITHA                              | A         | A         |           |           |           |           |           |           |           |
|         |                 | 21551F0054 | S.AMRUTHA SIRISHA                        | A         | A         |           |           |           |           |           |           |           |
|         |                 | 21551F0037 | K.TEJASWI                                | A         | A         |           |           |           |           |           |           |           |

ELIMINATED

POTHUKUCHI MOHANA  
MURALI SUBRAHMANYA  
SARMA

Digitally signed by POTHUKUCHI  
MOHANA MURALI SUBRAHMANYA  
SARMA  
Date: 2023.09.13 18:24:53 +05'30'

| TEAM NO | DEPT       | PIN          | NAME                                    | 19-Sep-22 | 26-Sep-22 | 03-Oct-22 | 10-Oct-22 | 17-Oct-22 | 24-Oct-22 | 31-Oct-22 | 07-Nov-22  | 14-Nov-22 |
|---------|------------|--------------|-----------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|
| 8       | MCA        | 21551F0058   | S.ANUSHA                                | P         | A         |           |           |           |           |           |            |           |
|         |            | 21551F0043   | P.VIJAYA LAXMI                          | P         | A         |           |           |           |           |           |            |           |
|         |            | 21551F0065   | AMRUTHA KOMALI                          | P         | A         |           |           |           |           |           |            |           |
|         |            | 21551F0014   | CH.BALATRI PURA SUNDARI LAKSHMI SRAVANI | A         | A         |           |           |           |           |           |            |           |
| 9       | MBA        | 21551E0004   | BATCHU VAMSI                            | A         | P         |           |           |           |           |           |            |           |
|         |            | 21551E0005   | BETHINA SATISH                          | P         | P         | P         | A         | A*        | P         | P         | P          | P         |
|         | EEE        | 20551A0261   | MATTA SATYA BHASKAR                     | P         | P         |           | P         | A         | A         | P         | P          | P         |
|         |            | 20551A0248   | PADDALA YOGENDRA NAIDU                  | P         | P         |           | P         | P         | P         | P         | P          | P         |
| 10      | B PHARMACY | 620166601001 | A.V.N.ANUSHA                            | P         | P         |           | P         | A         | P         | P         | P          |           |
|         |            | 620166601050 | K.HARITHA LAKSHMI SAI                   | P         | P         | P         | P         | P         | A         | P         | P          |           |
|         |            | 620166601080 | S.SRAVANI                               | P         | P         |           | P         | A         | P         | P         | P          |           |
|         |            | 620166601036 | K.GOWTHAMI                              | A         | P         |           | A         | A         | P         | A         | A          |           |
| 11      | B PHARMACY | 620166601010 | CH.VIDYA SHANKAR                        | P         | P         |           | P         | P         | A         | P         | P          | P         |
|         |            | 620166601009 | CH.TEJESH                               | P         | P         |           | A         | A         | P         | P         | P          | P         |
|         |            | 620166601031 | J.JAPHANYA TEJA                         | A         | P         |           | A         | A         | P         | P         | P          | P         |
|         |            | 620166601061 | ZEHERA SULTHANA                         | P         | P         | P         | P         | P         | P         | P         | P          | P         |
| 12      | B PHARMACY | 620166601076 | P.GANGA BHAVANI                         | P         | P         | P         | P         | P         | P         | P         | P          | P         |
|         |            | 620166601017 | GADDE SAI SRAVANTHI                     | P         | P         |           | P         | P         | A         | P         | P          | P         |
|         |            | 620166601006 | B.SWETHA                                | A         | A         |           | A         | A         | A         |           | ELIMINATED |           |
|         |            | 620166601077 | R.KEERTHI                               | P         | P         |           | A         | P         | A         | P         | P          | P         |
| 13      | B PHARMACY | 619166601014 | B.NAVATEJA                              | P         | P         |           | P         | P         | P         | P         | P          | P         |
|         |            | 619166601006 | B.SAI SUDHAKARA MURTHY                  | P         | P         | P         | A         | P         | P         | P         | P          | P         |
|         |            | 619166601007 | B.GANESH NAIK                           | P         | P         |           | A         | P         | P         | P         | P          | A         |
|         |            | 619166601060 | M.MAMATHA JYOTHI                        | P         | P         |           | A         | A         | P         | P         | P          | P         |
| 14      | B PHARMACY | 620166601023 | G. HANSY                                | P         | P         | P         | P         | P         | P         | A         | P          | P         |
|         |            | 620166601022 | GODAVARTHI BHAGYA SRIDEVI               | A         | P         |           | P         | P         | P         | P         | A          | P         |
|         |            | 620166601011 | CHINNAM NEERAJA TULASI                  | P         | P         |           | P         | P         | P         | P         | A          | P         |
|         |            | 620166601055 | MADEM JEEVANA JYOTHI                    | P         | P         |           | P         | A         | P         | P         | P          | P         |



| TEAM NO | DEPT          | PIN          | NAME                             | 19-Sep-22 | 26-Sep-22 | 03-Oct-22 | 10-Oct-22 | 17-Oct-22 | 24-Oct-22 | 31-Oct-22 | 07-Nov-22 | 14-Nov-22 |
|---------|---------------|--------------|----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| 15      | B<br>PHARMACY | 620166602018 | PRAGADA CHINNARI                 | L         | P         | P         | A         | P         | P         | P         | P         | P         |
|         |               | 620166602004 | GUDIMETLA LAKSHMI PRASANNA       | P         | P         |           | A         | P         | P         | A         | P         | P         |
|         |               | 620166602020 | SURISSETTI SOWMYA                | P         | P         |           | P         | P         | P         | P         | P         | A         |
|         |               | 621166602016 | PANTHANGANI JAHNAVI              | P         | L         |           | P         | P         | P         | P         | A         | P         |
| 16      | B<br>PHARMACY | 620166602010 | K. LAKSHMI LALITHYA              | P         | P         | P         | A         | P         | P         | P         | A         | P         |
|         |               | 620166602019 | K. SHEKINA GIDYON                | P         | P         | P         | P         | A         | A         | A         | A         | P         |
|         |               | 620166602009 | K. GOPI CHAND                    | P         | P         |           | P         | P         | P         | P         | A         | P         |
|         |               | 620166601015 | D. MANI SANKAR                   | A         | P         |           | A         | P         | A         | P         | A         | P         |
| 17      | MBA           | 21551E0006   | CHAKRAVARTHULA KRISHNAMACHARYULU | P         | P         | P         | P         | A         | P         | P         | P         | On hold   |
|         |               | 21551E0047   | SANABOYINA SAI GANESH            | P         | A         |           | A         | P         | A         | P         | P         |           |
|         |               | 21T91E0011   | RUNJA SANDEEP KUMAR              | A         | P         |           | A         | A         | A         | A         | A         |           |
|         |               | 20551A0357   | VUNDAVALLI AKHIL                 | P         | P         |           | P         | P         | A         | P         | P         |           |
| 18      | CIVIL         | 19551A0113   | KODIDELA LEELAVATHI              | A         | P         |           | A         | A         | P         | A         | P         | P         |
|         |               | 19551A0118   | MILIND PODDAR                    | P         | P         |           | P         | P         | P         | A         | P         | P         |
|         |               | 20555A0235   | NAKKINA MADHAN SAI               | P         | P         | P         | P         | P         | P         | P         | A         | P         |
|         |               | 20555A0236   | PASUPULETI VISHNU VARDHAN        | P         | P         |           | P         | P         | A         | P         | P         | P         |
| 19      | MCA           | 21551F0032   | K. SAI TEJASWI                   | A         | A         |           |           |           |           |           |           |           |
|         |               | 21551F0057   | NANISSETTY DHATRI MANOGBYA       | P         | A         | A         |           |           |           |           |           |           |
|         |               | 21551F0026   | KADIMI DEEPTHI                   | P         | A         |           |           |           |           |           |           |           |
|         |               | 21551F0025   | JAKKA LAKSHMI PRIYANKA           | P         | A         |           |           |           |           |           |           |           |
| 20      | EEE           | 20555A0240   | MATTURTHI DINESH SAI DURGA       | P         | P         |           | P         | P         | P         | P         | P         | P         |
|         |               | 20555A0241   | BALLA LAXMI SRINIVASA ROHITH     | P         | P         | P         | P         | P         | P         | P         | P         | P         |
|         |               | 20555A0260   | VENKAT MOLLETTI                  | P         | A         |           | A         | P         | A         | A         | P         | P         |
|         |               | 20555A0259   | B. KUMAR NAIDU                   | P         | A         |           | A         | P         | P         | P         | P         | P         |
| 21      | B<br>PHARMACY | 620166601093 | YERRAMSETTI GOVARDHAN            | P         | P         | A         | P         | A         | A         | P         | P         | P         |
|         |               | 620166601060 | MIDATHA SARANYA                  | P         | P         |           | P         | A         | A         | P         | P         | P         |
|         |               | 620166601025 | GUNDUBILLI MAMATHA               | P         | P         |           | A         | P         | A         | A         | A         | P         |
|         |               | 620166601059 | DURGA BHAVANI                    | P         | P         |           | A         | P         | A         | P         | A         | P         |

| TEAM NO | DEPT | PIN        | NAME                       | 19-Sep-22 | 26-Sep-22 | 03-Oct-22 | 10-Oct-22 | 17-Oct-22 | 24-Oct-22 | 31-Oct-22 | 07-Nov-22  | 14-Nov-22 |
|---------|------|------------|----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|
| 22      | ECE  | 19T91A0407 | MAHADEVU CHANDRA PAUL      | P         | P         |           | P         | P         | A         | P         | P          |           |
|         | MECH | 20T91A0311 | N.VISVASA EMMANUEL RAJ     | P         | P         |           | A         | P         | P         | P         | P          | P         |
|         |      | 20T91A0312 | PAMARTI PAVAN PRAKASH      | P         | P         | P         | P         | P         | P         | P         | P          | P         |
|         | ECE  | 19T91A0437 | GANAPATHIRAJU RAKESH VARMA | P         | P         |           | P         | P         | P         | P         | A          | A         |
| 23      | MBA  | 21T91E0002 | DHANALAKOTA RAVI TEJA      | A         | A         |           | A         | A         | A         |           | ELIMINATED |           |
|         | AME  | 19551A2413 | ARISE CHANDRA KUMAR        | P         | P         | P         | P         | P         | P         | P         | P          | P         |
|         | MBA  | 21T91E0006 | NANDIGANA ASHOK KUMAR      | A         | A         |           | A         | A         | A         |           | ELIMINATED |           |
|         | AME  | 19551A2408 | M.VISHAL ROY               | P         | P         |           | A         | A         | A         | P         | P          | P         |
|         |      | 19551A05C1 | PUJARI BHARGAVARAO         | P         | P         |           | P         | P         | A         | A         | P          | P         |
| 24      | CSE  | 19551A05C5 | SAI NEHA AREPU             | P         | P         |           | P         | P         | A         | P         | P          | P         |
|         |      | 19551A05D4 | T K CHARAN BABU            | P         | P         | P         | A         | L         | P         | P         | P          | P         |
|         |      | 19551A0504 | ANIMESH KUMAR SINGH        | P         | P         |           | L         | L         | P         | P         | P          | P         |
|         |      | 19551A0525 | GOTETY BALA NAGA SATYA SAI | P         | L         |           | P         | P         | P         | P         | P          | P         |
|         |      | 19551A05A0 | KOLLI NITHIN               | P         | P         |           | P         | P         | P         | P         | P          | P         |
| 25      | CSE  | 20551A05I0 | JETTY BHUVAN               | P         | P         | P         | P         | P         | P         | P         | P          | P         |
|         |      | 19551A0585 | GUNNAM SREE KARTHIK        | P         | P         |           | P         | P         | P         | P         | P          | P         |
|         |      | 20555A0345 | PANDURI CHAITANYA          | P         | P         |           | P         | P         | P         | P         | P          | P         |
|         |      | 20555A0330 | JATLA RAVI TEJA            | P         | P         | P         | P         | P         | P         | P         | A          | P         |
|         |      | 20555A0365 | B. SUBHASH CHANDRABOSE     | P         | P         |           | P         | P         | A         | P         | A          | P         |
|         |      | 20555A0344 | AILA GOPICHAND             | A         | P         |           | P         | P         | A         | P         | A          | P         |
| 26      | MECH |            |                            |           |           |           |           |           |           |           |            |           |
|         |      |            |                            |           |           |           |           |           |           |           |            |           |
|         |      |            |                            |           |           |           |           |           |           |           |            |           |
|         |      |            |                            |           |           |           |           |           |           |           |            |           |
|         |      |            |                            |           |           |           |           |           |           |           |            |           |

Only team  
leaders to  
attend  
this week

#### Legend

A - Absent  
P - Present  
L - Leave  
A\* - Attended from elsewhere





**Indo Euro**  
**Synchronization Pvt Ltd**  
Education and Research Resources

**COOPERATION AGREEMENT**  
**for**  
**German Pre Master-Program (GPM)**  
  
**between**

**Part A:** **RWTH India Office (AcademyIAM India Pvt Ltd)**

Address at office No, 601, 664 park Avenue,  
CTSNO.66/4. Law college Road,  
Erandwane, Pune – 411004 | India

**Part B:** **Indo-Euro Synchronization Pvt Ltd**

Address at Plot No:3, 2nd Floor,  
MCT Clinic, Ashramam Road,  
Tadepalli, Guntur, Andhra Pradesh – 522501, India.

**Part C:** **Godavari Institute of Engineering and Technology (GIET)**

GIET Campus, Chaitanya Knowledge City, NH-16,  
Rajahmundry 533296, Andhra Pradesh, India.

POTHUKUCHI MOHANA MURALI  
SUBRAHMANYA SARMA

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SUBRAHMANYA SARMA  
Date: 2023.09.13 16:40:10 +05'30'

## Preamble

The three Parties agree on the following terms based on the principle of friendly consultation and sincere cooperation:

### § 1 Object of agreement

**Indo-Euro Synchronization Pvt Ltd (IES), Godavari Institute of Engineering and Technology (GIET) and RWTH India Office (RWTH-India)** mutually agreed to be exclusive for the programs such as to qualify undergraduate students in the “RWTH Program”. Within the framework of the program, students are to fulfill admission requirements for one of the following international master’s degree programs of RWTH Aachen University in the field of Engineering and Management & Engineering and subsequently start their Master’s degree program at RWTH Aachen University.

- *M.Sc. Computer Aided Conception and Production in Mechanical Engineering*
- *M.Sc. Management and Engineering in Computer Aided Mechanical Engineering*
- *M.Sc. Smart Production Engineering*
- *M.Sc. Management and Engineering in Production Systems*
- *M.Sc. Robotic Systems Engineering*
- *M.Sc. Textile Engineering*

All future Master’s degree programs that are still in development are included in this listing.

- a. Transcript of records
- b. Proof of professional experience of at least 6 months\*
- c. CV
- d. GRE (VR 145 | QR 160 | AW 3)
- e. Motivation letter
- f. Two letters of recommendation
- g. Bachelor degree certificate\*\*
- h. Proof of English language proficiency (TOEFL internet-based minimum of 90 pts or academic IELTS minimum overall band 5.5)\*\*

*\* Proof of 12 months of professional experience must be provided at the time of enrollment.*

*\*\* Must not be present until enrollment.*

(2) Qualified participants will be admitted to the master’s degree programs (see § 1). The admitted students will complete the master’s program at RWTH Aachen University within 2 years.



### **§ 3 Qualification of the participants**

- (1) IES and GIET will select excellent undergraduate students who are pursuing a bachelor's program in Mechanical Engineering or a related discipline (e.g. Automotive, Aerospace or Energy Engineering, Manufacturing, Structural, Industrial or Production Engineering).
- (2) Participants must prove themselves as qualified students through a letter of recommendation and provide an English test at the level of at least B2.

### **§ 4 Program fees**

- (1) The program fees for the RWTH GPM Program is currently EUR 2,000, and for 1 to 10 students, the scholarship is 50%, which is EURO 1000 + GST is applicable.
- (2) The partnering college should provide minimum 4 & maximum 10 prospective students for the agreed German pre-Masters program.
- (3) Invoice will be raised by RWTH-India to GIET.
- (4) The Payment of the Invoice has to be settled within 14 days or prior to the scheduled commencement of the course, whichever occurs first.

### **§ 5 Responsibilities of RWTH-India**

- (1) RWTH-India is responsible for the implementation of the RWTH Program and the Master's degree programs listed under § 1.
- (2) RWTH-India advises and supports all applicants and participants in all organizational matters.
- (3) RWTH-India monitors the quality of all programs and assures a high level of quality in the various elements. RWTH-India vouches for the programs with regard to the quality requirements of RWTH Aachen University for further education.
- (4) RWTH-India provides the guidelines and informs applicants about all services, their rights and obligations when participating in the programs.
- (5) RWTH-India guides and hand hold for students for Masters who have successfully complete the pre masters.

### **§ 6 Responsibilities of IES**

- (1) IES is responsible for the selection of applicants and mobilization and facilitation of students from partnered colleges for the RWTH premaster's Program.
- (2) IES will make transparent that a program fee is charged for the Program and act in related financial activities.
- (3) IES will support in Organization of timelines, calendars for the German premaster's program.

(4) IES organizes the certification with German Varsity of advanced studies.

## **§ 7 Responsibilities of GIET**

1. GIET is responsible for the selection of applicants and mobilizing the agreed students according to the quality guidelines provided by the RWTH-India for German Premaster's Program.
2. GIET undertakes to inform all participants that they have to achieve and execute the course in stipulated timelines to execute the RWTH German premaster's program.
3. GIET can encourage to provide handhold support the qualified students to continue the German master's program with RWTH-India.
4. GIET will be more responsible in executing the fee guidelines in a stipulated time defined by RWTH-India & IES.

## **§ 8 Intellectual Property, Copyright**

All training materials (whether on paper or in any other conceivable form such as video or audio material) are protected by copyright. The training materials and all other documents, graphics, images, sound recordings and other forms of information provided by the institutes of RWTH Aachen University, RWTH-India or its representatives may only be copied, distributed, or used in any other way with the explicit written consent of the institutes of RWTH Aachen University and RWTH-India.

## **§ 9 Data protection**

RWTH-India, IES and GIET treat all personal data confidentially and only use it in accordance with the provisions of data protection law. Personal data will be stored and used for organizational purposes to inform people in the future about offers at IES or GIET or RWTH-India. All participating students have the right to withdraw their consent to the storage and use of their data in written form at any time.

## **§ 10 Confidentiality**

All three partners undertake to maintain confidentiality about all information and knowledge of the program and not to disclose any information to third parties.

## **§ 11 Duration, Terms and Termination**

(1) This agreement shall be effective for three years from the date of the last signature. After each year, the Parties and GIET shall undertake a joint evaluation in order to improve and successfully develop the cooperation.



(2) All partners reserve the right to terminate the agreement for serious reasons at any time. Serious reasons are unforeseeable cases, e.g., political changes or non-payments. Termination and withdrawal from the RWTH German Pre Master's Program must be made in writing by one of the two parties, observing a six-month notice period to the other party.

(3) If the termination date falls during the program phase of the RWTH GPM Program, the agreement shall be terminated at the end of the respective program phase. All current obligations shall be fulfilled.

(4) Rights arising from this agreement may not be transferred to third parties.

## **§ 12 Controlling Laws**

(1) Before resorting to external dispute resolution mechanisms, the Parties and GIET shall attempt to resolve all disputes relating to this Agreement through negotiation.

(2) At all times RWTH-India has to perform under this agreement and RWTH-India's obligations shall be subject to and be controlled by legislations of the Government of India.

(3) At all times IES and GIET must perform under this agreement and obligations shall be subject to and be controlled by the legislations of Government of India.

## **§ 13 Place of fulfilment and legal venue**

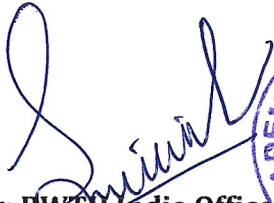
The place of fulfilment and legal venue shall be in India.

## **§ 14 Severability Clause**

If any provision of this agreement and/or any individual agreement based on it is held to be illegal, invalid or unenforceable in whole or in part under any applicable enactment or rules of law, such illegality, invalidity or unenforceability shall not affect the remainder of this agreement, and the part IES and GIET shall attempt in good faith to substitute a legal, valid and enforceable provision which achieves to the nearest extent possible the same effect as would have been achieved by the illegal, invalid or un forceable provision.

POTHUKUCHI  
MOHANA MURALI  
SUBRAHMANYA  
SARMA

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MURALI SUBRAHMANYA  
SARMA  
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Signatures

For: RWTH India Office (AcademyIAM India Pvt Ltd)

Dr.-Ing. Sandeep P. Patil,  
Director of RWTH India Office,  
Managing Director of AcademyIAM India Pvt Ltd,  
Group Leader at RWTH Aachen University  
Email: S.Patil@academy.rwth-aachen.de  
Mobile: +91-9155995525



For: Indo-Euro Synchronization Pvt Ltd

Mr. Raj Vangapandu,  
Managing Director - IES Pvt Ltd  
Email: raj.venkat@indoeurosync.com  
Mobile: + 004917632443540

**ACADEMY IAM | INTERNATIONAL  
INDIA ACADEMY**

Date: 23/08/2023  
India

ACADEMY IAM INDIA  
Dr.-Ing. Sandeep P. Patil  
Director of India Office  
Office No. 801, 664 Park Avenue, CTS No. 66/4,  
Law College Road, Erandwane, Pune - 411004, India  
Email: s.patil@academy.rwth-aachen.de

Date: 22/08/2023  
India



For: Godavari Institute of Engineering and Technology (GIET)

Mr. K. Sasi Kiran Varma,  
Vice Chairman, GIET  
Institutions  
Email: sasi@giet.ac.in

Date: 22/08/2023  
India

POTHUKUCHI MOHANA  
MURALI  
SUBRAHMANYA SARMA

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SUBRAHMANYA SARMA  
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**Strategic Cooperation**  
between  
**Ryazan State University (RSU), Russia**  
and  
**Godavari Institute of Engineering and Technology (A) (GIET), INDIA**

## **AGREEMENT FOR STRATEGIC COOPERATION**

**On**

**Academic and Scientific Cooperation**

**Between**



**GODAVARI INSTITUTE OF ENGINEERING AND TECHNOLOGY (A)  
(GIET), INDIA**

**Chaitanya Knowledge City, NH-16, RAJAHMUNDRY- 533296  
Andhra Pradesh, INDIA**

**Contact person: Dr. R.S. Raju, Director, R&D**  
Mobile Nos.: +91-94137-23303, 93981-95696  
E-mails: [raju.ceeri@gmail.com](mailto:raju.ceeri@gmail.com), [director.rnd@giet.ac.in](mailto:director.rnd@giet.ac.in)

**and**



**RYAZAN STATE UNIVERSITY NAMED FOR S.A. ESENIN (RSU)**

**Russian Federation, Ryazan, 390000. Svoboda Street 46. RUSSIA**

**Contact person: Dr. Sergey Bunin**  
Telephone: +7(4912) 971515 Extn. 1002,  
E-mail: [s.bunin@365.rsu.edu.ru](mailto:s.bunin@365.rsu.edu.ru)

## **AGREEMENT FOR STRATEGIC COOPERATION**

State Budgetary Educational Institution of Higher Education "Ryazan State University named for S.A. Esenin" (RSU) (Russian Federation), represented by acting Rector Oleg Andreevich Sulitsa, acting on the basis of the Charter, and Godavari Institute of Engineering & Technology / GIET (Republic of India), represented by the Vice Chairman, Mr. Sasi Kiran Varma, acting on the basis of the Charter (hereinafter jointly referred to as 'the Parties') have concluded the present Agreement as to the following:

### **I. Scope of Agreement**

The Agreement shall include, but not be limited to:

- academic and scientific cooperation;
- building effective systems of life-long learning education;
- preparing international level specialists and scientists;
- integrating education and science.

### **II. Activities under the Agreement**

2.1 The directions outlined in the previous point may include, but not be limited to the following activities:

- Implementation of joint research projects and training programs in the field of construction and analysis of quadrupole systems, nanotechnologies, low-dimensional structures, electronic models and triangulation method, artificial intelligence, robotics, pure materials, gas and vacuum discharge for electronic applications, digital signal processing;
- Submission of applications for grants to finance joint projects;
- Exchange of scholars (lecturers, teachers, researchers) in the field of common interest;
- Conducting online seminars with the participation of Russian and Indian scientists in areas of mutual interest;
- Conducting online courses by Russian professors (lasting 1-2 weeks) for Indian students and awarding graduate certificates;
- Exchange of lecturers (on a parity basis, transportation and travel expenses are paid by the sending party, the host party takes care of the stay);
- Student exchange (semester, short-term courses, internships);
- Exchange of experience (methods of organizing and conducting the educational process);
- Joint educational and methodological materials and scientific articles;
- Development of joint professional development programs;
- Exchange of information on conferences and other events held by each Party;
- Promotion of joint activities;
- Joint conferences, forums and other events.

A handwritten signature in blue ink, possibly reading 'S. Kiran Varma', is written above a large, stylized checkmark.



2.2 The Parties are also ready to discuss and jointly implement other areas of cooperation of mutual interest, in addition to those listed in Clause 2.1.

### **III. Obligations of the Parties concerned**

3.1 The Parties agree on the following:

3.1.1 Use all possible means, take all possible legal actions to support joint projects and other activities, indicated in point 2 of the present Agreement.

3.1.2 Act according to the laws of both countries of residence (Russian Federation and Republic of India).

### **IV. Planning and Management of Activities**

4.1 Each distinct collaboration program or activity will be described in a separate agreement or official letter.

4.2 Each Party shall appoint a contact person responsible for managing the agreement.

### **V. Final Provisions**

5.1 The Parties specify the particular forms of the collaboration in the particular contracts or agreements considering the position of the both Parties in all aspects of their activities.

5.2 This Agreement is concluded for a period of 5 (five) years and after this period is automatically extended for 5 years, unless either Party notifies the other Party in writing of their intention to terminate this Agreement at least 6 months before the expiry date.

5.3 The present Agreement is made in 2 original copies in the Russian and English languages, having equal legal force, one copy for each Party.

5.4 This Agreement is of a non-commercial nature. The cooperation of the Parties is not aimed at making a profit and does not entail financial obligations for the Parties.

5.5 Shared patents / journal papers: The outcome of the innovations in the form of patents, papers, etc. would be shared jointly on mutually agreed terms.

A handwritten signature in blue ink, appearing to be 'S. S. S.', is located in the bottom right corner of the page.

## VI. Legal addresses and Signatures of the Parties concerned

|                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>Ryazan State University named for S.A. Esenin<br/>(RSU)<br/>Russian Federation<br/>Ryazan. 390000.<br/>Svoboda Street 46.</p> <p>Telephone: +7(4912)281435<br/>info@365.rsu.edu.ru<br/>international@365.rsu.edu.ru<br/>www.rsu.edu.ru</p> <p>Acting Rector</p> <p>Oleg A. Sulitsa</p> | <p>Godavari Institute of Engineering &amp;<br/>Technology (GIET)-Autonomous<br/>Republic of India<br/>NH - 16, Chaitanya Knowledge City,<br/>Rajahmundry - 533296.<br/>Andhra Pradesh<br/>Telephone: +91-98660-11119<br/>sasi@giет.ac.in<br/>www.giet.ac.in</p> <p>Vice Chairman, Chaitanya Educational Group<br/>Rajahmundry</p> <p>K. Sasi Kiran Varma</p> |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

11.10.2022

11.10.2022



Godavari Institute of Engineering & Technology  
  
Vice Chairman





## MEMORANDUM OF UNDERSTANDING

Between:

**Godavari Institute of Engineering & Technology (Autonomous)**, with administrative autonomy, located NH - 16, Chaitanya Knowledge City, Rajahmundry - 533296. Andhra Pradesh, India, here represented by **Dr. P. M. M. S. Sarma, Principal**, empowered to act, below abbreviated as **GIET (A)** ;  
and

**O-PITBLAST, Lda.**, company dedicated to providing optimization services, control, safety and quality aimed to the extractive industry, specifically in rock blasting using explosives, based in Rua Professor Manuel Baganha, nº 249, 4350-414 Porto, Portugal, with NIF 513831045, here represented by its partner **Eng. Francisco Sena Leite**, below abbreviated as **O-PITBLAST**.

### 1. Introduction

**GIET (A)** and **O-PITBLAST** company, identified above, considered of much interest to promote the strengthening of scientific and technical cooperation between the two institutions, so that, through their legitimate representatives, celebrate the present Memorandum of Understanding.

### 2. Objectives

Considering:

- The need to promote closer works between university and the business world;
- The gains from the promotion of cooperative mechanisms that allow, and encourage, the joint participation of the parties in the technical-scientific activities and research;
- The extractive industry details and the importance of optimization of its various production processes;
- Be of prime importance to promote the research in the area of the Mining, keeping up a constantly evolving process and a practical confrontation of the results of its application in mining activity;
- The rock blasting an area in constant development, depending on his, many subsequent processes of valorization of mineral raw materials;
- Being fundamental suit the Mining Engineers training to new technic/technological realities of the use of industrial explosives in rock blasting and allow them to contact with planning methodologies currently under development with a view to optimizing processes at various levels.

The parties undertake to cooperate with each other with a view to achieving the following general objectives:

- Collaborate in long term in the research field, promoting the increase in the number of those who dedicate time to the study and development issues in the area of the Mining;
- Establish cooperation mechanisms that make possible joint participation in projects and studies;
- Contribute to develop, by various means, an innovative culture of cooperation University - Enterprise, which results in better training to Mining Engineers;
- Develop innovative ways to increase productivity, service quality, image and competitiveness of the company **O-PITBLAST** the global market.
- **The O-PITBLAST** undertakes to **provide up to 30 licenses of O-PITBLAST – OP Platform Software totally free** (for information purposes, a contributed benefit of 150000,00€). The software will

be installed by following the safety requirements demanded by the **O-PITBLAST** in university equipment and laboratories belonging to the same. **O-PITBLAST** also commits to keeping the software up to date according to the release of the latest version to date.

### 3. Actions to be taken

The proposed collaboration will be developed with the possibilities of each institution and carried out by:

- Conducting joint research projects;
- Collaboration in the implementation of specific projects requested by the business sector of the extractive industry sector;
- Stimulating debates, involving people of both institutions, leading to the definition of new research topics, both for undergraduate project, Master's Thesis or Doctoral Theses, to be held in **GIET (A)**;
- Promotion of internships for students and/or young graduates by **GIET (A)**;
- Mutual participation in conferences, symposiums, seminars, workshops and public initiatives;
- Implementation of training activities for various audiences;
- Participation of elements from **O-PITBLAST** in open classes/courses of Mining Engineering;
- Cooperation in the organization of specialized courses, including for the promotion of new practices that promote sustainability at various levels within the rock blasting with explosives;
- Participation in outreach initiatives of Mining Engineering for young people;
- Others to be defined.

### 4. Resources Management

For the realization of the interventions made in **point 3.**, **GIET (A)** ensures representation expenses (for 1 or 2 technicians - to be defined) for the following:

- Travel from Porto, Portugal to the event in question;
- Travel from airport to hotel / accommodation;
- Travel from hotel / accommodation to the event in question;
- Accommodation (with Internet access);
- Daily breakfast, lunch and dinner;
- Extra representation expenses (minimum and ultimately) essential to the smooth running of the event (taxi, prints, etc.).

## 5. Memorandum of Understanding Management

The management of this Memorandum of Understanding shall be secured by a representative nominated by each of the institutions that will have the privileged mission to establish results from it, that benefits both institutions.

From **GIET (A)**, is designated, **Dr. P. M. M. S. Sarma** and from **O-PITBLAST**, is designated **Eng. Francisco Sena Leite**.

## 6. Duration, alteration and termination of the Memorandum of Understanding

This Memorandum of Understanding will last for five years, which can be renewed for the same period, by a writing express agreement of the parties. This agreement will set as an addendum to this **Memorandum of Understanding**. It may be revoked at any time by mutual agreement, expressed by any of the parties, within the principle of good-faith, when a just cause situation for termination is considered, by prior written communication. During the term of the Memorandum of Understanding may be introduced alterations, which, by mutual agreement and after formalization, became an integral part of the Memorandum of Understanding.

## 7. Specific cooperation actions

The parties establish that each specific project/action to be developed will be defined and detailed, as far as the objectives, charges, mechanisms, and terms are concerned, through complementary documents, signed by the representatives of both Institutions, which will be part of this **Memorandum of Understanding** about the form of attachments.

## 8. Confidentiality

Each part agrees not to disclose, in any form, scientific and technical information belonging to the other part, while it is not authorized, or while such information is not in a public domain.

## 9. Conflict resolution

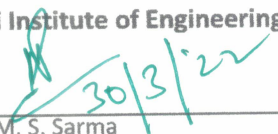
The parties undertake to settle, amicably, any dispute from the implementation of this **Memorandum of Understanding**.

## 10. Interpretation

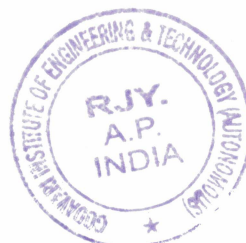
The doubts raised by the application of the rules of this Memorandum of Understanding will be interpreted and clarified by agreement, within the general principle of interpretation most favorable for the execution of the express purposes.

Porto, Portugal - \_\_\_\_\_

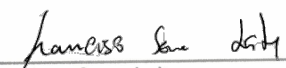
**Godavari Institute of Engineering & Technology (A)**

  
Dr. P. M. M. S. Sarma  
Principal, GIET(A)

**PRINCIPAL**  
**Godavari Institute of Engineering & Technology (Autonomous)**  
**NH-16, Chaitanya Knowledge City,**  
**RAJAMAHENDRAVARAM-533 296**



**O-PITBLAST**

  
Eng. Francisco Sena Leite

COO -   
Signer ID: FPZTTEEOH7...





## Automation Anywhere Academic Alliance Agreement (Non-US)

This Academic Alliance Agreement ("Agreement"), dated as of June 15, 2020 (the "Effective Date"), is entered into by and between Automation Anywhere, Inc., a California corporation with offices at 633 River Oaks Parkway, San Jose, CA 95134 U.S.A. (hereafter referred to as "AAI"), and Godavari Institute of Engineering and Technology an Andhra Pradesh/India institution located at GIET, NH-16, Chaitanya Knowledge city, Rajahmundry, A.P. India, 533296 (hereafter referred to as "University"). University and AAI are hereafter collectively referred to as the "parties".

WHEREAS, AAI is offering the "Automation Anywhere University Talent Development Program", in which enrolled students of certain universities ("Students") may attend a non-unit lab practicum course (the "Course"), taught by a faculty member directly trained and certified by AAI as an AAI trainer ("Faculty Trainer") in a classroom enabled with AAI software as an AAI Center of Excellence, after which those trained students may themselves seek accreditation as AAI trainers through testing with AAI (the "Program");

WHEREAS, University desires to participate in the Program.

THEREFORE, for good and valuable consideration as set forth below, the parties agree as follows:

### 1. Definitions.

"Center of Excellence" or "CoE" means the setup of the Software on University equipment by AAI and provision of Documentation to enable the Faculty Trainer to instruct the Students in the Course.

"Certification" means accreditation by AAI of any Student or Faculty Trainer in the Software as a result of passing an examination provided by AAI for this purpose.

"Documentation" means (a) the manuals, handbooks, and other written materials related to the Use of the Software, whether in hard copy or soft copy form, that are provided by AAI along with the Software, and (b) the training materials that the Faculty Trainer will use in instructing Students as part of the Course, as such Documentation may be updated by AAI from time to time.

"Software" means AAI's proprietary software in machine-readable, object code form only, related Documentation, and all modifications made thereto by AAI, and any updates or upgrades that AAI provides to University, in order for University to provide the Course under this Agreement.

"Use" means the installation, accessing, displaying, and operation of the AAI Software to automate business processes and tasks.

**2. Obligations.** The parties agree to each undertake and fully perform during the Term the following obligations for the success of the Program, and, except as explicitly stated in Section 2.2, such obligations will be undertaken at the respective party's sole cost and expense:





## 2.1 AAI Obligations.

### AAI Responsibilities:

- Provide AAI train-the-trainer courses for University's faculty (at either University's premises or remotely); and thereafter test such faculty and issue AAI trainer certification to those faculty who have successfully completed such training;
- Provide e-learning access to those Students enrolled in the Course;
- Provide the Software under the license terms in Section 3 of this Agreement;
- Work with the University to set up the CoE, including installing the Software and providing Documentation;
- Provide the University with the certification test materials needed to test Students on for Student's AAI certification;
- Issue the AAI certification to those students who have successfully completed the certification course.

## 2.2 University Obligations.

### University's Responsibilities

- Have faculty members attend AAI train-the-trainer courses, and have those who have successfully completed such course be tested for AAI train-the-trainer certification;
- Train Students using only Faculty Trainers who at the time of the Student training are already AAI certified trainers;
- Provide Students with the opportunity to enrol in the Course, enrol Students in the Course, and conduct and oversee Student's participation in the Course;
- Advise in writing to all enrolled and prospective Students that neither the Student's completion of the Course nor the Student's Certification provides any assurance of any employment by any of the parties to this Agreement;
- Provide the physical space(s) needed for Students to take the Course and to engage in learning and training certification activities;
- As part of providing the physical space(s), obtain and maintain appropriate insurance coverages as mandated by applicable law;
- Provide and maintain the computers and all related equipment necessary for the successful implementation and running of the CoE;
- make the CoE available for Students to use for their Course-related learning activities, and have the use of the CoE be supervised by the Faculty Trainer;
- Support, encourage and drive Students to progress through the Course;
- Provide AAI with written feedback on Student progress, including any impediments to progress, and feedback on the Course itself ("Feedback");
- Take measures to ensure that neither the University, its personnel, its faculty, or other agents charge Students any fees to enrol in and complete the Course;
- For those Students who have completed the Course, offer and proctor a Certification test using AAI-provided Certification testing materials;
- Take measures to ensure that the results of each Student's Certification test are true and accurate, including but not limited to closely proctoring and monitoring student Certification testing so that cheating or other conditions affecting testing accuracy do not occur;
- Reimburse AAI for reasonable costs of travel, accommodations, and incidental expenses, as incurred by AAI representatives while setting up the CoE.





### 3. Intellectual Property.

3.1 *Limited University License.* Subject to the terms and conditions of this Agreement, AAI grants University a limited, non-exclusive, non-transferable, non-production license to Use the Software during the Term only for University's Use for the express purpose of providing the Course to Students in connection with Program. For clarity, University may not Use the Software for its own internal use.

3.2 *Restrictions.* The Software is licensed, not sold. Title to the Software and all associated intellectual property rights are retained by AAI and/or its suppliers. All rights in the Software not expressly granted hereunder are reserved. University shall not modify, enhance, translate, supplement, create derivative works from, reverse engineer, reverse compile or otherwise reduce the Software to human readable form. University shall not remove any copyright or other proprietary notices contained in the Software. University shall not cause or permit: (a) competitive analysis, benchmarking, or the Use, evaluation or viewing of the Software or Documentation for the purpose of designing, modifying, or otherwise creating any software program, or any portion thereof, that performs functions similar to the functions performed by the Software; or (b) any of the following: (i) copying (except as set forth herein), (ii) sublicensing, or (iii) providing access or other dissemination of the Software, in whole or in part, to any third party. No right, title or interest in or to any AAI trademark, service mark, trade name, or logo of AAI or its licensors is granted under this Agreement.

3.3 *Warranty Disclaimer.* AAI DISCLAIMS ALL WARRANTIES AS TO ANY MATTER WHATSOEVER, EITHER EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, OR NON-INFRINGEMENT, AND THE SOFTWARE IS PROVIDED "AS IS". TO THE EXTENT THE LAWS OF UNIVERSITY'S JURISDICTION DO NOT PERMIT SUCH DISCLAIMER WITH RESPECT TO THE SOFTWARE AS LICENSED HEREUNDER, AAI PROVIDES ONLY THE MINIMUM LAWFUL WARRANTY BEYOND THAT WARRANTY EXPRESSLY MADE ABOVE AND DISCLAIMS ALL WARRANTIES TO THE EXTENT PERMITTED BY APPLICABLE LAW.

#### 3.4 *Publicity; Use of Trademarks.*

a. At AAI's discretion, the parties may issue a joint press release in form and substance reasonably acceptable to each party as promptly as practicable following the Effective Date. Further, AAI may include University's name on list of schools participating in the Program in AAI promotional materials including but not limited to AAI's website.

b. This Agreement does not grant either party the right to use the other party's trademarks except as set out under this Section 3.4(b). Subject to the parties' respective trademark policies as either posted on the parties' respective websites or available upon the other party's request (which policies may be amended from time to time in each respective trademark owner's sole discretion), and the terms and conditions of this Agreement, each party hereby grants to the other a non-exclusive, non-transferable, and non-sublicensable license to use its respective trademarks during the Term solely in connection with (a) the joint press release described in Section 3.4(a) above and (b) the promotion and advertising of the Courses and Program as more fully set forth in Sections 2.1 and 2.2 under this Agreement.





#### 4. Confidentiality

4.1 *Confidential Information.* "Confidential Information" means with respect to AAI information, the Documentation, Software, any results of any testing or analysis of the Software or Documentation by any party and any Feedback regarding the Course, and with respect to any party's information, all information that: (a) is marked as confidential or proprietary; (b) is disclosed verbally and identified as confidential or proprietary at the time of disclosure; or (c) by its nature is normally and reasonably considered confidential.

4.2 *Non-Disclosure and Restrictions on Use.* As a result of the relationship entered into by the parties under this Agreement, the parties acknowledge that they may from time to time require or gain access to Confidential Information of the other party. The receiving party: (a) shall hold all Confidential Information in confidence; (b) shall use the Confidential Information only for the purposes expressly permitted herein; (c) shall reproduce the Confidential Information only to the extent necessary for such purpose; (d) shall restrict disclosure of the Confidential Information to its employees, consultants, agents and representatives with a valid need to know in connection with this Agreement and who are bound to protect the confidentiality of such Confidential Information (and shall advise such employees, agents and representatives of the obligations assumed herein); and (e) shall not disclose or cause to be disclosed the Confidential Information to any third party without prior written approval of the disclosing party, except as allowed under (d) above.

4.3 *Confidentiality Exceptions.* The foregoing confidentiality restrictions shall not apply to Confidential Information that: (a) is or becomes a part of the public domain through no wrongful act or omission of the receiving party; (b) was in the receiving party's lawful possession prior to the disclosure and had not been obtained by the receiving party either directly or indirectly from the disclosing party; (c) is lawfully disclosed to the receiving party by a third party without restriction on disclosure; (d) is independently developed by the receiving party without reference to or reliance on the Confidential Information; or (e) that the disclosing party agrees in writing is free of such restrictions.

#### 5. Indemnity.

5.1 *Indemnification Obligation.* Each party (the "Indemnifying Party") will defend the other party, and its employees, directors, agents, and representatives (collectively, the "Indemnified Party"), from any actual or threatened third party claim to the extent that it arises from: (a) the Indemnifying Party's breach of its confidentiality obligations in Section 4; (b) any alleged infringement by the Indemnifying Party of any third party intellectual property rights; (c) the negligent acts, omissions, negligence or willful misconduct of the Indemnifying Party in the performance of its obligations pursuant to this Agreement; (d) the failure of the Indemnifying Party to comply with, and any liabilities arising under, any applicable law (each, a "Claim").

5.2 *Indemnification Procedures.* The parties' respective indemnification obligations above are conditioned on: (a) the Indemnified Party giving the Indemnifying Party prompt written notice of any Claim; (b) the Indemnifying Party having full and complete control over the defense and settlement of the Claim; (c) the Indemnified Party providing assistance in connection with the defense and settlement of the Claim as the Indemnifying Party may reasonably request; and (d) the Indemnified Party complying with any settlement or court order made in connection with the Claim. The Indemnifying Party will indemnify the Indemnified Party against: (i) all damages, costs, and attorneys' fees finally awarded against any of them by a court of competent jurisdiction in any Claim under this Section 5; (ii) all out-of-pocket costs (including reasonable attorneys' fees) reasonably incurred by any of them in connection with the defense of the Claim (other than





attorneys' fees and costs incurred without the Indemnifying Party's consent after it has accepted defense of such Claim); and (iii) if any Claim arising under this Section is settled by the Indemnifying Party or with its approval, then the Indemnifying Party will pay any amounts to any third party agreed to by the Indemnifying Party in settlement of any such Claims.

**5.3 Indemnification Limitations for Third Party Infringement Claims.** An Indemnifying Party will have no obligation under this Section 5 or otherwise solely to the extent the claim is based on: (i) any combination of the Indemnifying Party's technology, products, or services with technology, products or services not provided by the Indemnifying Party; (ii) use of Indemnifying Party's technology, products or services for a purpose or in a manner for which the technology, products or services were not designed; (iii) any modification to Indemnifying Party's technology, products or services made without Indemnifying Party's express written approval, (v) any modifications made to the technology, products or services by Indemnifying Party pursuant to the Indemnified Party's specific instructions, or (vii) any intellectual property right owned or licensed by the Indemnified Party.

**5.4 THIS SECTION 5 STATES AN INDEMNIFIED PARTY'S SOLE AND EXCLUSIVE REMEDY AND THE INDEMNIFYING PARTY'S ENTIRE LIABILITY FOR ALL THIRD-PARTY CLAIMS.**

## **6. Limitation of Liability**

**6.1** NETHER PARTY SHALL BE LIABLE FOR: (A) ANY PUNITIVE, SPECIAL, INDIRECT, INCIDENTAL OR CONSEQUENTIAL DAMAGES (INCLUDING ANY COST OF PROCUREMENT OF SUBSTITUTE SOFTWARE, LOSS OF USE, DATA, BUSINESS, OR PROFITS), REGARDLESS OF THE THEORY OF LIABILITY OR WHETHER THE LIABLE PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES; OR (B) AGGREGATE DAMAGES IN EXCESS OF FIFTY THOUSAND DOLLARS (USD \$50,000).

**6.2 Limitation of Liability Exclusions.** The limitations of liability set forth in Section 6.1 above do not apply to, and each party accepts liability to the other for: (a) damages related to claims that are the subject of indemnification under this Agreement, (b) claims based on either party's intentional breach of its obligations set forth in Section 4 (Confidentiality), and (c) either party's unauthorized use, distribution, or disclosure of the other party's intellectual property.

## **7. Term and Termination.**

**7.1 Agreement Term.** This Agreement is effective as of the Effective Date for a three (3) year period thereafter ("Term"). For clarity, the license granted to University in Section 3 will terminate immediately upon termination or expiration of the Term. Prior to the expiration of the Term, the parties may amend this Agreement to extend its term.

**7.2 Termination.** Notwithstanding the foregoing, this Agreement may be terminated (a) by AAI for any reason upon sixty (60) days' notice to University, and (b) any party immediately upon written notice if another party materially breaches any of its obligations under this Agreement and fails to cure such breach within thirty (30) days following receipt of written notice.

**7.3 Effect of Termination.** Upon the effective date of termination of this Agreement: (a) University's license to the Software ceases, and University shall immediately remove all copies of the Software from all systems owned or controlled by University. Each party will securely destroy all copies of Confidential Information of the other party in its possession except as required to comply with any applicable legal or accounting record keeping requirement.





## 8. General.

8.1 *Export.* University agrees not to export, or allow the export or re-export of any Software, or of information regarding any Software in violation of any export laws, restrictions and regulations of the Department of Commerce or other United States or foreign agency or authority.

8.2 *Business Practices.* University will: (a) conduct its business (including, without limitation, performance of its obligations under this Agreement) in a manner that reflects favorably on the goodwill and reputation of AAI; and (b) avoid deceptive, misleading or unethical practices detrimental to AAI, its Software and services offerings, or the public, including, without limitation, by refraining from making any representations or warranties to any third party with respect to the features or capabilities of any AAI courses or training certifications, AAI products or services, that are inconsistent with the literature and documentation distributed by AAI.

8.3 *Anti-Corruption.* The parties each represent and warrant that neither it, nor any of its subsidiaries, nor any of their respective directors, officers, employees or agents have taken any action, directly or indirectly, that would constitute a violation, or implicate AAI in a violation, of any law of any jurisdiction in which it performs business, or of the United States of America, including without limitation, the Foreign Corrupt Practices Act of 1977, as amended ("FCPA"), and where applicable, any anti-bribery/corruption legislation ("Anti-Bribery Act") enacted by countries in which it is incorporated as an entity, including, but not limited to, the country or countries in which it is to perform under this Agreement (collectively, "Anti-corruption Laws"). University, and, to its knowledge, its affiliates have conducted their businesses in compliance with such Anti-corruption Laws and have instituted and maintain policies and procedures designed to ensure, and which are reasonably expected to continue to ensure, continued compliance therewith.

8.4 *Third-Party Software.* The Software contains and is distributed with open source software that is covered by a different license, and AAI's obligations set forth in this Agreement do not extend to any such open source software. University agrees that all such open source software shall be and shall remain subject to the terms and conditions under which it is provided.

8.5 *Governing Law and Jurisdiction.* This Agreement and all matters relating to this Agreement shall be governed by, and construed in accordance with the following laws:

1. If University is located outside of the United States, then any dispute arising out or in connection with this Agreement, including any question regarding its existence, validity or termination, shall be referred to and finally resolved by arbitration under the LCIA Rules (the "Rules"), which Rules are deemed to be incorporated by reference into this clause. The number of arbitrators shall be three. The seat, or legal place, of arbitration shall be London. The language to be used in the arbitral proceedings shall be English.
2. If University is located within the United States, then the governing law of this Agreement shall be the substantive law of California. Jurisdiction shall be of the State of California (without giving effect to the choice of law principles thereof). Any action based on or arising out of this Agreement or the Services shall be brought and maintained exclusively in any state or federal court, in each case located in Santa Clara County.

The parties hereby expressly and irrevocably submit to the jurisdiction of the above-referenced courts for the purposes of any such action and expressly and irrevocably waives, to the fullest extent permitted by law, any objection which it may have or hereafter may have to the laying of





venue of any such action brought in any such court and any claim that any such action has been brought in an inconvenient forum.

8.6 *Injunctive Relief.* The parties acknowledge that any breach of the confidentiality provisions or the unauthorized use of a party's intellectual property may result in serious and irreparable injury to the aggrieved party for which damages may not adequately compensate the aggrieved party. The parties agree, therefore, that, in addition to any other remedy that the aggrieved party may have, it shall be entitled to seek equitable injunctive relief without being required to post a bond or other surety or to prove either actual damages or that damages would be an inadequate remedy.

8.7 *Force Majeure.* A party is not liable under any Agreement for non-performance (other than failure to pay) caused by events or conditions beyond that party's reasonable control, if the party makes reasonable efforts to perform.

8.8 *Parties' Relationship.* The parties agree that this Agreement is non-exclusive, and no party will be prevented from entering into similar arrangements with other third parties. The parties are independent contractors of each other in the performance of the obligations of this Agreement. Notwithstanding the identification of "Partner" in this Agreement, neither party will be considered the legal partner of the other party in any respect, and nothing in this Agreement or in the performance hereof will create or imply any joint venture, franchisee-franchisor relationship, or principal-agent relationship between the parties. No party will have any right, power or authority to create any obligation, express or implied, on behalf of the other party.

8.9 *Binding Nature; Assignment.* This Agreement shall be binding on the respective parties thereto and their respective permitted successors and assigns; provided, however, that University shall not assign, delegate, or otherwise transfer this Agreement or any of its rights or obligations to a third party without the prior written consent of AAI; any other attempted assignment shall be void.

8.10 *Notices.* Ordinary day-to-day operational communications may be conducted by email or telephone communications. Any other notice required by this Agreement shall be made in writing and given by (a) personal delivery, (b) prepaid, first class, certified mail, return receipt requested, (c) email (with a duplicate notice sent promptly by one of the other methods in this Section), or (d) courier service of recognized standing (with confirmation of receipt); in any case to the receiving party, "Attention: Legal" at its address set forth in the heading to this Agreement, or to a different address of which the addressee party has notified the other in accordance with this Section. Any notice given in conformance with this Section shall be effective upon actual delivery or refusal of delivery.

8.11 *Headings.* Section headings are included for convenience or reference only and are not intended to define or limit the scope of any provision of this Agreement and should not be used to construe or interpret this Agreement.

8.12 *Survival; Interpretation; Severability.* All provisions which are intended by their nature to survive, shall survive such performance, or the expiration or termination of this Agreement, including without limitation those relating to limitation of liability, and infringement indemnity. Each provision of this Agreement shall apply to the fullest extent of the law, whether in contract, statute, tort (such as *negligence*) or otherwise, notwithstanding the failure of the essential purpose of any remedy. If any provision of this Agreement shall for any reason be held illegal or unenforceable, such provision shall be deemed severable from the remaining provisions of this Agreement and shall in no way affect or impair the validity or enforceability of the remaining provisions of this





Agreement, unless such omission would frustrate the intent of the parties, in which case this Agreement may be reformed to give effect to the other provisions hereof.

8.13 *Entire Agreement; Modification and Wavier.* This Agreement constitutes the entire understanding between the parties with respect to the subject matter hereof, and no other terms or conditions set forth in any other document provided by University shall be part of any this Agreement unless specifically accepted by AAI in writing. No modification of this Agreement will be binding unless in writing and signed by an authorized representative of each party. Any express waiver or failure to exercise promptly any right under this Agreement will not create a continuing waiver or any expectation of non-enforcement. There are no third-party beneficiaries to this Agreement.

**IN WITNESS WHEREOF**, the parties hereto have caused this Agreement to be signed by duly authorized officers or representatives as of the Effective Date.

**AUTOMATION ANYWHERE, INC.**

**UNIVERSITY:**

**Godavari Institute of Engineering and Technology**

By: Bob Baker  
Bob Baker (Jun 15, 2020 09:54 EDT)  
Name: Bob Baker  
Title: Vice President, Corporate Operations  
Date: 15-Jun-2020

By: Sasi Kiran Varma  
SASI KIRAN VARMA (Jun 15, 2020 14:42 GMT+5.5)  
Name: K. Sasi Kiran Varma  
Title: Vice Chairman  
Date: 02-06-2020  
Email: sasi@giet.ac.in

**END OF DOCUMENT**

## **MEMORANDUM OF UNDERSTANDING**

**between**

**STAFFORDSHIRE UNIVERSITY and CHAITANYA EDUCATIONAL GROUP**

### **1. SCOPE**

Staffordshire University and Chaitanya Educational Group hereby agree to explore opportunities for academic collaboration to their mutual benefit. The colleges within Chaitanya Educational Group to which this agreement applies are Chaitanya Engineering College, Visakhapatnam and Godavari Institute of Engineering & Technology, Rajahmundry. The collaboration may be extended in future to other higher education institutions within the Chaitanya Educational Group by agreement between Staffordshire University and Chaitanya Educational Group.

Nothing in this Memorandum of Understanding shall be construed as creating a legal relationship between the two parties.

### **2. PROPOSED DEVELOPMENTS**

Both institutions intend to develop academic collaborations on the following:

- a) Progression opportunities for students.
- b) Development of programmes which are mutually beneficial to both parties.
- c) Exchange in research: joint programmes in research and development, including exchange of publications and reports.
- d) Discussion of other areas of mutual interest, including the possibility of exploring joint programmes.

A timetable for progressing developments will be agreed between the two institutions.

The proposed developments will be subject to the relevant quality assurance arrangements of both Staffordshire University and Chaitanya Educational Group.

### **3. FINANCE ARRANGEMENTS**

The cost of undertaking the initial developments indicated above may be shared between Staffordshire University and Chaitanya Educational Group. Any financial obligations or commitments arising directly and indirectly from this agreement and/or other ancillary costs and/or expenses shall be subject to the availability of funds at both universities.

### **4. PUBLICITY**

Because this Memorandum of Understanding does not constitute a legal relationship between the parties, all advertising and publicity relating to this arrangement must have prior approval by a nominated representative at each institute.



## 5. NON-EXCLUSIVITY

This Memorandum of Understanding shall not be construed as to vest obligations of exclusivity upon the signatories. Other similar agreements may be entered into freely by both universities with any other third parties, organisations and/or institutions.

## 6. DURATION, RENEWAL & TERMINATION OF THE MEMORANDUM OF UNDERSTANDING

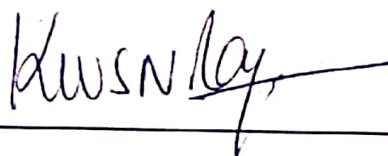
This Memorandum of Understanding is initially valid for three years from the date of signature by Staffordshire University and Chaitanya Educational Group whichever is the later. Both parties shall discuss and decide on the continuation or revision of the Memorandum six months prior to its expiration.

Either party reserves the right to withdraw from this agreement by giving one year's written notice to termination.

Signed:



David Jenkins  
Director  
Staffordshire University  
Staffordshire  
UK



Sri Kalindini Veera Venkata Satyanarayana Raju  
Chairman  
Chaitanya Educational Group  
Andhra Pradesh  
India

Date: 14th March 2019

Date: 14-03-2019

# MEMORANDUM OF AGREEMENT

between

**STAFFORDSHIRE UNIVERSITY**  
Stoke-on-Trent  
United Kingdom

and

**CHAITANYA EDUCATIONAL GROUP**  
Andhra Pradesh  
India

## Preamble

This memorandum sets out the formal arrangements between Staffordshire University (SU) and Chaitanya Educational Group (CEG), Andhra Pradesh, India with respect to advance standing for entry on to Awards at SU.

### *Computing, Engineering & Technology Awards*

CEG students who have successfully completed the first two years of the JNTU(K) award *B.Engg EEE* can apply for entry on to Level 5 of the following SU awards:-

*B.Eng Automotive Electronics Engineering subject to studying Automotive Electronic Systems (CE00560-4)*  
*B.Eng Electronic Engineering*  
*B.Eng Mechanical Engineering subject to studying Thermodynamics (CE00435-4)*  
*B.Eng Robotics Engineering subject to studying Biologically Inspired Robots (CE00705-4)*

CEG students who have successfully completed the first two years of the JNTU(K) award *B.Engg ECE* can apply for entry on to Level 5 of the following SU awards:-

*B.Eng Automotive Electronics Engineering subject to studying Automotive Electronic Systems (CE00560-4)*  
*B.Eng Electronic Engineering*  
*B.Eng Mechanical Engineering subject to studying Thermodynamics (CE00435-4)*  
*B.Eng Robotics Engineering subject to studying Biologically Inspired Robots (CE00705-4)*

CEG students who have successfully completed the first two years of the JNTU(K) award *B.Eng ME* can apply for entry on to Level 5 of the following SU awards:-

*B.Eng Automotive Electronics Engineering subject to studying Automotive Electronic Systems (CE00560-4)*  
*B.Eng Electronic Engineering*  
*B.Eng Mechanical Engineering*  
*B.Eng Robotics Engineering subject to studying Biologically Inspired Robots (CE00705-4)*



CEG students who have successfully completed the first three years of the JNTU(K) award  
B.Engg EEE can apply for entry on to Level 6 of the following SU awards:-

*B.Eng Automotive Electronics Engineering subject to studying Automotive Electronic Systems (CE00560-4) and Transport Technologies (CE00411-5)*  
*B.Eng Electronic Engineering*  
*B.Eng Mechanical Engineering*  
*B.Eng Robotics Engineering subject to studying Biologically Inspired Robots (CE00705-4)*

CEG students who have successfully completed the first three years of the JNTU(K) award  
B.Engg ECE can apply for entry on to Level 6 of the following SU awards:-

*B.Eng Automotive Electronics Engineering subject to studying Automotive Electronic Systems (CE00560-4) and Transport Technologies (CE00411-5)*  
*B.Eng Electronic Engineering subject to studying Fluid Systems (CE00591-5)*  
*B.Eng Mechanical Engineering*  
*B.Eng Robotics Engineering subject to studying Biologically Inspired Robots (CE00705-4)*

CEG students who have successfully completed the first three years of the JNTU(K) award  
B.Eng ME can apply for entry on to Level 6 of the following SU awards:-

*B.Eng Automotive Electronics Engineering*  
*B.Eng Mechanical Engineering*  
*B.Eng Robotics Engineering subject to studying Biologically Inspired Robots (CE00705-4)*

### **Business**

CEG students who have successfully completed the JNTU(K) MBA at CEG can apply for entry on to Level 7 of the following SU awards:-

MBA (General) studying 105 CATS \*  
MBA International studying 105 CATS \*  
MBA Finance studying 105 CATS \*  
MBA Human Resource Management studying 105 CATS \*

\* Exempt modules are listed in the attached Advanced Standing Mapping.

### **Entry Requirements**

Students are to apply for entry on to the SU awards via CEG on an individual basis and are subject to interview where applicable.

Standard Staffordshire University English language criteria would need to be met before enrolment, e.g. IELTS 6 or above or an agreed equivalent.

The programmes specified in the preamble have been mapped against the JNTU(K) modules which students must have successfully completed at CEG. These modules are listed in the attached mapping document.

Any changes to the curriculum of the programmes specified in the preamble are to be notified.

Final discretion for entry onto Staffordshire University programmes is the prerogative of Staffordshire University.

#### **Fees**

Student fees will be those published by SU for each academic year, subject to any special arrangement that may exist between SU & CEG.

#### **Publicity**

All publicity (for example but not exclusively, newspaper advertising, marketing material, prospectuses, flyers, electronic promotional material) relating to this Memorandum of Agreement and mentioning SU or the use of the University Logo, must be approved in advance and prior to use by the SU Partnerships Operations Manager.

#### **Termination**

The arrangements in this memorandum will come into force from the date of its signing and will remain in force for a period of three years. This agreement will be subject to review prior to the end of this period.

Either of the parties may give twelve months notice of the termination of this agreement. If such notice is given, the parties agree to ensure that all commitments to existing or accepted students are honoured.

In the event that obligations agreed in this memorandum are not fulfilled, either party can suspend or withdraw from the agreement with immediate effect.

Signed:

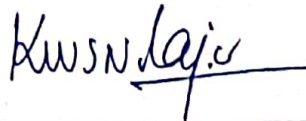


Hamish Main

Director of International Partnerships  
Staffordshire University

Date: 26th May 2019

Signed:



Sri Kalindini Veera Venkata Satyanarayana  
Raju  
Chairman  
Chaitanya Educational Group

Date: 28th May 2019



**MEMORANDUM OF UNDERSTANDING ON COLLABORATION  
BETWEEN  
CALIFORNIA STATE UNIVERSITY, SAN BERNARDINO - USA  
&  
CHAITANYA EDUCATIONAL GROUP  
ANDHRA PRADESH - INDIA**

California State University, San Bernardino (CSUSB) (the "host" institution) and Chaitanya Educational Group (CEG), Andhra Pradesh - India (the "home" institution) want to promote academic cooperation and strengthen educational, cultural, and technological ties that will result in a better understanding between their institutions, support the internationalization of their campuses, and enhance their contributions to the well-being of their respective communities. To further these objectives, the institutions will use their best efforts to arrive at separate formal addenda in a broad range of areas to implement the following goals:

1. Both institutions will try to develop collaboration between their colleges, departments, administrative staffs, and professors through such means as exchanges, sabbatical leave assignments, lectures, conferences, internships, workshops, collaborative research, joint projects with business and industry, and professional development programs with all colleges and faculties.
2. Both institutions will try to exchange students, especially in the academic departments listed above.
3. Both institutions will try to undertake joint activities with their students and appropriate units in artistic, cultural, and athletic areas.
4. Both institutions will promote institutional and academic cooperation through computing, telecommunications, and other modes of communication through information technology.

CSUSB and CEG will encourage active contact between their respective colleges, academic and administrative units, and student groups to accomplish these goals.

This Memorandum of Understanding will be applicable for a period of five years from the date of its execution. It shall be automatically renewed for an additional five years unless either party expresses the desire to terminate the agreement. Either institution may suspend or terminate the agreement on a one-year advance written notice.

Each separate addendum to this Memorandum of Understanding will specify the objectives, manner of execution, financial obligations, term of validity, and administrative responsibility of each institution.

The present Memorandum of Understanding includes the following addendums:  
The Confidentiality clause in the addenda are not applicable.

\_\_\_\_\_ **Addendum A: Transfer of Bachelors / Masters Exchange International Students for an Academic Term or more at CSUSB**

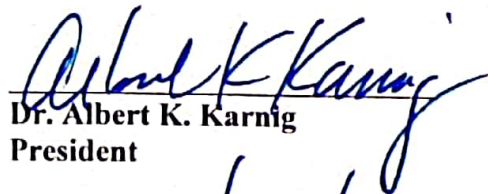
\_\_\_\_\_ **Addendum B: Short Term International Training, Education, and Research**

\_\_\_\_\_ **Addendum C: Transfer of Bachelors / Masters International Exchange Students for the Masters degree at CSUSB**

\_\_\_\_\_ **Addendum D: Transfer of Bachelors International Exchange Students for the Bachelors Degree at CSUSB, with an option to further pursue Masters Degree at CSUSB**

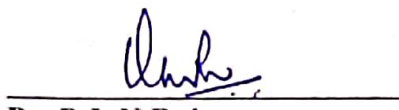
Any matter not clarified in this Memorandum of Understanding will be resolved by mutual agreement of the participating institutions.

For California State University, San Bernardino:

  
Dr. Albert K. Karnig  
President

Date: 4/28/18

For Chaitanya Educational Group, Andhra Pradesh-India

  
Dr. D.L.N. Raju  
C.E.O

Date: 28.04.2018



**MEMORANDUM OF AGREEMENT**

**BETWEEN**

**ANDHRA PRADESH STATE SKILL DEVELOPMENT CORPORATION**

**(First Party)**

**AND**

**EUROPEAN CENTER FOR MECHATRONICS APS GmbH**

**(Second Party)**

**AND**

**GODAVARI INSTITUTE OF ENGINEERING AND TECHNOLOGY (A)**

**(Third Party)**







APSSDC, ECM and College are hereinafter referred to singly as "Party" and jointly as "Parties".

## **I. PREAMBLE/ BACKGROUND**

### **Brief about APSSDC:**

APSSDC is a unique organization formed as a public private partnership (PPP) corporation to promote skill-development & entrepreneurship in the state of Andhra Pradesh. APSSDC is the Executive Agency for the Department of Skill Development, Entrepreneurship and Innovation, Govt. of Andhra Pradesh (GoAP) serving the important task of providing high quality skilled manpower as part of the Knowledge and Skills Mission of GoAP. The main objective of the Corporation is to implement a structured and pragmatic solution to skill & upskill the workforce in the State of Andhra Pradesh and to increase employability and promote entrepreneurship in sync with Industrial growth of the State.

### **Brief about ECM:**

ECM based in Aachen was founded in 1981. ECM has been working in the fields of robotics, sensor technology, and information and communication technology for more than 30 years. Engineers and technicians from various disciplines develop and implement interdisciplinary concepts and solutions in collaboration with national and international industrial partners, public procurers and researchers.

ECM is into education and research in the field of Mechatronics and Industrial Robotics focusing Industry 4.0 which is planned to implement the similar ecosystem in state of Andhra Pradesh.

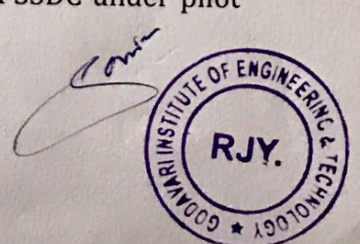
ECM will be organizing the skill development training programs in collaboration with their German partner, GC German Center for Engineering and Management Studies (GEMS).

### **Brief about Godavari Institute of Engineering and Technology:**

Godavari Institute of Engineering & Technology - GIET (A) was established in 1998 to offer engineering education of world-class standards. Over the years, the Institute has come a long way to gain a place of repute and a preferred destination for quality engineering education marking it as the best engineering colleges in Andhra Pradesh. Located in the serene and sylvan suburbs of Chaitanya Nagar, Rajahmundry on NH-16, the sprawling 300-acre campus of GIET (A) campus reflects the finest educational facilities around. The stately 5-storeyed structure set amid idyllic setting ensures a most congenial atmosphere for scholastic pursuit in right earnest. An ISO-certified, NBA-accredited and NAAC-A+ (with 3.37 CGPA on 4-point scale) Grade accredited institution. GIET (A) has many distinctions to its credit.

### **PURPOSE:**

- A. This engagement will aim to skill the engineering graduates from the state of Andhra Pradesh in Mechatronics and Industrial Robotics. It was proposed to establish Indo-European Skilling Centers for Mechatronics and Industrial Robotics in 40 Engineering Colleges across the state of Andhra Pradesh. ECM has selected select 11 Engineering Colleges initially in collaboration with APSSDC under pilot phase.





- B. To impart robotics-centric courses as per Annexure-1 to the students of the college viz. Third Party.
- C. To provide end to end skill training including assessment, certification and facilitating placements to the trained students.
- D. The robotics infrastructure established in the respective college henceforth called Applied Robotic Control Labs (ARC Labs).

## **ROLES AND RESPONSIBILITIES:**

### **FIRST PARTY - APSSDC shall**

- select reputed engineering colleges/Universities in collaboration with ECM through a stipulated procedure;
- provide a platform for registration of trainees online and mapping of institutions and students;
- develop course curriculum in collaboration with other parties to suit latest and future technologies;
- prepare over all calendar of training programs and communicate to Second Party;
- organize Training Programs for all diploma and under graduate engineering students;
- prepare operational guidelines for ARC labs to be followed by the other two parties;
- promote Research & Development and Innovation for existing Industries;
- exercise its right to cancel the permission now granted to the institutions in the event of not fulfilling their obligations.

### **SECOND PARTY - ECM shall**

- establish the research nodal centers named as "Applied Robotic Control Labs" (ARC) at state level in Andhra Pradesh as part of the "Indo-European Skilling Centres for Mechatronics and Industrial Robotics" in the Engineering Colleges in collaboration with its European partners and shall be utilized for ARC 3.0 course;
- develop the courses according to the market needs in India and execute with academic planning in collaboration with APSSDC and also conduct training of trainers/faculties. At present, three courses are offered under the initiative as given under Annexure-1;
- to provide training in collaboration with partnered Colleges and its certification along with their European partners;
- provide support for conducting job melas and facilitate for placements through the following activities;





- ECM will bring several professionals and companies to AP to impart valuable skills and entrepreneurship abilities to students and facilitate placements in respective Industry.
  - ECM should facilitate employment to potential candidates after ARC 3.0.
  - ECM should provide internship to successful students in India and Germany as well.
- impart the courses and provide assistance to employment and higher education opportunities to the students who had successfully completed the program;
  - consider the students from these trainings as a priority to provide employment and higher education;
  - establish a common research location/representation for transnational research projects between German and Indian partners in Andhra Pradesh;
  - collaborate for dissemination of knowledge on cutting edge technologies to faculty and research programs;
  - along with their European partners to provide commercial support as a part of student course along with APSSDC;
  - conduct job melas at least twice a year in collaboration with APSSDC;
  - ensure conducting assessments as per standard assessment pattern and shall provide certificate to the successful students;
  - follow the guidelines as specified by APSSDC from time to time;
  - submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by APSSDC.

### **THIRD PARTY -The College shall**

- establish ARC lab along with necessary infrastructure in collaboration with ECM;
- provide training to the students as per the course curriculum;
- depute required faculty to manage and co-ordinate Trainings in ARC labs;
- collaborate for dissemination of knowledge on cutting edge technologies to faculty and research programs;
- provide support for conducting job melas and facilitate placements alongwith ECM;
- take care of insurance and regular maintenance pertaining to Hardware installed in ARC labs;
- follow the guidelines as specified by APSSDC from time to time;
- submit all reports and documents relating to progress of the students on rolls, Accounts, Audit and Annual Work Plan, as specified at such frequency as may be required by APSSDC.

### **Compliances:**

- **KPIs** – Key Performance Indicators (KPIs) will be developed by APSSDC in mutual consultation with colleges and ECM.
  - **Monitoring:** The activities of ARC Labs shall be regularly monitored through by APSSDC and also through the monitoring committee of APSSDC.
  - Details of Data of Number of students passed out, placed (Trained for Employability), and unplaced on year-on-year basis.
- Institutions will face punitive action if found to be:





- ❖ indulging in any malpractice
- ❖ Provided false data in their reports
- ❖ Unable to achieve targets set by APSSDC/themselves in Proposals consistently
- ❖ Any non-compliance with the terms and conditions of this Agreement

## **E. Responsibilities of the Parties**

All Parties agree that:

1. The Parties shall diligently perform their respective obligation under the Agreement as per the procedure set forth above.
2. To get the evaluation of the programs done by third party for assessing the impact with respect to quality of training programs.
3. Neither Party shall share any confidential information with any other party. The sharing of such database by each other will be on trust that it will not be used by either Party for providing any kind of information to any third party.

## **F. Branding:**

ECM & College shall ensure necessary branding for ARC Lab. Signage for ARC lab is attached as Annexure 2 to this MoA. ECM & College shall follow the branding guidelines as specified by APSSDC from time to time.

## **G. Attendance:**

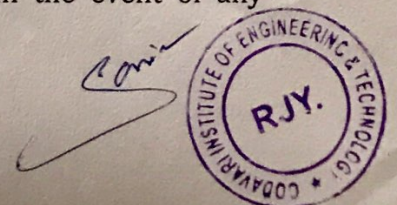
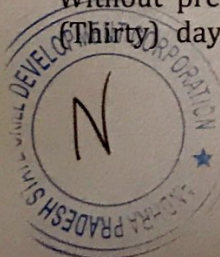
The college shall have requisite infrastructure and ECM shall ensure that students shall be registered through BIO-METRIC devices with Aadhaar (Unique Identification Number) seeded inputs. Attendance shall be captured through Aadhaar based Biometric devices only.

## **H. Arbitration:**

The Parties shall endeavour to resolve all or any dispute or difference arising out of or in connection with this Agreement, amicably within 30 days of notice in writing being issued by the non-defaulting party to the defaulting party indicating such dispute or difference. In case no amicable solution is arrived between the Parties within the said 30 days, then such dispute/s shall be settled through Arbitration as per the provisions of the Arbitration and Conciliation Act, 1996 as amended from time to time. The arbitration shall be done by Sole Arbitrator appointed by APSSDC. The written award of the Arbitrator shall be final and binding on all the Parties. The seat and venue for the arbitration proceedings shall be at Vijayawada, Andhra Pradesh.

## **I. Termination of MoA:**

The first party shall have the right to terminate this MoA without assigning any reasons by giving prior written notice of 60 (Sixty) days through its authorized signatory. Without prejudice to the above, either Party may terminate this MoA by giving 30 (Thirty) days' written notice through its authorized signatory in the event of any





material breach of any of the material terms of this MoA by the other Party. The non-defaulting party shall first serve a written notice of its intention to terminate this MoA to the defaulting party highlighting the material breach and giving the defaulting party a period of 30 days or such extended period as may be mutually agreed to within which to remedy the material breach. Should such event of a material breach remain unresolved/unrectified within the said notice period of 30 days or such extended period as may be mutually agreed to, the non-defaulting shall be able to terminate the MoA forthwith.

#### **J. Representations and Warranties by the Parties**

In addition to the above, the Parties hereto represent and warrants to other Parties as under:

- a) That it is duly organized and validly existing under the laws of the jurisdiction in which it was incorporated and has the necessary corporate power and authority under applicable Laws to carry on its business and or perform its functions.
- b) That this MoA
  - I. is within its powers and has been duly authorized by it; and
  - II. does not conflict in any material respect with any law or regulation or its constitutional documents or any document binding on it and that it has obtained all necessary consents for the performance by it under this MoA.
- c) That all information set forth in this MoA is true and correct and is not misleading in letter and spirit.

#### **K. PERIOD OF VALIDITY:**

This MoA shall become effective from the date hereof and shall be in force for a period of **Three years**, unless terminated by mutual consent of the parties.

#### **L. LIMITATION OF LIABILITY**

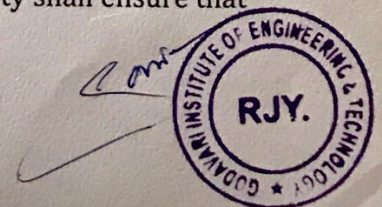
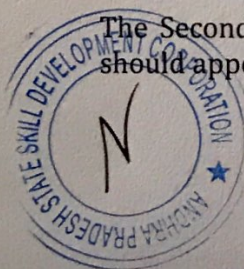
Except as agreed and provided under this Agreement, neither of the Parties shall be liable to bear or pay any damages arising out of loss of income, loss of profit, special, incidental, indirect, punitive, exemplary or consequential, to any party including third parties, and all such damages are expressly disclaimed.

#### **M. NOTICES:**

Unless otherwise provided herein, all notices or other communications under or in connection with this MoA shall be in English, will be issued in writing and shall be signed by the authorized representative of the issuing / serving Party and may be sent by personal delivery or post or courier or facsimile to the address given above. Any such notice or other communication will be deemed to be effective if sent by personal delivery, when delivered, if sent by post, three days after being deposited in the post and if sent by courier, two days after being deposited with the courier.

#### **N. COMMUNICATIONS AND PUBLICITY:**

The Second & Third Party shall ensure that the name and logo of the first party should appear in all publication material. The Second & Third Party shall ensure that





the sign board depicting the name of the First Party be affixed outside the college. The Parties shall consult and agree on all and any intended communications, publications, presentations and documentations relating to this Arrangement/ MoA (jointly the "Communication(s)") in advance prior to the intended release. If a MoA cannot be reached, a Party shall have the right to disclaim endorsement and/or dissociate itself from that Communication(s). No party shall use logo/trade mark etc. of each of the parties without obtaining its prior written concurrence to that effect.

**O. IT IS MUTUALLY UNDERSTOOD AND AGREED BY AND BETWEEN THE PARTIES THAT:**

**AMENDMENT:** Amendment within the scope of the instrument shall be made by mutual consent of the parties, by the issuance of a written modification, signed, and dated by all parties.

**INFORMATION OWNERSHIP:** All information provided by First Party shall only be utilized for conducting training and placement assistance and First Party holds no ownership over the content prepared by Second party.

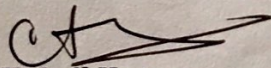
**PARTICIPATION IN SIMILAR ACTIVITIES:** This Agreement in no way restricts First Party from participating in similar activities with other public or private agencies, organizations, and individuals.

**NON-FUND OBLIGATING DOCUMENT:** This Agreement is neither a fiscal nor a funds obligation document.

**ESTABLISHMENT OF RESPONSIBILITY:** This MoA is not intended to, and not create any right benefit or trust responsibility, substantive or procedural, enforceable at law, by a party against First Party or Second Party.

The parties hereto have executed this agreement as of the last written date below.

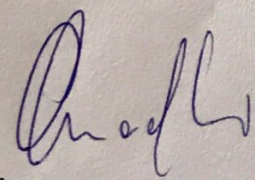
**For Andhra Pradesh State Skill Development Corporation**

  
**T. Anil Kumar**  
Executive Director - I

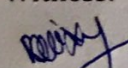
Executive Director  
Andhra Pradesh State Skill Development Corporation  
Dept. of Skill Development  
Entrepreneurship  
Govt. of A.P.



**For European Center for Mechatronics APS GmbH**

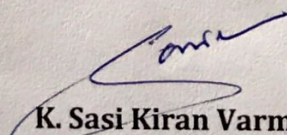
  
**Till Quadflieg**  
Managing Director



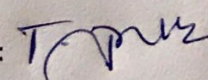
Witness:   
APS GmbH European Center for Mechatronics  
Vaalser Str. 460, 52074 Aachen, Germany. 7

(Dr. G. Ram Kumar)  
CGMT APSSDC

**For Godavari Institute of Engineering and Technology**

  
**K. Sasi Kiran Varma**  
Executive Director  
Chaitanya Group



Witness:  11/3/2019

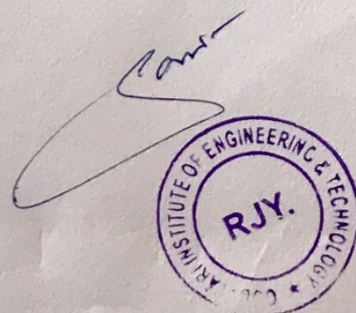
(Dr. T. Jayarama Kumar)



**Training Methodology:**

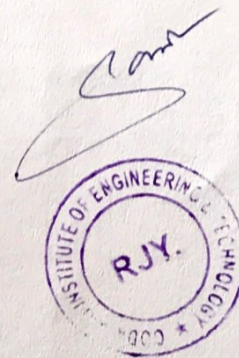
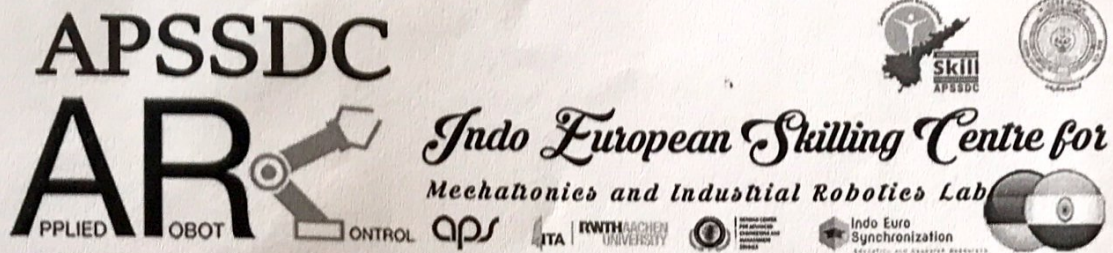
Courses: Three (3) courses spread across three (3) semesters, which will start in January every year.

| Phase                  | ARC 1.0                                                                            | ARC 2.0                                                                                                      | ARC 3.0                                                                                     |
|------------------------|------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|
| <b>Eligibility</b>     | 6 <sup>th</sup> Semester                                                           | 7 <sup>th</sup> Semester                                                                                     | 8 <sup>th</sup> Semester                                                                    |
|                        | Mechanical Engineering/<br>/ECE/EEE/<br>Automobile Engineering                     | Mechanical Engineering<br>/ECE/EEE/ Automobile<br>Engineering                                                | Mechanical Engineering/<br>ECE/EEE/ Automobile<br>Engineering                               |
| <b>Activity</b>        | 12 weeks course/                                                                   | 12 weeks Training<br>+ Bachelor project                                                                      | 6 weeks course with job<br>assistance                                                       |
|                        | Crash Course                                                                       |                                                                                                              |                                                                                             |
| <b>Course contents</b> | Topics of Mechatronics,<br>Manufacturing,<br>Industrial Automation and<br>Robotics | VR in Automation and<br>Robotics.<br>Studies towards<br>Bachelor project on<br>Industry scale<br>application | Hands on experience/<br>Bachelor project on<br>Industry scale robots in<br>industrial setup |
| <b>Location</b>        | ARC labs at partnered<br>college/university in India                               | ARC labs at partnered<br>college/university in<br>India                                                      | ECMM, India/Germany                                                                         |
| <b>Hours</b>           | 120                                                                                | 120                                                                                                          | 6 weeks                                                                                     |
|                        | (50% - Teaching/Labs<br>50% Self learning and Implementation work)                 |                                                                                                              |                                                                                             |





Signage for ARC Lab



Handwritten signature in blue ink.



## **MEMORANDUM OF UNDERSTANDING BETWEEN**

### **RWTH International Academy**

RWTH International Academy gGmbH, Germany, represented by the Managing Director Dr. Helmut Dinger, (hereafter referred to as **RWTH IntAc**) with registered address at Campus-Boulevard 30, 52074 Aachen, Federal Republic of Germany, as official Academy for continuing and international education attached to **RWTH Aachen University**

and

### **Godavari Institute of Engg & Tech**

Godavari Institute of Engg & Tech, represented by Kalldindi SASI Kiran Varma, (hereafter referred to as **GIET**) with registered address at NG 16, Rajahmundry, AP, INDIA.

#### **1. Purpose of the Memorandum of Understanding (MOU)**

With reference to the academic relations between RWTH IntAc and GIET, both parties emphasize the extraordinary academic value of scientific interaction between GIET and RWTH Aachen University. Both parties agree to initiate online or visiting programs for students and/or adults, such as international Short Courses or customized short programs in engineering, innovation and management of RWTH Aachen University.

##### **International Short Courses in Engineering, Innovation and Management**

Short Courses for international students, usually two to four weeks or combined to up to three month in duration, will normally be held in summer or winter. The programs will facilitate visits by students to learn about engineering (mechanical, electrical, civil, etc.), innovation, management, and culture in Germany. A course fee will be charged for these programs, as they are held in addition to the regular semester teaching.

##### **Customized Short Courses in Engineering, Innovation and Management**

Customized Short Courses for international participants are open for all target groups, students and adults, and can be held every time of the year. Also the duration can vary between days, weeks and months. With the courses, trainings or visits, participants will get insights into teaching at RWTH Aachen University, and have the chance to network with the respective professors and institutes. The teaching format can be residential, online, hybrid or blended. The program fee charged for the specifically-designed program will be calculated separately and differs from the open program fees.

## **2. Duties and Obligations**

GIET is responsible for the part of the program and its participants before and after its conduction period with RWTH IntAc. RWTH IntAc is responsible for the program within the conduction period (in Germany or online).

### **Obligations of GIET**

- A contact person representing the institution who will act as main contact
- Support in the selection process if the students according to the given criteria
- Completion of a list of nominees with all required information for admission
- Preparation of passports, visa and other formalities

### **Obligations of IntAc**

- A contact person to coordinate the program
- Conception of the program format
- Creation of admission documents (participation agreement, invitation etc.)
- Planning, preparation and execution of the program
- Providing of a certificate of attendance/performance depending on the agreement

## **3. Amendments**

This MOU may be amended or modified by mutual consent and the exchange of letters between the two parties. Such amendments, once approved by both parties, will become part of this MOU.

## **4. Duration and Renewal**

This agreement shall be effective upon the date of signature by the representatives of both parties and shall be in force for **5** years.

This agreement may only be renewed if the parties agree in writing on a renewal.



This MOU has been signed by/on:

**RWTH International Academy**

Date: 21<sup>st</sup> Oct. 2022

**INTERNATIONAL  
ACADEMY | RWTHAACHEN  
UNIVERSITY**

  
RWTH International Academy GmbH  
Campus-Boulevard 30  
52074 Aachen | GERMANY  
Tel. +49 241 80-99367  
Email: [info@academy.rwth-aachen.de](mailto:info@academy.rwth-aachen.de)

Dr. Helmut Dinger  
Managing Director

---

**Godavari Institute of Engg & Tech**

Date:

  
Kallidindi SASI Kiran Varma  
Vice Chairman

**MEMORANDUM OF UNDERSTANDING**

**German Varsity for Advanced , Germany**

*And*

**Jawaharlal Nehru Technical University, Kakinada, AP, India**

**And**

**Godavari Institute of Engg & Tech, AP, India**

*On*

**“Minor courses and Nano master’s Certification”**

**Date: 20<sup>th</sup> October 2022 |Bonn| Germany**



## **Memorandum of Understanding**

This Memorandum of Understanding (MoU) is made and entered into on this day of 20<sup>th</sup> September 2022 by and between German Varsity for Advanced Studies, Aachen, Germany (registered as GC GEMS GmbH), Germany represented by its Managing Director “Mr. VVN Raju” now on referred as GV, and Jawaharlal Nehru Technical University, Kakinada represented by its vice chancellor Prof. Dr. GVR Prasad Raju, now on referred as JNTUK, and also “Godavari Institute of Engg & Tech” represented by its Vice Chairman “SASI Varma”. The three entities collectively referred to as “Parties” and each referred to individually as “Party”.

Whereas, this MOU is to facilitate the process for offering academic and research activities by GV in collaboration with the selected university experts and industry experts from Germany and abroad. This project scope is defined to create German knowledge ecosystem in the state of Andhra Pradesh with various levels of activities.

### **NOW THIS MEMORANDUM OF UNDERSTANDING WITNESSES AND IT IS HEREBY AGREED BY AND BETWEEN THE PARTIES HERETO AS FOLLOWS:**

#### **A. Scope of the MOU**

- a. Nano Master's  
Nano Master is the combination of 4 more minor courses with first course as design thinking and one virtual internship fulfilling 20 credits.
- b. Minor courses and Nano Masters in the following fields. Additional field can be added by agreeing in written
  - Robotics and Industry 4.0
  - IIOT & 5G
  - Data Science & AI
  - E-Mobility and Autonomous Driving
- c. Exploring the possibility of installing double degrees in academic exchanges
- d. Exploring the possibility academic and research exchanges

## **B. Roles & Responsibilities**

### **German Varsity of Advanced Studies (GV)**

1. GV will provide the courses by execution in association respective experts and professors from Germany
2. GV to facilitate joint certification with European counter parts and JNTUK
3. GV will be organizing the meetings in collaboration with European Counterpart for propagating the jointly agreed courses.
4. GV will facilitate the technology part for online course delivery and necessary interaction
5. GV will coordinate the credit allocation in association with JNTUK along with other university and industry partners involved in the course delivery.
6. GV will provide one officer-level Spokesperson as a point of contact for the project and accompany the project team during the implementation of the project.

### **Jawaharlal Nehru Technical University, Kakinada (JNTUK)**

1. JNTU K to facilitate in implementation of the agreed courses by assigning the necessary credit points.
2. JNTU K to facilitate joint certification with European counter parts and GV
3. JNTU k will be organizing the meetings in collaboration with European Counterpart for propagating the jointly agreed courses.
4. JNTU K will facilitate the organization of workshops, informatory seminars and other support systems needed to execute the project in cooperation.
5. JNTU K will provide one officer-level Spokesperson as a point of contact for the project, and accompany the project team during the implementation of the project.

### **Godavari Institute of Engg & Tech (GIET)**

1. GIET will implement the agreed courses by agreeing the necessary credit points by GV and JNTU K
2. GIET will implement agreed certification by GV and JNTU K
3. GIET will admit the necessary number of students given by by GV and JNTU K
4. GIET will facilitate the organization of workshops, informatory seminars and other support systems needed to execute the project in cooperation.
5. GIET will provide one officer-level Spokesperson as a point of contact for the project and accompany the project team during the implementation of the project.

## **C. Financials:**

There are no financials involved in this agreement. If additional requirements or services need some expenses, then and there will be a provision of additional attachment to this agreement upon mutual approval.



**D. Duration / Term of the MoU:**

This MoU shall be valid from the date of signing, and termination can be allowed with 90 days or 3 months' notice period from either of the party by full filling the agreed prior commitments.

**E. Changes / Amendment:**

No change can be made to this MoU without written consent and duly signed by all the parties. Additions, deletions and/or alterations to this MoU may be affected by the written agreement of all the parties to this MoU concerning the changes. Documents containing such additions, deletions and/or alterations and signed by all the Parties shall form addenda to this MoU and be deemed to be part of this MoU.

**F.** The Parties shall attempt to amicably settle all disputes arising out of this Agreement and the obligations hereunder ("Dispute"). Either Party may give written notice of a dispute to the other Party within (10) days of the occurrence of the event which gives rise to such Dispute or the date such event comes to the notice of the applicable Party.

IN WITNESS WHEREOF the Parties hereto have hereunto set their respective hands the day and the year first hereinabove written.

IN WITNESS WHEREOF the Parties hereto have executed this Agreement as of the date of first written above.

Date: 20.10.2022

Bonn, Germany

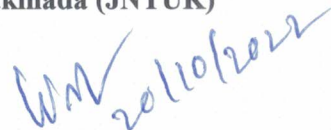
**Signatures:**

**German Varsity for Advanced Studies (GV)**



Name/Designation:  
Raj Vangapandu/Managing Director

**Jawaharlal Nehru Technical University,  
Kakinada (JNTUK)**



Name/Designation:  
Prof. GVR Prasad Raju/Vice Chancellor

Witness

Witness

  
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**Godavari Institute of Engg & Tech (GIET)**

  
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Name/Designation:  
SASI Varma| Vice Chairman

Witness

  
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**STUDENT PROGRAM AGREEMENT**  
**Between**  
**THE REGENTS OF THE UNIVERSITY OF CALIFORNIA**  
**And**  
**GODAVARI INSTITUTE OF ENGINEERING & TECHNOLOGY**

This Student Program Agreement ("**Agreement**"), effective as of August 1, 2022 ("**Effective Date**"), is by and between The Regents of the University of California, a California public corporation ("**UC**"), on behalf of the University of California ("**UC**"), Berkeley and Godavari Institute of Engineering & Technology ("**GIET**"), an India autonomous college having a principal place of business at NH- 16, Chaitanya Knowledge City, Rajahmundry - 533296, Andhra Pradesh, India. "**Party**" hereinafter refers to each Party individually, or collectively as "**Parties**."

**BACKGROUND**

**A.** UC, a not-for profit entity in the USA, is recognized for its world class reputation and programs, and possesses the experience, capabilities, and expertise necessary to perform the services contemplated by this Agreement with the performance of such services consistent with its educational, research, and public service activities;; and

**B.** GIET is a private college that desires to enter into a relationship with UC in which UC will provide services that consist of the design, development and two (2) deliver ies of one (1) student educational program..

In consideration of the mutual covenants, terms and conditions in this Agreement, the Parties agree to the following:

**AGREEMENT**

**1. Scope of Work**

UC shall deliver to the students who are enrolled and registered with GIET, certain online programs from the USA, solely in India ("**Territory**"), as set forth in Exhibit A, incorporated by reference and made a part of this Agreement, consisting of two deliver ies of one online custom program covering various topics intended to provide the students with the rich knowledge and practical skills necessary to advance their academic and career goals. The programs will focus on selected subject areas consisting of formal online instruction and enhanced activities, as more fully set forth below ("**Programs**" or "**Services**"), subject to the terms and conditions herein. The Programs will be delivered online remotely from the USA for the designated students registered for these Programs ("**Student Learners**"). It is clarified that the Programs are non-credit-bearing certification courses only and shall not be considered as degree, or diploma awarded by UC individually or jointly with GIET or a third party involved in this Agreement, in any circumstance. The Student Learners access to this material and to the UC Intellectual Property shall be removed 90 days after the completion of the last course with respect to the Program.

During the Term, UC shall offer the non-credit-bearing certificate Program, the non-credit-bearing certificate to be issued solely by the Berkeley Haas Garwood Center for Corporate Innovation, pursuant to the terms and conditions identified in and more thoroughly set forth in this Agreement. It is the understanding of the Parties that upon successful completion of the Programs, the successful Student Learners will be issued a non-credit-bearing certificate of completion in the format attached hereto and incorporated herein as Exhibit C. Such certificate shall not be changed, modified or otherwise altered, unless agreed to by the UC in writing.

UC shall be responsible for informing, and must inform Student Learners that the Programs are non-credit-bearing certification courses only and will not lead to the award of any degree or diploma to the Student Learners, nor will be guaranteed admission at UC;

## **2. Fees and Taxes**

The fees or rates for the Services to be rendered by UC are set forth in Exhibit A. GIET will pay UC according to the terms included in Exhibit A. UC will submit all invoices to GIET's representative listed in Section 17 (**Notice**). All payments from GIET to UC will be made by wire transfer in US\$ to an account specified in the invoice. It is agreed between the Parties that the Consideration is the consideration payable by GIET to UC, net of all applicable government fees and Taxes (including withholding taxes).

UC shall not be responsible for any wire transfer fees and costs and any such fees and costs shall be absorbed by GIET. In the event of any failure by GIET to pay an invoice by the due date, or in the event that a wire transfer is delayed for any reason whatsoever, then without prejudice to any other rights of UC under this Agreement or under law, UC shall be entitled to charge interest at 18% per annum on such pending payments, calculated from the date the payments become due till such date the payments are received by UC. UC may also suspend its Programs until payment is actually received by UC.

All payments made by GIET to UC under this Agreement shall be non-refundable, and such payments are deemed to be earned by UC immediately upon receipt from GIET.

GIET shall pay all amounts due to UC under this Agreement without any set-off, counterclaim, restrictions or conditions.

GIET shall bear and be responsible for remitting all applicable taxes arising in India with respect to the Program and participation in the Program by GIET or any students and GIET's faculty and staff to tax authorities in India, including but not limited to value added taxes, goods and service tax (GST), equalization levy tax, withholding taxes, and income taxes, and shall provide UC with proof that such payment has been made to the tax authorities in India. If the tax authorities in India assess or impose any other taxes on UC with respect to this Agreement, then any such taxes imposed upon or paid by UC shall be reimbursed by GIET to UC or such payments by GIET to UC shall be increased as necessary so that after the deduction or withholding has been made the amount UC receives shall be equal to the sum UC would have received had no such deduction or withholding been made. GIET shall also be solely responsible for filing all taxes arising and applicable tax returns in India related to the Program.

## **3. Term and Termination**



**3.1** This Agreement commences on the Effective Date and terminates one (1) year from the Effective Date ("**Term**"), unless earlier terminated in accordance with the terms of this Agreement.

**3.2** This Agreement may be terminated by either Party in the event the other Party is in breach of any material term of this Agreement and has failed to cure such breach within 30 days after notice thereof. GIET's failure to pay any undisputed payment when due under this Agreement will constitute a material breach of this Agreement for the purposes of this provision.

Notwithstanding the foregoing, UC may immediately terminate this Agreement in the event of following:

1. A change in the regulation, laws, orders or policies in US, and/or India that results in an adverse impact on UC's operation, reputation, collaboration of the Programs, and/or performance under this Agreement;
2. In UC's reasonable opinion, GIET has become involved in an ongoing government investigation, or if a pending litigation is filed against GIET that may in any way affect GIET's performance of its obligations under this Agreement (including but not limited to reputational harm);
3. In UC's reasonable opinion public allegations have been made against GIET or any member of its faculty or staff, that may affect the overall reputation of GIET; or
4. A government directive (order or decision) impacting operations accepted or recognized by GIET;

In the event of a governmental regulatory impediment (including but not limited) to government directives (orders or decisions), political tensions, and/or exchange rate fluctuation, the Parties shall, in good faith, modify this Agreement in order to minimize the impact, on condition that no modification would greatly affect the operation of the Program prior to the occurrence of such regulatory impediment or exchange rate fluctuation. Should the regulatory impediment and/or exchange rate fluctuation greatly affect the benefits of either Party or considerably increase the burden of either Party, the affected Party may terminate this Agreement upon giving a written notice to the other Party at least 60 days in advance.

**3.3** Except as provided in Clause 3.1 above, either Party may terminate this Agreement for any reason upon thirty (30) days' written notice. When this Agreement is terminated by GIET under this provision (cancellation), GIET shall pay UC the fees due for the Program through the date the notice of termination was effective, and all costs and any non-cancelable obligations incurred by UC up to and including the date of termination. Upon termination or expiration of this Agreement, all rights granted herein to GIET and Student Learners will cease according to the terms herein. In addition, UC reserves the right to terminate this Agreement if UC is no longer reasonably able to perform the Services or any other obligations under this Agreement due to any Force Majeure event defined below in Section 16.3.

**3.4** In the event UC terminates this Agreement pursuant to Section **3.3**, GIET will pay UC for all services rendered, expenses incurred and non-cancellable obligations as of the date the

notice of termination was sent. UC will refund to GIET any prepaid amounts (a) not earned by UC prior to the date of such termination, (b) not applicable to expenses incurred by UC prior to the date of such termination and/or (c) not applicable to non-cancellable obligations of UC made prior to the date of such termination. In the case of termination by UC pursuant to Section 3.3, UC's liability will be limited to the amount of any such refund.

**3.5** All provisions which, by their nature, extend beyond the Term will survive termination of this Agreement, including but not limited to, Sections **4 (Copyright)**, **5 (UC Name, Trademarks and Logos)**, **7 (Disclaimer of Warranty)**, **8 (Limitations of Liability)**, **9 (Indemnification)**, **10 (Insurance)**, **11 (Confidentiality)**, and **12 (Data Security and Privacy)**.

## **4. Copyright**

**4.1 Ownership.** As between UC and GIET, UC owns all right(s), title, and interest in and to materials and information, including but not limited to course materials, images, text, data, illustrations, photos, audio, video, codes, logos, marketing plans, digital text, research, technical information, know-how, trade secrets, processes, algorithms, code, software, the derivatives thereof, and the selection, coordination and arrangement of such materials that is or was conceived, created, or developed prior to, or independent of the Program(s) defined in Section 1 (collectively "**UC Intellectual Property**") whether they are protected by copyrights, trademarks, service marks, patents, or other proprietary rights, either owned by UC or licensed to UC by other parties who own such intellectual property. This is not a work made-for-hire agreement under U.S. copyright law, and any and all intellectual property rights to any materials or information created in the performance of this Agreement, including the Deliverables ("**Works**") shall vest with UC. To the extent that UC is not the owner of such Works, GIET hereby irrevocably assigns to UC all right, title, and interest (including copyright rights) to and in such Works. UC grants to GIET a non-transferable, non-sublicensable, royalty-free, non-exclusive license to use the Works solely for internal business purposes. GIET will not use the Works for any other purpose without the prior written consent of UC.

**4.2 Limited License.** UC will grant to each Student Learner, a limited, revocable non-transferable, non-sublicensable, royalty-free, non-exclusive license to make use of the course materials presented during the Program(s) ("**Course Materials**") solely to the extent necessary for the Student Learner to participate in the Program(s) and accomplish the learning goals related thereto. Course Materials are published, produced and presented in written, digital, and lecture format. Course Materials provided in print form during the course of the Program(s), are licensed into perpetuity according to these terms. GIET acknowledges and agrees it will not, and will ensure that each Student Learner will not, film, record, or reproduce the Course Materials, or use the Course Materials for any other purpose beyond that stated herein, without the prior written consent of UC. To the greatest extent permitted under applicable law, course titles, syllabi, and descriptions are copyrighted by the Regents of the University of California and cannot be reproduced without written permission.

**4.3 Restrictions.** Neither GIET nor GIET's Student Learners shall (i) remove or obscure any intellectual property notices; (ii) copy, resell, reproduce, record, tape, film, redistribute, retransmit, republish, license, transfer, or copy any Course Materials for any purpose unless



specifically granted herein; (iii) re-engineer, modify, or create any derivative work of any Course Materials; and (iv) hold itself out as the owner or creator of any Course Materials or UC Marks. GIET agrees that UC's Course Materials, including but not limited to the copyrights, trademarks, and logos, and UC Marks, will not be used in any manner that disparages or discredits UC, is likely to cause consumer confusion, or is in violation of this Agreement. Use or modification of Course Materials in any form, including but not limited to use on any website, social media or networked computer environment, or mobile device, without express written authorization, is a violation of UC Intellectual Property rights and policies, and is strictly prohibited.

**4.4 Reservation of Rights.** UC hereby reserves and retains all intellectual property rights not granted herein. At no time will GIET either directly or indirectly obtain, or attempt to obtain any right, title or interest in the Program(s), Course Materials, and UC Intellectual Property beyond the rights granted herein.

## **5. UC Name, Trademarks and Logos**

UC grants to GIET a limited, revocable, non-transferable, non-sublicensable royalty-free, non-exclusive license to use of UC's trademarks, logos, and trade names, and in the form set forth in Exhibit B, incorporated by reference and made a part of this Agreement (hereinafter ("UC Marks")) to the extent necessary to advertise the Program(s) during the Term of this Agreement, according to the guidelines provided herein. Any advertising, promotional or marketing materials for the Program(s) in print or digital format that uses any UC Marks shall be reviewed by, and require written approval of, The Regents of the University of California through the Office of Business Contracts and Brand Protection, which can be reached at BCBP@berkeley.edu. GIET may not use any UC Marks beyond the scope of the express permission granted herein. Upon the expiration or early termination of this Agreement, GIET shall immediately cease any use of UC Marks in any form.

GIET will not use the name of the University of California, any abbreviation thereof, any name of which "University of California" is a part, or any trademarks or logos of UC ("UC Marks"), in any commercial context (including, without limitation, on products, in media (including websites), and in advertisements), or in cases when such use may imply an endorsement or sponsorship of GIET, its products or services. All such uses of UC's name and trademarks must receive prior written consent from The Regents of the University of California through the Office of Business Contracts and Brand Protection, which can be reached at BCBP@berkeley.edu. At all times, GIET agrees to comply with California Education Code Section 92000.

UC Marks are and will remain exclusively the property of UC. GIET will not, either directly or indirectly, obtain or attempt to obtain during the Term hereof or at any time thereafter, any right, title or interest in or to UC Marks, and GIET hereby expressly waives any right which it may have in UC Marks. GIET recognizes UC's exclusive ownership of UC Marks.

## **6. Advertising and Marketing**

GIET agrees to restrict advertising to its websites owned and operated in accordance with applicable U.S. federal and state laws, and home country laws, international treaties, regulations

and best practices. GIET shall not engage any third-party advertisers, including any social networks or search engines. GIET agrees to immediately take down any advertising that does not comply with this Agreement and any UC policies. GIET shall assist UC in enforcing any intellectual property rights in the event of misuse of UC Intellectual Property. In addition to the requirements of Section 4.2, in the event GIET is marketing to U.S. citizens, or there is reason to believe U.S. citizens are registering for the Program, GIET shall immediately inform UC in writing by email to UC's representative for all matters concerning the Program named in Section 17 (Notice).

## **7. Disclaimer of Warranty**

Except as expressly set forth otherwise in this Agreement, UC makes no warranties, either express or implied, as to the Program(s) provided under this Agreement, including, but not limited to, warranties of merchantability, fitness for a particular purpose, and non-infringement. GIET acknowledges that the Program(s) are provided on an "as is" basis and without warranties of any kind. GIET further acknowledges that it uses such Program(s) at its own risk. UC will bear no responsibility for the success or failure of the Program(s). UC will bear no responsibility for the success or failure of the Program(s), or results and indemnifies UC against any third party claims that may be raised in this regard.

## **8. Limitations of Liability**

Neither Party shall be liable for any indirect, consequential, incidental, special, punitive, or exemplary damages of any kind arising out of or in any way related to this agreement, whether in warranty, tort, contract, or otherwise, including, without limitation, loss of profits or loss of good will, whether or not the other Party has been advised of the possibility of such damages and whether or not such damages were foreseeable.

UC MAKES NO WARRANTY, CONDITION, UNDERTAKING, IMPLIED OR OTHERWISE AS TO THE SUITABILITY OF THE INTELLECTUAL PROPERTY FOR ANY PARTICULAR PURPOSE OR FOR USE UNDER ANY SPECIFIC CONDITIONS, NOTWITHSTANDING THAT SUCH PURPOSE OR CONDITION MAY BE KNOWN OR MADE KNOWN TO UC, AND ALL SUCH WARRANTIES, CONDITIONS, UNDERTAKINGS AND TERMS ARE HEREBY NULLIFIED AND EXCLUDED.

## **9. Indemnification**

Each Party will defend, indemnify, and hold the other Party, its officers, employees, and agents harmless from and against any and all liability, loss, expense, including reasonable attorneys' fees, or claims for injury or damages arising out of the performance of this Agreement (collectively, "**Claim**") but only in proportion to and to the extent such Claims are caused by or result from the negligent or intentional acts or omissions of the indemnifying Party, its officers, agents, or employees. The Party seeking indemnification agrees to provide the other Party with prompt notice of any such Claim and to permit the indemnifying Party to defend any Claim or action, and to cooperate fully in such defense. The indemnifying Party will not settle or consent to



the entry of any judgment in any Claim without the consent of the other Party, and such consent will not be unreasonably withheld, conditioned, or delayed.

## **10. This Section Intentionally Omitted**

## **11. Confidentiality**

"**Confidential Information**" is defined as non-public information that: (i) a Party considers confidential or proprietary; and (ii) is marked "Confidential" or "Proprietary." If a Party discloses Confidential Information orally, the disclosing Party will indicate its confidentiality at the time of disclosure and will confirm such in writing within ten (10) days of the disclosure. Unless otherwise required by law (including a subpoena or California Public Records Act request) or court order, each Party will not disclose the other Party's Confidential Information to any third party, and each Party will only use the other Party's Confidential Information to the extent necessary to perform this Agreement. The receiving Party shall have no obligation to maintain as confidential any information which: (i) was legally in its possession or known to the receiving Party without any obligation of confidentiality prior to receiving it from the disclosing Party; (ii) is, or subsequently becomes legally and publicly available without breach of this Agreement by the receiving Party; (iii) is legally obtained by the receiving Party from a third party without any obligation or confidentiality; or (iv) is independently developed by or for the receiving Party without use of the Confidential Information as demonstrated by competent evidence. The receiving Party's confidentiality and use obligations will extend for a period of one (1) year from the date of receipt of the disclosing Party's Confidential Information.

## **12. Data Security and Privacy**

**12.1. Definition of Data Protection Law.** For the purpose of this Agreement, "**Data Protection Law**" means applicable laws relating to privacy and data protection, including in the case of UC, the Family Educational Rights and Privacy Act ("**FERPA**"), and other applicable U.S. federal and California state laws on privacy and data protection; and in the case of GIET, GIET's applicable national and local laws on privacy and data protection. In the event any Protected Information is revealed, shared, or exchanged between the Parties, each Party agrees to comply with its obligations under all applicable Data Protection Law, and as required under this Agreement. To the extent that any laws or regulations of the home country or region of a Party has extra-territorial application such as to impose legal obligations on the other Party or its conduct outside such home country or region, the other Party upon request will provide reasonable assistance to such other Party in satisfying such obligation as necessary to implement this Agreement. Such reasonable assistance shall not include legal advice or opinion.

**12.2. Protected Information.** GIET agrees to protect the privacy and security of personally identifiable information or data identifiable to an individual ("**Protected Information**"). GIET shall implement, maintain and use internationally recognized commercial data security standards regarding administrative, technical and physical security measures that meet or exceed these requirements, including information access and computer system security measures, to preserve the confidentiality, integrity and availability of the Protected Information. GIET shall not access, use or disclose Protected Information other than for the sole purpose granted

by UC as necessary to carry out the Services, or as required by applicable U.S. law, or as otherwise authorized in writing by UC. GIET shall inform UC of any confirmed or suspected unauthorized access or disclosure of Protected Information immediately upon discovery, both orally and in writing, and fully cooperate with UC in investigating and remedying the effects of such breach.

Without limiting the foregoing, each Party shall be responsible to the extent outlined herein, with respect to data that it receives from Student Learners, for ensuring that each Student Learner and potential Student Learner understands, before the transfer to the other Party of any of their Protected Information, that this Protected Information will be:

- i. Transferred to and/or otherwise processed by the other Party, and where applicable outside the home country or region of the transferring Party; or
- ii. Used by the Parties hereto only for the purposes of enabling the Student Learner to complete a Program, and in accordance with the relevant country privacy policy; and
- iii. That the Student Learner has given his/her consent to such transfer or processing as permitted by and consistent with applicable Data Protection Law.

**12.3. Non-Disclosure.** Neither Party shall use or disclose Protected Information for any purposes except as contemplated by this Agreement or as required by applicable U.S. law (such as pursuant to a subpoena or, for UC, the California Public Records Act), or as otherwise authorized in writing by the other Party. In the event of expiration or termination of this Agreement, the requirements of this Section shall continue to apply to any Protected Information which continues to be stored, processed, or used by either Party following termination of this Agreement.

### **13. Representations and Warranties**

Both Parties represent and warrant that they are duly established and validly existing and in good standing under the laws of the state and/or country of incorporation and operation, and that once duly executed by its authorized representatives, this Agreement will constitute valid obligations of the Party, enforceable in accordance with its terms, and will not violate any applicable local, national or international laws, regulations, rules, government decrees, court orders, charters, bylaws, or any of its contracts with a third party.

Without limiting the generality of the foregoing, each Party shall (i) satisfy all requirements under applicable privacy laws and regulations in accessing, handling, transmitting, storing and disclosing any personally identifiable information, including personally identifiable information of Student Learners, in performing this Agreement, including but not limited to the requirements under FERPA; (ii) comply with all export regulations (including but not limited to (15 CFR 730-774), (42 CFR Part 73), and shall provide the UC contact with written notification that identifies any materials that may fall under these categories and regulations; (iii) comply with all anti-bribery laws, rules and regulations of all applicable jurisdictions including but not limited to the United States Foreign Corrupt Practices Act ("FCPA"); and (iv) refrain from taking any actions that will cause the other Party to violate any laws or regulations.

Furthermore, while UC will provide support to GIET and Student Learners, Student Learner is solely responsible for ensuring that it has met all legal and regulatory obligations to



travel and participate in this Program(s). Both GIET and Student Learner acknowledge, understand, and agree to the terms herein.

## **15. Minors**

The Parties agree that no Student Learners under eighteen (18) years of age will participate in any Program under this Agreement.

Failure to abide by the requirements contained in the policy may constitute grounds for termination of the activity.

## **16. Miscellaneous**

### **16.1 Governing Law.**

**18.1.1** This Agreement and any dispute or claim arising out of or in connection with it or its subject matter, whether of a contractual or non-contractual nature, shall be governed by and construed in accordance with the laws of the State of California, without regard to its conflict of law principles.

**18.1.2** Any dispute, controversy or claim arising out of or relating to this Agreement, or the breach, termination, enforcement, or validity there may be referred by any Party to binding arbitration.

**18.1.3** The arbitration proceedings shall be by the International Center for Dispute Resolution in accordance with its International Arbitration Rules (“**ICDR**”).

**18.1.4** The arbitral tribunal shall consist of one (1) arbitrator to be appointed mutually by the Parties. Where the Parties are unable to mutually decide upon a sole arbitrator within thirty (30) days of reference to arbitration, the sole arbitrator shall be selected as per the ICDR Rules.

**18.1.5** The venue of arbitration shall be in Los Angeles.

**18.1.6** The arbitration proceedings shall be conducted in the English language.

**18.1.7** The Parties shall equally share the costs of the arbitrator’s fees, but shall bear the costs of their own legal counsel engaged for the purposes of the arbitration

**18.1.8** The arbitral award shall be final and conclusive and binding upon the Parties and non-appealable to the extent permitted by law.

**18.1.9** The Parties further agree that the arbitrator shall also have the power to decide on the costs and reasonable expenses (including reasonable fees of its counsel) incurred in the arbitration and award interest up to the date of the payment of the award

**18.1.10** Notwithstanding the reference to arbitration, the parties shall have the right to approach any competent forum and seek injunctive relief subject to applicable laws.

**18.1.11** Part 1 of the Arbitration and Conciliation Act, 1996, and any amendments, shall not be applicable to this Agreement and the Parties agree specifically to exclude the application thereof.

**16.2 Relationship of the Parties.** The relationship of the Parties under this Agreement is that of independent contractors. Nothing in this Agreement will create, or be construed to be, a joint venture, association, partnership, franchise or other form of business relationship. At no time will the employees, agents or assigns of one Party be considered the employees of the other Party for any purpose, including but not limited to workers' compensation purposes. Neither Party has, nor will it hold itself out as having, any right, power or authority to create any contract, obligation or responsibility either express or implied, on behalf of, or in the name of the other Party unless such other Party gives its prior written consent to do so. No party has any authority to bind the other party in any respect. Each Party will indemnify and hold the other Party harmless from any liability incurred in violation of this section.

**16.3 Force Majeure.** If any Party fails to timely perform its obligations (other than payment obligations) under this Agreement because of natural disasters, labor disputes, strikes, actions of governmental authority, acts of terrorism or war, whether actual or threatened, judicial orders, epidemics, quarantine, public health or travel restrictions or other causes beyond the reasonable control of the Party obligated to perform, then that Party's performance will be excused for the duration of such force majeure event. In the event of force majeure, the Parties may agree to alternative methods of performance that mitigate the effect of force majeure, subject to mutual agreement as to the terms thereof (including the payment of additional amounts).

**16.4 Assignment.** Neither Party may assign this Agreement without the written consent of the other Party.

**16.5 Severability.** In the event any portion of this Agreement is declared illegal, unenforceable, invalid or void by a court of competent jurisdiction, such portion will be severed from this Agreement, and the remaining provisions will remain in full force and effect.

**16.6 Integration.** This Agreement, including any exhibits and addenda, constitutes the entire understanding and agreement between the Parties as to all matters contained herein, and supersedes all prior agreements, representations and understandings of the Parties. The Parties may utilize their standard forms of purchase orders, invoices, quotations and other such forms in administering this Agreement, but any of the terms and conditions printed or otherwise appearing on such forms will not be applicable and will be void. Modifications, including additions or revision of any terms and conditions may only be made by a written agreement signed by both Parties that expressly states in the title of such document an intent to amend this Agreement.

**16.7 Waiver.** No waiver of any provision of this Agreement will be effective unless made in writing and signed by the waiving Party. The failure of any Party to require the performance of any term or obligation of this Agreement, or the waiver by any Party of any breach of this Agreement, will not prevent any subsequent enforcement of such term or obligation or be deemed a waiver of any subsequent breach.

**16.8 Counterparts.** This Agreement may be executed in two or more counterparts, which may be transmitted via facsimile or electronically, each of which will be deemed an original and all of which together will constitute one instrument.



**16.9 Headings.** Article and Section headings used in this Agreement are for convenience of reference only, are not part of this Agreement and shall not affect the construction of, or be taken into consideration in interpreting, this Agreement.

**16.10 Language.** This Agreement is prepared in English. Any translation of this Agreement into another language shall be for reference purposes only. In the event of any discrepancy between the English version of the Agreement and any translation of the Agreement, the English version shall prevail.

## **17. Notice**

All notices under this Agreement must be in writing, and must be mailed or delivered by hand or recognized overnight delivery service to the Party to whom such notice is being given. Any such notice will be considered to have been given when received by the Party to whom notice is given or upon receipt by the sending Party of written confirmation of refusal of delivery by the Party to whom notice is sent.

UC's representative for notices under this Agreement shall be:

Chris Bush  
Institute for Business Innovation  
Executive Director  
F402H 2220 Piedmont Ave  
Berkeley, California 94720-94709  
cbush@berkeley.edu  
Telephone  
+1 510 664-9148

GIET's representative for notices under this Agreement shall be:

K. SASI KIRAN VARMA  
Executive Director  
GODAVARI INSTITUTE OF ENGINEERING AND TECHNOLOGY  
Address: NH-16, Chaitanya Knowledge City, Rajamahendravaram, Andhra Pradesh  
533296, India  
Phone: +91 99499 93483

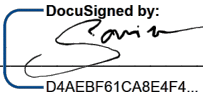
## **18. Representation on Authority of Parties/Signatories**

Each person signing this Agreement represents and warrants that he or she is duly authorized and has legal capacity to execute this Agreement. Each Party represents and warrants to the other that the execution of the Agreement and the performance of such Party's obligations hereunder have been duly authorized, and that the Agreement is a valid and legal agreement binding on such Party and enforceable in accordance with its terms.

**[signature page follows]**

IN WITNESS WHEREOF, the duly authorized Parties have executed this Agreement as of the Effective Date.

**GODAVARI INSTITUTE OF ENGINEERING & TECHNOLOGY**

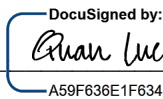
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Name: K. Sasi Kiran Varma

Title: vice-chiarman

Date: 8/19/2022

**THE REGENTS OF THE UNIVERSITY OF CALIFORNIA**

By:  DocuSigned by:  
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Name: Quan Luc

Title: Senior Business Contracts Officer

Date: 8/24/2022





## PRESS RELEASE

For Immediate Release  
February 26, 2018

Media contact:  
Laurie Moore  
Communications Director  
University Innovation Fellows Program  
(650) 561-6113  
laurie@universityinnovation.org

### **258 students named University Innovation Fellows by Stanford d.school program**

(February 26, 2018) — 258 students from 64 higher education institutions in 9 countries have been named University Innovation Fellows.

The University Innovation Fellows program empowers students to become agents of change at their schools. Fellows work to ensure that their peers gain the knowledge, skills and attitudes required to compete in the economy of the future and make a positive impact on the world.

To accomplish this, Fellows advocate for lasting institutional change and create opportunities for students to engage with innovation, entrepreneurship, design thinking and creativity at their schools. Fellows design innovation spaces, start entrepreneurship organizations, host experiential learning events, and work with faculty to develop new courses.

The program is run by Stanford University's Hasso Plattner Institute of Design (d.school). With the addition of the new Fellows, the program has trained more than 1,500 students since its creation.

Fellows are sponsored by faculty and administrators as individuals or teams of students, and selected through an application process each year. Following acceptance into the program, schools fund the students to go through six weeks of online training and travel to the University Innovation Fellows Silicon Valley Meetup. Throughout the year, Fellows take part in events and conferences and have opportunities to learn from one another, Stanford mentors, and leaders in academia and industry.

"We believe students can help accelerate the pace of change in higher education," said Humera Fasihuddin, co-director of the University Innovation Fellows program. "They have creative ideas, and are very resourceful. With proper training and mentorship, they are initiating positive lasting changes at their schools and making a difference in the lives of their peers."

"Through this program, Fellows gain skills, mindsets and knowledge to face complex challenges at their schools and in the world," said Leticia Britos Cavagnaro, co-director of the University Innovation Fellows program. "They learn how to analyze their campus ecosystems and identify learning opportunities related to innovation and entrepreneurship. In doing so, they identify gaps and strive to understand the needs of peers across disciplines, and the perspectives of faculty and administrators. Armed with this knowledge, they design strategies to take advantage of these opportunities for change."

The new Fellows join the program from the following schools:

- Aditya Institute of Technology & Management
- Ajay Kumar Garg Engineering College Ghaziabad
- Annamacharya Institute of Technology and Sciences
- Audisankara Institute of Technology
- Berea College
- Binghamton University
- Colorado School of Mines
- Duke University
- Elon University
- Furman University
- Galgotias College of Engineering & Technology
- Galgotias University
- Godavari Institute of Engineering & Technology
- Grand Valley State University
- Indiana University Purdue University Indiana (IUPUI)
- James Madison University
- Kakinada Institute of Engineering & Technology
- Kettering University
- La Salle University
- Loyola University Maryland
- Lucerne University of Applied Sciences and Arts School of Art & Design
- Madanapalle Institute of Technology & Science
- Menlo College
- Mills College
- Milwaukee School of Engineering
- Morgan State University
- Nankai University
- Narasaraopeta Engineering College
- North Carolina A&T University
- Ohio Northern University
- Ohio State University
- Pace Institute of Technology & Sciences
- Peking University
- QIS College of Engineering & Technology
- Rajiv Gandhi University of Knowledge Technologies
- Rowan University
- Sagi Rama Krishnam Raju Engineering College
- Saint Louis University
- Santa Clara University
- Siddhartha Institute of Science & Technology
- South Plains College
- Sri Venkateswara College of Engineering
- Union College
- Universidad de Ingeniería y Tecnología





university  
innovation  
fellows

- Universidad de Montevideo
- Universidad Nacional Autonoma de Nicaragua, Managua
- University of Alabama, Birmingham
- University of Canberra
- University of Dayton
- University of New Haven
- University of Oregon
- University of Portland
- University of San Diego
- University of Technology, Sydney
- University of Tulsa
- University of Twente
- University of Wisconsin Milwaukee
- Utah Valley University
- Vasireddy Venkatadri Institute of Technology
- Velagapudi Ramakrishna Siddhartha Engineering College
- Western Michigan University
- Wichita State University
- William Jewell College
- Worcester Polytechnic Institute

This cohort of Fellows includes students from 18 schools in India, who are partially funded by Google to take part in the University Innovation Fellows program. Read more about the program's work in India [here](#).

In March 2018, students will have the opportunity to participate in the Silicon Valley Meetup, which brings together all Fellows trained in Spring 2018. During this gathering, Fellows will take part in immersive experiences at Stanford's d.school and Google, and work with leaders in education and industry. They will participate in experiential workshops and exercises focused on topics including movement building, innovation spaces, design of learning experiences, and new models for change in higher education.

### **About the University Innovation Fellows program:**

The University Innovation Fellows program empowers students to become agents of change at their schools. The Fellows are a global community of students leading a movement to ensure that all students gain the necessary attitudes, skills and knowledge required to compete in the economy of the future. These student leaders from schools around the country create new opportunities that help their peers develop an entrepreneurial mindset, build creative confidence, seize opportunities, define problems and address global challenges. Fellows are creating student innovation spaces, founding entrepreneurship organizations, hosting experiential events, and working with faculty and administrators to develop courses. They serve as advocates for lasting institutional change with academic leaders and represent their schools at national events. The University Innovation Fellows is a program of Stanford University's Hasso Plattner Institute of Design (d.school). Learn more at [universityinnovationfellows.org](http://universityinnovationfellows.org).

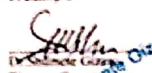




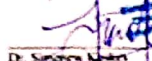
In agreement thereto to the above, the parties hereto caused this Memorandum of Agreement to be executed by their representatives in duplicate, each party retaining one copy thereof respectively.  
Signed today the 18th day of September 2017, Addis Ababa, Ethiopia

Accepted and agreed:

For "MOST"  
The Esteemed Ministry of Science and  
Technology, Federal Democratic Republic  
of Ethiopia

  
Shambhu Ouzaw (PhD)  
Director General, SAT  
Director General, SAT  
University and Institutions  
Affairs

In the presence of:

  
Dr. Suresh Kumar  
Director Academic & Research Affairs

Date: 18/9/17

For GIFT:  
Rajahmundry,  
Andhra Pradesh, India

  
Shri. K. Siva Kiran Varma  
Vice-Chairman

Consented and Witnessed by:

  
Dr. M. Ravi  
CEO  
RASA Management & Recruitment  
Consultancy, INDIA  
Consulting Partner, MOST, Ethiopia

AMBASSADE DE LA REPUBLIQUE TOGOLAISE  
EMBASSY OF THE TOGOLESE REPUBLIC  
NEW DELHI



REPUBLIQUE TOGOLAISE  
TRAVAIL - LIBERTE - PATRIE

New Delhi, 10th January 2019

Chargé d'Affaires a.i.

To

N° 0017/ART-ND/KM/2019

Dr. P.S. RAJU  
Director - International Admissions  
Godavari Institute  
Rajahmundry (India)

Dear Director,  
I wish to take this opportunity to once again extend my warmest thanks for your proposal concerning Togolese Students application to your University.

I inform you that a Delegation from the Ministry of Higher Education and research of Togo will undertake a Mission to the Godavari Institute from January 29, to 31st, 2019 to visit your Institute and to discuss the opportunities for Partnership between your Institution and the Togolese Ministry of Education and Research.

I inform you also, H.E.Mr. Kondi MANI, Head of Mission will accompany the Delegation during the official Visite.

I will send to you the ticket beyond.  
Attached also the original letter and unofficial translation.

Best Regards

  
Kondi MANI



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**REPORT ON**

**Dr.B.V.R Mohan Reddy**

**ENGINEERED IN INDIA  
FROM DREAMS TO BILLION DOLLOR CYIENT**

**Date: 21<sup>st</sup> November, 2022**



**[FRESHMEN ENGINEERING DEPARTMENT]**

**GODAVARI INSTITUTE OF ENGINEERING & TECHNOLOGY  
(AUTONOMOUS)**

Chaitanya Knowledge City, NH-16, Rajahmundry 533296, AP



## Section 1

### Brief Report of the Event:

#### **Book review and launch for - Engineered in India: From Dreams to billion-dollar CYIENT**

It is proposed to attend visit of **Dr.B.V.R Mohan Reddy visit at GIET, which has been arranged in a grand manner and hosted by the management.**

**The honorable Vice Chairman of Chaitanya group of institutions Sri Sasi Kiran Varma has been president of the for the whole event, Dr.B.V.R Mohan Reddy has been the honored chief guest of the event.**

After a floral welcome to the chief guest, A welcome note has been given and programme initiated with introduction to chief guest and book review. Three of the students Ms.Mani Dharsini,Mr.Vijay and Ravi Kiran from CSE III had presented the review of the whole book and mentioned how inspirational the book was to them.

Few of the important highlights of the book as follows

Without change there is no innovation, creativity, or incentive for improvement. Those who initiate change will have a better opportunity to manage the change that is inevitable. - William Pollard

Background :

A young man steps out of the precincts of IIT Kanpur in 1974 with a dream in his heart-to become an entrepreneur and contribute to nation-building. He is none other than Sri. B.V.R.Mohan Reddy. Undaunted by the dearth of experience and means to capital in pre-Liberalization India, B.V.R. Mohan Reddy's enterprising spirit takes the long and winding road, never losing sight of his ambition. He gains overseas education on a scholarship and dons' multiple hats for eighteen long years before embarking on his life's mission at forty. A mission that propels the company he incorporated, Cyient, to pioneer and excel in outsourced engineering services and introduces the brand 'Engineered in India'.

B.V.R. Mohan Reddy is an Indian entrepreneur, and founder and chairman of Cyient, a global technology solutions company. By pioneering outsourced engineering services from India in 1991, Mohan led Cyient to contribute over \$5 billion in cumulative exports and firmly placed India on the global engineering, research and development (ER&D) services map.

Sir, Mohan Reddy spearheaded several industry bodies and served as the chairman of NASSCOM and chairman of CII, Southern Region. He is also the founding director of T-Hub, India's largest start-up incubation centre. He took up several leadership positions to promote higher education. He is the chairman of the Board of Governors of IIT Hyderabad and IIT Roorkee, a member of the Leadership Advisory Board (LAB) at the University of Michigan College of Engineering, the USA, and a member of the Court of Governors of Administrative Staff College of India (ASCI). Mohan was the recipient of India's fourth-highest civilian award-the Padma Shri-in 2017 for his contribution to trade and industry.

As India's tryst with economic reforms was unfolding in 1991, a 40-year-old engineer's latent dreams started to take shape as he plunged into his entrepreneurial journey from his home in the rocky, undulating and upmarket area of Jubilee Hills in Hyderabad.

Turning the dining area into office space with a CAD/CAM workstation, BVR Mohan Reddy hired two engineers in GIS (Geographical Information Systems) and Sunil Kumar Makkana from Suri Computers, to launch Infotech Enterprises, offering digitisation services. He brought in his former colleague, Rajan Babu Kasetty, as a non-executive director. Both had started their careers in Shriram Refrigeration and Reddy always turned to Rajan on any 'bad day' for comfort and strength.

To promote great interaction to the students QUESTION HOUR was conducted which had been an enthusiastic time for the technical students. Very cautiously answered by Honourable chief guest. Students dispersed with lot of satisfaction. Felicitation to **Dr.B.V.R Mohan Reddy sir was done by Vice Chairman Sri Sasi Kiran Varma Sir**

**The valuable responses from Dr.B.V.R Mohan Reddy sir:**

Q1. Sir Can I know what is the great resource that ensure success in life

Response: I faced many challenges in my life which made me what I am today, when I am doing my journey time has been given priority, time is precious and if well utilized it will take you to the forefront of every victory

Q2. Sir, Can I have a suggestion from your experience, what could be the best tool that gives sure success

Response: The best tool is DON'T GIVE UP. Sometimes while reaching your goal, you may go across disappointment, but don't give up just remember why you have



started and what is the real intention behind it. Gather all your energies and continue the journey but don't give up

Q3. Sir I want to do MBA after B.Tech to become an entrepreneur, is it really necessary to do MBA what are the brighter aspects I can experience if I do MBA

Response: First priority to be given to your passion. If your passion is entrepreneurship then take training in it. Doing MBA can be secondary. It will support your knowledge. Read the lives of successful entrepreneurs and definitely you win

Q4. Sir, Is really CYIENT your childhood dream or anything had lead you to establish CYIENT

Response: My intention in establishing CYIENT is to be part of nation building. My childhood dream is to become part of nation building and to become successful entrepreneur

Q 5: Sir, can you tell what are the two important things I have to do before I think about becoming a successful entrepreneur

Response: Develop passion towards what you want to do and concentrate on wealth creation. It will make you to be persistent towards what you want to do.

Objectives of the program :

- The program aimed to motivate the young students to become entrepreneurs in future
- The program aimed to encourage focused thinking among the young engineers
- This program will make the students industry ready

|                       |                                                  |
|-----------------------|--------------------------------------------------|
| Organization of Event | : Godavari Institute of Engineering & Technology |
| For whom              | : II and III B.Tech students                     |
| Topics to be covered  | :                                                |
| Organizing team       | : FED department , GIET (A)                      |

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**Section 3**

List of Student Participants

| S.No | Name of the student   | PIN NO     | Branch | Mobile No   |
|------|-----------------------|------------|--------|-------------|
| 1    | N. Swetha             | 20551A0573 | CSE    | 9347886851  |
| 2    | Md. Shoaib            | 20551A0534 | CSE    | 8977112785  |
| 3    | Ks. Sudheer           | 20551A0589 | CSE    | 9515963060  |
| 4    | K. Sirisha            | 20551A0567 | CSE    | 9912868669  |
| 5    | G. Vineetha           | 20551A0577 | CSE    | 6281309456  |
| 6    | S. Keerthi            | 20551A0569 | CSE    | 9705411062  |
| 7    | D. Adhiram            | 20551A0568 | CSE    | 7032431159  |
| 8    | T. Manohar            | 20551A0580 | CSE    | 6301522896  |
| 9    | P. Sanjana Roy        | 20551A05F5 | CSE    | 9110356657  |
| 10   | D. Abhishek           | 20551A0345 | MECH   | 9391998230  |
| 11   | Y. vasu               | 20551A0375 | MECH   | 9133144725  |
| 12   | P. Sai Ram Krishna    | 20551A0456 | ECE    | 7396638794  |
| 13   | B. Rohit Swamy        | 20551A04F9 | ECE    | 9014161001  |
| 14   | .G.D.S.S.V Avinash    | 20551A0478 | ECE    | 6301288794  |
| 15   | T.S.V Pavan Kalyan    | 20551A0465 | ECE    | 9502819579  |
| 16   | S.K. Sharooq          | 20551A0489 | ECE    | 9391480032  |
| 17   | B. Chandu             | 20551A0490 | ECE    | 7995662719  |
| 18   | R. Siri Srujana       | 20551A0491 | ECE    | 9490304362  |
| 19   | A. Pavitra            | 20551A0492 | ECE    | 7731078468  |
| 20   | T. Divya Sai          | 20551A0493 | ECE    | 7893935915  |
| 21   | 21. N .Maheswari      | 20551A0494 | ECE    | 9347493625  |
| 22   | M. Hepsibha           | 20551A0495 | ECE    | 9987 248266 |
| 23   | SK. Riyaz             | 20551A0496 | ECE    | 7288003791  |
| 24   | P. Surya Prasad       | 20551A0376 | MECH   | 9381651256  |
| 25   | G. Dileep Kumar       | 20551A0377 | MECH   | 9502850991  |
| 26   | P. Rambabu            | 20551A0378 | MECH   | 7386650384  |
| 27   | B. Sriram             | 20551A0379 | MECH   | 9618619734  |
| 28   | M. Siva Kumar Kishore | 20551A0380 | Mech   | 6281298477  |



|    |                      |                   |             |                   |
|----|----------------------|-------------------|-------------|-------------------|
| 29 | <i>M. Rajasekhar</i> | <i>20551A0381</i> | <i>Mech</i> | <i>9154969642</i> |
| 30 | <i>M. Hameeda</i>    | <i>20551A0501</i> | <i>CSE</i>  | <i>9492827786</i> |
| 31 | <i>I. Hemanth</i>    | <i>20551A0402</i> | <i>ECE</i>  | <i>8768827786</i> |
| 32 | <i>R.S.K Mahesh</i>  | <i>20551A4601</i> | <i>Cse</i>  | <i>8500874655</i> |
| 33 | <i>T. Sai Ram</i>    | <i>20551A4602</i> | <i>Cse</i>  | <i>9618619734</i> |
| 34 | <i>N. Venkatesh</i>  | <i>20551A4603</i> | <i>CSC</i>  | <i>8341525973</i> |
| 35 | <i>Yagneswar</i>     | <i>20551A4604</i> | <i>CSC</i>  | <i>9110738693</i> |
| 36 | <i>S. Pavani</i>     | <i>20551A0587</i> | <i>CSE</i>  | <i>7630956322</i> |

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# ENGINEERED in India

**FROM DREAMS TO BILLION-DOLLAR CYIENT**

**PROGRAM SCHEDULE**

Date: 21<sup>st</sup> November, 2022; 09:45 to 11:55 a.m.  
Venue: Seminar Hall, Sir Visvesvaraya Block, GIET Campus

|            |                                                                                                 |
|------------|-------------------------------------------------------------------------------------------------|
| 9.45 a.m.  | Welcome Note                                                                                    |
| 9.50 a.m.  | Invitation to Guests                                                                            |
| 9.55 a.m.  | Lamp Lighting                                                                                   |
| 9.58 a.m.  | Prayer Song                                                                                     |
| 10.00 a.m. | Keynote Speech by <b>Sri K. Sasi Varma</b><br>Vice Chairman, GIET Institutions                  |
| 10.15 a.m. | <b>ENGINEERED in India</b> - From dreams to Billion Dollar CYIENT -<br>Book Review by students. |
| 10.35 a.m. | Introduction to Chief Guest                                                                     |
| 10.40 a.m. | Speech by Chief Guest-<br><b>Padmashri Dr. B.V.R. Mohan Reddy</b><br>Founder Chairman, Cyient   |
| 11.00 a.m. | Question hour – interactive session                                                             |
| 11.55 a.m. | Vote of thanks & National Anthem                                                                |



## Section 5

### Photographs



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MOHANA MURALI  
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## సాంకేతిక అభివృద్ధిని సమర్థవంతంగా వినియోగించుకోవాలి

విశాలాంధ్ర - రాజానగరం :

సాంకేతిక అభివృద్ధిని యువత సమర్థవంతంగా వినియోగించుకోవాలని, తద్వారా పారిశ్రామిక వేత్తలుగా ఎదగాలని సెయింట్ వ్యవస్థాపక చైర్మన్ బివి మోహన్ రెడ్డి అన్నారు. మండలంలోని గైట్ కళాశాలలో గైట్ ఎండి కె శశి కిరణ్ వర్మ అధ్యక్షతన సోమవారం జరిగిన



ఓ కార్యక్రమానికి ముఖ్య అతిథిగా హాజరైన ఆయన మాట్లాడుతూ భారతదేశంలో దాదాపు 51 శాతం మంది కష్టపడి పనిచేసే వారు ఉన్నారని, వాటిని సక్రమంగా వినియోగిస్తే దేశం ఆర్థికంగా ఎదిగేందుకు దోహదపడుతుందన్నారు. గైట్ ఎండి కె. శశి కిరణ్ వర్మ మాట్లాడుతూ ఎన్నో అద్భుత విజయాలను సాధించిన మోహన్ రెడ్డి యువ పారిశ్రామిక వేత్తలకు స్ఫూర్తిగా నిలుస్తారన్నారు. కార్యక్రమంలో గైట్ జిఎం డాక్టర్ పి సుబ్బరాజు, డిగ్రీ కళాశాల ప్రిన్సిపాల్ కె వల్లి మాధవి, వైస్ ప్రిన్సిపాల్స్ డాక్టర్ ఎన్ లీలావతి, డాక్టర్ ఎస్విఎస్ఎస్ మూర్తి, డాక్టర్ ఎస్ గౌరీ రెడ్డి, వివిధ శాఖల అధిపతులు తదితరులు పాల్గొన్నారు.

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**MINUTES  
of  
EVALUATION COMMITTEE MEETING**

**MSME IDEA HACKATHON 3.0 (Women)**

held on  
25<sup>th</sup> August 2023  
at



Godavari Institute of Engineering & Technology  
An Autonomous Institute  
NH - 16, Chaitanya Knowledge City,  
Rajahmundry - 533 296.  
Andhra Pradesh India



25<sup>th</sup> August 2023

## OFFICE MEMORANDUM

**Subject – Minutes of committee meeting held on 25<sup>th</sup> August 2023 – regd.**

The undersigned is directed to forward herewith a copy of the minutes of the meeting of the Committee meeting held on 25<sup>th</sup> August 2023, under the Chairmanship of the Dr. P.M.M.S Sarma Principal of GIET(A), for consideration of approval / recommendations of student innovative ideas.

Dr. T Jayananda Kumar, Professor, Mechanical Engineering, representing as Head of the MSME – Incubation center of the Institute.

- External members as per the norms specified for the constitution of the Committee were present.

- Please refer Annexure – II for details.

A brief report of the shortlisted student innovative ideas is also submitted along with the minutes of meeting.



Sincerely,

**Dr. T Jayananda Kumar**

Host Institute BI Incharge

### Enclosed

1. Committee minutes of meeting - Annexure – I
2. List of participants in the committee meeting – Annexure – II
3. List of innovative ideas considered for National level selection- Annexure – III

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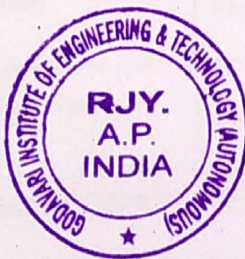
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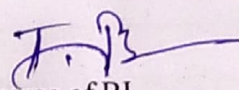


Annexure - I

Minutes of Committee Meeting held on 25<sup>th</sup> August 2023, under the Chairmanship of Dr. P.M.M.S Sarma, Principal, Godavari Institute of Engineering & Technology(A), Rajahmundry.

1. Dr. P.M.M.S Sarma, Principal of GIET (A), welcomed all participants for the meeting. After a brief greetings and introduction invite the ideas/innovations to commemorate the occasion of the Host Institute to promote Innovations and Entrepreneurship Development.
2. Dr. T. Jayananda Kumar, Host Institute – Business incubation center Incharge also showcased and explained the ideas/innovations received from the students. He addressed the committee and laid down the basic guidelines for scrutinizing the student innovative ideas. The committee was asked to evaluate based on the guidelines which include Novel & innovative value, Useful to the society, Reduce cost of living, product or process, Improve quality of life and provide convenience to living standards, Clean & green energy initiative, Innovative value proposition of products/ services being offered, Ease of availability of the resources used in the product to ensure ease of scalability, Commercial/Technical/Financial viability, Climate mitigation measures, Status of intellectual property, Import substitution, Energy Saving, Raw material, Labour saving, etc.
3. Committee members reviewed and scrutinized the ideas/innovations. Mentors to the committee of reviewed all the ideas and shortlisted ideas to be recommended and presented at the National Level. The ideas that were shortlisted which met the criteria set. Please refer Annexure –III for list of the innovative ideas short listed.
4. The meeting ended with Vote of Thanks from Dr. T. Jayananda Kumar



  
In-charge of BI  
Dr T Jayananda Kumar  
Dean and Professor of Mechanical Engineering

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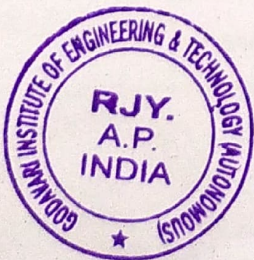
## Annexure – II

Date: 25.08.2023

A Committee has been finalized with the following officials to shortlist meritorious ideas received by Host Institute, GIET (A) for **MSME Idea HACKATHON 3.0 (Women)**. List of Participants in the Committee meeting held on 25<sup>th</sup> August 2023, from 10:00 AM to 1 PM, at Board Room, Main Block - GIET (A), Rajahmundry.

| S.No | Name of the official /Member | Department /Enterprise                    | Designation                            | Category         |
|------|------------------------------|-------------------------------------------|----------------------------------------|------------------|
| 1    | Mr. Ashok Kumar T            | Bull Logix                                | Managing Director                      | Entrepreneur     |
| 2    | Dr. N.Leelavathy             | Computer Science & Engineering            | Vice Principal (Academics) & Professor | Technical expert |
| 3    | Dr D Ravi Kishore            | Electrical & Electronics Engineering      | Professor, Head of the Department      | Technical expert |
| 4    | Dr B Srinivas Raja           | Electronics and Communication Engineering | Professor, Head of the Department      | Technical expert |
| 5    | Dr BVR Naidu                 | Department of Management Studies          | Professor, Head of the Department      | Financial expert |
| 6    | Mr S Surya Rao               | Finance Department                        | Finance Officer                        | Financial expert |
| 7    | Dr Srija Madhu               | Computer Science & Engineering            | Professor                              | Sector expert    |
| 8    | Dr P Venkata Rao             | Electronics and Communication Engineering | Professor                              | Sector expert    |
| 9    | Dr V Suresh                  | Electrical & Electronics Engineering      | Assistant Professor                    | Sector expert    |
| 10   | Mr K Vinod Varma             | Department of Management Studies          | Assistant Professor                    | Sector expert    |

A panel is constituted by the HI to evaluate Ideas/Innovations based on the expertise.



In-charge of BI  
Dr T Jayananda Kumar  
Dean and Professor of Mechanical Engineering

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## Annexure – III

Date: 25.08.2023

We have received 11 ideas for the competition and reviewed by the above Panel of 10 experts of Evaluation to evaluate Ideas /Innovations.

## MSME Idea HACKATHON 3.0 (Women) – Evaluation Committee Review Status and Remarks

| S.No | Name of the applicant              | Gender | Reference No.  | Title of the Proposed Idea/Innovation                                                                                                         | Idea/Innovation Review Status | Review Remarks : Recommended (Yes/No) |
|------|------------------------------------|--------|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|---------------------------------------|
| 1    | SHAIK SHAKIRA                      | Female | INC23CAP031762 | SHAIK SHAKIRA                                                                                                                                 | Reviewed                      | NO                                    |
| 2    | KARRI ALEKHYABINDU                 | Female | INC23CAP022693 | VYAVA The Pillar Of The Society                                                                                                               | Reviewed                      | YES                                   |
| 3    | KAVYA SANTHOSHI B                  | Female | INC23CAP019832 | IoT Enabled Health Monitoring And Identification System Based On Hybrid Machine Learning Classifier Developed With High Speed Fpga Controller | Reviewed                      | NO                                    |
| 4    | KODELA KALYANI VISHALAKSHI         | Female | INC23CAP023901 | MOD Menu Ordering Device                                                                                                                      | Reviewed                      | YES                                   |
| 5    | KAVYA SANTHOSHI B                  | Female | INC23CAP022586 | Smart Waste Management System for Smart Cities                                                                                                | Reviewed                      | YES                                   |
| 6    | CHINTALA JNANESWARI                | Female | INC23CAP021755 | Artificial Intelligence                                                                                                                       | Reviewed                      | NO                                    |
| 7    | SIKILE SUNEETHA                    | Female | INC23CAP025002 | Development of sleep quality detection by facial image variations                                                                             | Reviewed                      | YES                                   |
| 8    | SANNIKANTI NIKHITHASRI             | Female | INC23CAP023073 | MATSYA For the welfare of the fishermen community and marine food consumers                                                                   | Reviewed                      | NO                                    |
| 9    | CHALLA LEELA KUMARI                | Female | INC23CAP021880 | Incorporating Sprinklers in Locomotives (Train)                                                                                               | Reviewed                      | YES                                   |
| 10   | GUDIVADA TULASI VENKATA PRAVALLIKA | Female | INC23CAP034921 | Antclust Intelligence Private Limited Catalyzing Tomorrows Techscape: Innovate, Elevate, Antclust                                             | Reviewed                      | YES                                   |
| 11   | DOKIBURRA SARITHA DEVI             | Female | INC23CAP022596 | COPD detection using Bayesian framework                                                                                                       | Reviewed                      | YES                                   |



In-charge of BI

Dr T Jayananda Kumar

Dean and Professor of Mechanical Engineering

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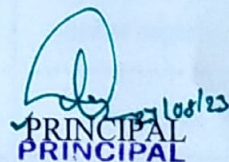


**MSME Idea Hackathon 3.0(Women)**

**Constitution of Screening & Evaluation Committee for IT, ITES Sector**

MSME Idea Hackathon 3.0(Women) Constitution of Screening & Evaluation Committee for Sector A committee comprising of the following members from different expert areas is constituted to evaluate and shortlist the potential ideas received in MSME Idea Hackathon 3.0 (Women) (as per the guidelines of MSME Innovative Scheme and guidelines for participation in MSME Idea Hackathon 3.0 (Women)) organized between 27<sup>th</sup> June 2023 – 10<sup>th</sup> August 2023 by Ministry of MSME for further recommending on the MSME Innovative MIS Portal.

| S.No | Name of the official / Member | Department / Enterprise          | Designation                            | Category         |
|------|-------------------------------|----------------------------------|----------------------------------------|------------------|
| 1    | Mr. Ashok Kumar T             | Bull Logix                       | Managing Director                      | Entrepreneur     |
| 2    | Dr. N.LEELAVATHY              | Computer Science & Engineering   | Vice Principal (Academics) & Professor | Technical expert |
| 3    | Dr BVR Naidu                  | Department of Management Studies | Professor, Head of the Department      | Financial expert |
| 4    | Mr S Surya Rao                | Account Section                  | Finance Officer                        | Financial expert |
| 5    | Dr Srija Madhu                | Computer Science & Engineering   | Professor                              | Sector expert    |

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**MSME Idea Hackathon 3.0(Women)**

**Constitution of Screening & Evaluation Committee for MEDICAL DEVICES Sector**

MSME Idea Hackathon 3.0(Women) Constitution of Screening & Evaluation Committee for Sector A committee comprising of the following members from different expert areas is constituted to evaluate and shortlist the potential ideas received in MSME Idea Hackathon 3.0 (Women) (as per the guidelines of MSME Innovative Scheme and guidelines for participation in MSME Idea Hackathon 3.0 (Women))organized between 27<sup>th</sup> June 2023 – 10<sup>th</sup> August 2023 by Ministry of MSME for further recommending on the MSME Innovative MIS Portal.

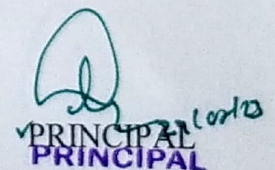
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| 9     | Dr V Suresh                  | Electrical & Electronics Engineering     | Assistant Professor                    | Sector expert    |



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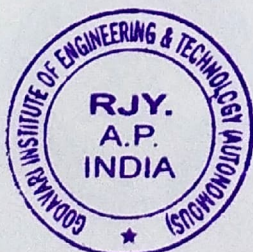


**MSME Idea Hackathon 3.0(Women)**

**Constitution of Screening & Evaluation Committee for Health Care and Life Sciences Sector**

MSME Idea Hackathon 3.0(Women) Constitution of Screening & Evaluation Committee for Sector A committee comprising of the following members from different expert areas is constituted to evaluate and shortlist the potential ideas received in MSME Idea Hackathon 3.0 (Women) (as per the guidelines of MSME Innovative Scheme and guidelines for participation in MSME Idea Hackathon 3.0 (Women))organized between 27<sup>th</sup> June 2023 – 10<sup>th</sup> August 2023 by Ministry of MSME for further recommending on the MSME Innovative MIS Portal.

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### MSME Idea Hackathon 3.0(Women)

Constitution of Screening & Evaluation Committee for Healthcare & Life sciences, Medical Devices Sector

MSME Idea Hackathon 3.0(Women) Constitution of Screening & Evaluation Committee for Sector A committee comprising of the following members from different expert areas is constituted to evaluate and shortlist the potential ideas received in MSME Idea Hackathon 3.0 (Women) (as per the guidelines of MSME Innovative Scheme and guidelines for participation in MSME Idea Hackathon 3.0 (Women))organized between 27<sup>th</sup> June 2023 – 10<sup>th</sup> August 2023 by Ministry of MSME for further recommending on the MSME Innovative MIS Portal.

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**MSME Idea Hackathon 3.0(Women)**

**Constitution of Screening & Evaluation Committee for Miscellaneous Sector**

MSME Idea Hackathon 3.0(Women) Constitution of Screening & Evaluation Committee for Sector A committee comprising of the following members from different expert areas is constituted to evaluate and shortlist the potential ideas received in MSME Idea Hackathon 3.0 (Women) (as per the guidelines of MSME Innovative Scheme and guidelines for participation in MSME Idea Hackathon 3.0 (Women))organized between 27<sup>th</sup> June 2023 – 10<sup>th</sup> August 2023 by Ministry of MSME for further recommending on the MSME Innovative MIS Portal.

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**MSME Idea Hackathon 3.0(Women)**

**Constitution of Screening & Evaluation Committee for Railways Sector**

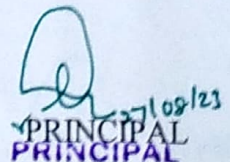
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## MSME Idea Hackathon 3.0(Women)

### Constitution of Screening & Evaluation Committee for Services Sector

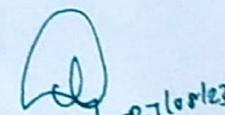
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Reference No. :- **IDEAAP011816****1. Details of Incubatee:**

|                                               |                                                                                                                                                                          |                                                |                                                                                                      |
|-----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|------------------------------------------------------------------------------------------------------|
| <b>1.1 Details of the Host Institute (HI)</b> | Godavari Institute of Engineering and Technology , Chaitanya Knowledge City, NH-16, Rajahmundry, Andhra Pradesh 533296 , 09676015566 , principal@giet.ac.in , 9676015566 | <b>1.2 Name of the Business Incubator (BI)</b> | Dr T Jayananda Kumar , Dean and Professor of Mechanical Engineering , deanaa@giet.ac.in , 9440128113 |
| <b>1.3 Category of the Incubatee</b>          | Student                                                                                                                                                                  | <b>1.4 Incubatee Name</b>                      | Kodela Kalyani Vishalakshi                                                                           |
| <b>1.5 State</b>                              | ANDHRA PRADESH                                                                                                                                                           | <b>1.6 District</b>                            | EAST GODAVARI                                                                                        |
| <b>1.7 Email Id</b>                           | kodelakalyani@gmail.com                                                                                                                                                  | <b>1.8 Mobile Number</b>                       | 7207047897                                                                                           |
| <b>1.9 Category</b>                           | OBC                                                                                                                                                                      | <b>1.10 Gender</b>                             | Female                                                                                               |
| <b>1.11 Address</b>                           | H.no.3-10,kotha ramalayam veedhi,peddanapalli,yeleswaram mandal, East Godavari district,AP                                                                               |                                                |                                                                                                      |

**2. Details of Idea:**

|                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                      |                                                                 |
|---------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|-----------------------------------------------------------------|
| <b>2.1 Title of proposed idea/innovation</b>                                                                  | MOD(Menu Ordering Device)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                      |                                                                 |
| <b>2.2 Whether the idea involves use of existing intellectual property or not, give brief detail there of</b> | The idea for MOD (Menu Ordering Device) does not existing intellectual property. Menu ordering devices may involve various forms of intellectual property, including: • Software: The software used to operate the device protected by copyrights. • Hardware: Any unique hardware components or design could be protected by patents. • User Interface: The design and layout of the user interface may be subject to copyright or design patents. • Trademarks: The name and branding associated with the device may be trademarked. |                                                      |                                                                 |
| <b>2.3 Briefly explain newness/uniqueness of the innovation</b>                                               | Low cost maintenance and It will reduce waiting time of the customer in the restaurant.                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                      |                                                                 |
| <b>2.4 Concept &amp; Objective</b>                                                                            | Here the main objective i focused on time saving of the customer. so that i choose the restaurant .                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                      |                                                                 |
| <b>2.5 Specify the potential areas of application in industry/market in brief</b>                             | In many restaurant, owners are facing issues with the waiters like high wises and late delivery of food to the customers so that the restaurant popularity will damage in the market . By implementing these idea the customer can order with their voice based on there taste and wish and the order will pass to the chief as well as the counter(for billing) .                                                                                                                                                                     |                                                      |                                                                 |
| <b>2.6 Briefly provide the market data for the potential idea/ innovation</b>                                 | Based on my idea , i discussed with the restaurant owners and they liked and shows interest to take into the market and they compliment the idea as it will give rapid change of the restaurant.                                                                                                                                                                                                                                                                                                                                       |                                                      |                                                                 |
| <b>2.7 Name and details of Mentors</b>                                                                        | Dr. N Leelavathy, Professor, Dept. of CSE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <b>2.8 Experience and Qualification of Mentors</b>   | PhD                                                             |
| <b>2.9 Contact Details of Mentors</b>                                                                         | 9490290622                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <b>2.10 Current Development Status of innovation</b> | Not yet started the development process of my idea/ innovation. |

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|                                                 |                 |                         |                                                                                                                                    |
|-------------------------------------------------|-----------------|-------------------------|------------------------------------------------------------------------------------------------------------------------------------|
| <b>2.11 Expected time of completion of idea</b> | 12 to 18 months | <b>2.12 Idea Sector</b> | Services, Education, Hospitality, Media, Publishing, Entertainment, Design, Wellness, Logistics, Sports and any related sub-sector |
|-------------------------------------------------|-----------------|-------------------------|------------------------------------------------------------------------------------------------------------------------------------|

**3. Financial requirements:****3.1 Activity-wise break**

| Particular/Item                                                                                                                                                                                                                | Total idea project cost (Rs. In lakh) | Amount GOI assistance (Rs. In lakh) | Incubatee share (Rs. In lakh) |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|-------------------------------------|-------------------------------|
| Technology related Expenditure towards machine usage charges etc., Electricity charges, Procurement of raw material , testing/Calibration charges, other charges essential for development of idea<br><b>Max (10.00) lakh.</b> | 7.000                                 | 7.000                               | 0.000                         |
| Charges for mentor/handholding supporting team<br><b>Max (3.00) lakh.</b>                                                                                                                                                      | 2.000                                 | 2.000                               | 0.000                         |
| Travelling Expenses or any other item not covered as above may be allowed as per need for development of the idea<br><b>Max ( 2.00) lakh.</b>                                                                                  | 1.000                                 | 1.000                               | 0.000                         |
| <b>Total</b>                                                                                                                                                                                                                   | 10.000                                | 10.000                              | 0.000                         |

|                                             |                                             |                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                             |
|---------------------------------------------|---------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Ref. No.</b>                             | INC23CAP023901                              | <b>5. Summary of the idea. This is the section reviewers read to understand the technical solution. Please state the solution clearly. Reviewers may ask: What is the actual technical advancement or improvement provided by this solution?</b>                                             | Menu ordering devices represent a significant technical advancement and offer several improvements compared to traditional paper menus and manual order-taking methods.                                                     |
| <b>6 (a) Is it a new concept?</b>           |                                             | YES                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                             |
| <b>(b) Prior art on the concept, if any</b> | need to file a patent on this novel concept | <b>7. Main Problem Being Addressed in the Project (Every solution targets a certain problem. Please use this section to highlight the specific problem the solution addresses. This section can be as short or as long as needed to describe the precise problem the solution addresses)</b> | The main problem being addressed in a menu ordering device project is the inefficiency and limitations of traditional paper menus and manual order-taking processes in restaurants and similar food service establishments. |

**8. Background for getting the idea?**

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|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>c. Any unique features? Explain?</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Data analytics support        | <b>9. How simple or complex will the idea's execution or implementation be? What are the risk factors involved in executing the idea?</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 1. Hardware Integration: My project involves physical hardware like self-service kiosks , it may require additional complexity in terms of hardware procurement, installation, and maintenance. 2. Data Security and Compliance: Implementing robust security measures to protect customer data and ensuring compliance with payment processing standards and data privacy regulations can add complexity. |
| <b>10. How soon could the idea be put into operation? (TRL of prototype)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 12 to 18 months               | <b>11. How much investment would you need for prototyping of the Idea?</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | investment would be around 10 lakhs                                                                                                                                                                                                                                                                                                                                                                        |
| <b>12. (a) How do you intend to protect your idea (i.e. your intellectual property or IP)? Status of IPR (If any)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | file for patent and trademark | <b>(b) Related Background</b> This section is used to highlight information that can be used by the reviewers or patent attorney to help put the solution in proper context. You can think of this section as something similar to the introduction section of an academic publication. This section is specifically reserved for other people's work (please include competitive work) as well as your past work that you believe will aid the reviewers in understanding the technical landscape. Data related to or supporting your solution should NOT be in this section, it should be in Section III: "How is this Solution Made and Used." | The idea is to make user friendly ordering service in hotels..however many formats are available.. it reduces complexity and provide good ease of doing business                                                                                                                                                                                                                                           |
| <b>13.How is This Project Made and Used: Please describe in as much detail as possible how the innovation is implemented. This includes details on how you actually make, assemble, synthesize, or build the solution and details on how the solution is used once it is made. Reviewers will ask: How does the technical innovation actually work – or – what is the detailed process to achieve the technical innovation? Please help convince the reviewers with supporting statements using as much of the following that is available: your thoughts, logic, supporting literature, and/or experiments.</b> |                               | it contains hardware and software integration along with data analytics<br><br><div style="text-align: center;"> <b>POTHUKUCHI MOHANA MURALI SUBRAHMANYA SARMA</b> </div> <div style="text-align: right;">         Digitally signed by POTHUKUCHI MOHANA MURALI SUBRAHMANYA SARMA<br/>         Date: 2023.09.13 16:45:27 +05'30'       </div>                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                            |



|                                                                                                                                                 |               |
|-------------------------------------------------------------------------------------------------------------------------------------------------|---------------|
| <b>Upload Block diagram/ flow chart/ Circuit Diagram/Pictures</b>                                                                               | View/Download |
| <b>Uploaded Minutes of the evaluation Committee</b>                                                                                             | View/Download |
| <b><u>Student ID with duration of course and bonafide certificate by HI certifying that the student is currently enrolled in the course</u></b> | View/Download |

☒ I declare that:

1. I have read the entire scheme guidelines and shall abide by all the requirements stipulated therein for seeking financial assistance.
2. I hereby declare that information given above is true to the best of my Knowledge and that I have not withheld/distorted any material fact.
3. Any information/ documents that may be required to be verified shall be provided immediately before the concerned authority.
4. I hereby declare that I have not availed any financial assistance for this purpose from any other scheme from any Central/ State govt. agency.
5. In case the Idea is approved, Host Institute would undertake to make facilities available to carry out the development arrange for the submission of periodic progress reports and other information that may be required by the Ministry.
6. I certify that the accounts of the funds received and spent will be kept and made available on demand, as per scheme guidelines
7. I certify that the funds will be used only for Idea development as per activities defined in Scheme Guidelines & no funds out of this grant will be utilized for any other activity/production purposes.

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